
**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION**
Washington, D.C. 20549

FORM 8-K

CURRENT REPORT

**Pursuant to Section 13 or 15(d) of
the Securities Exchange Act of 1934**

Date of Report (Date of Earliest Event Reported): **November 5, 2018**

OCCIDENTAL PETROLEUM CORPORATION

(Exact Name of Registrant as Specified in its Charter)

Delaware
(State or Other Jurisdiction
of Incorporation)

1-9210
(Commission
File Number)

95-4035997
(IRS Employer
Identification No.)

5 Greenway Plaza, Suite 110
Houston, Texas
(Address of Principal Executive Offices)

77046
(Zip Code)

Registrant's telephone number, including area code: **(713) 215-7000**

Not Applicable

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- ☐ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- ☐ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- ☐ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- ☐ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company ☐

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. ☐

Item 2.02 Results of Operations and Financial Condition.

On November 5, 2018, Occidental Petroleum Corporation (the “Company”) issued a press release announcing the Company’s financial condition and results of operations for the quarter ended September 30, 2018. A copy of the press release is furnished as Exhibit 99.1 to this Current Report on Form 8-K, and is incorporated herein by reference.

The information contained in this report and the exhibit hereto shall not be deemed to be “filed” for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the “Exchange Act”), and shall not be incorporated by reference into any filings made by the Company under the Securities Act of 1933, as amended, or the Exchange Act, except as may be expressly set forth by specific reference in such filing.

Item 9.01 Financial Statements and Exhibits.

(d) *Exhibits.*

Exhibit No.	Description
99.1	<u>Press Release dated November 5, 2018.</u>

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: November 5, 2018

OCCIDENTAL PETROLEUM CORPORATION

By:	<u>/s/ Jennifer M. Kirk</u>
Name:	Jennifer M. Kirk
Title:	Vice President, Controller and Principal Accounting Officer

NEWS RELEASE



Occidental Petroleum Announces 3rd Quarter 2018 Results

- Highest reported and core earnings per share since portfolio optimization in 2014
- \$2.6 billion cash flow from operations before working capital exceeded capital expenditures and dividends by \$700 million
- Continued record earnings in Chemical and Marketing businesses
- Share repurchases of \$887 million
- Increased cash balance to \$3.0 billion
- Sold non-core midstream assets for \$2.6 billion
- Permian Resources production of 225,000 BOE per day, up 60 percent year-over-year increase

HOUSTON — November 5, 2018 — Occidental Petroleum Corporation (NYSE:OXY) today announced net income for the third quarter of 2018 of \$1.9 billion, or \$2.44 per diluted share, which included an after-tax gain on the sale of domestic midstream assets of approximately \$700 million. Core income for the third quarter of 2018 was \$1.4 billion, or \$1.77 per diluted share.

“We delivered an exceptional quarter both financially and operationally with the highest earnings per share since our portfolio optimization. Our operating cash flow before working capital of \$2.6 billion exceeded capital expenditures and dividends by \$700 million, and we returned \$1.5 billion to our shareholders. All of our business segments exceeded key performance targets through production growth in the most profitable areas, lower unit costs and better price realizations,” said President and Chief Executive Officer Vicki Hollub. “Our relentless focus remains on allocating free cash flow to investments with the highest returns across our integrated business and returning capital to shareholders through our dividend and share repurchases.”

QUARTERLY RESULTS

Oil and Gas

Oil and gas pre-tax income for the third quarter of 2018 was \$767 million, compared to \$780 million for the prior quarter. Occidental recorded an impairment charge of \$196 million in the third quarter of 2018 as a result of Qatar Petroleum’s decision to take over operatorship and ownership of the Idd El-Shargi North Dome offshore field in Qatar upon the contract expiration in October 2019. Excluding the impairment charge, oil and gas pre-tax income was \$963 million. The improvement in third quarter core income, compared to the prior quarter, reflected higher sales volumes across all products.

Total average daily production volumes were 681,000 barrels of oil equivalent (BOE) for the third quarter of 2018, compared to 639,000 BOE in the second quarter of 2018. Permian Resources average daily production volumes improved from the prior quarter by 24,000 BOE, or

12 percent, to 225,000 BOE in the third quarter of 2018, due to improved well performance and development activity. Compared to the third quarter of 2017, Permian Resources production increased by over 60 percent. International average daily volumes increased by 16,000 BOE in the third quarter of 2018, compared to the second quarter of 2018, largely due to the successful debottlenecking and expansion of capacity, as well as improved plant performance at Al Hosn Gas.

For the third quarter of 2018, average WTI and Brent marker prices were \$69.50 per barrel and \$75.97 per barrel, respectively. Average worldwide realized crude oil prices were \$62.67 per barrel for the third quarter of 2018, which was flat compared to the second quarter of 2018.

Chemical

The Chemical segment had another quarter of record earnings. Chemical pre-tax income for the third quarter of 2018 was \$321 million, above guidance of \$315 million. Compared to the second quarter of 2018 earnings of \$317 million, third quarter earnings were relatively flat despite vinyl margins coming under pressure from higher ethylene costs resulting from significant increases in ethane costs. Export caustic soda demand helped offset the decline in vinyl margins.

Midstream and Marketing

Midstream and marketing pre-tax income for the third quarter of 2018 was \$1.7 billion, compared to \$250 million for the prior quarter. In September 2018, Occidental closed on the sale of certain domestic midstream assets for total consideration of \$2.6 billion, of which approximately \$2.4 billion was received at closing, resulting in a pre-tax net gain on sale of approximately \$900 million. These assets include the Centurion common carrier oil pipeline and storage system, the Southeast New Mexico oil gathering system and the Ingleside Crude Terminal. Occidental retains its long-term flow assurance, pipeline takeaway and export capacity through its retained marketing business. Excluding the gain on sale, midstream pre-tax income from the third quarter of 2018 was \$796 million. The increase in third quarter income reflected record earnings in the marketing business as it earned higher marketing margins from improved crude oil spreads. Including the marketing margin from crude oil spreads between Midland and the Gulf Coast, Occidental's average domestic realized crude oil prices were more than \$67.00 per barrel in the third quarter of 2018.

About Occidental Petroleum

Occidental Petroleum Corporation is an international oil and gas exploration and production company with operations in the United States, Middle East and Latin America. Headquartered in Houston, Occidental is one of the largest U.S. oil and gas companies, based on equity market capitalization. Occidental's midstream and marketing segment gathers, processes, transports, stores, purchases and markets hydrocarbons and other commodities. The company's wholly

owned subsidiary OxyChem manufactures and markets basic chemicals and vinyls. Occidental posts or provides links to important information on its website at www.oxy.com.

Forward-Looking Statements

Portions of this press release contain forward-looking statements and involve risks and uncertainties that could materially affect expected results of operations, liquidity, cash flows and business prospects. Actual results may differ from anticipated results, sometimes materially, and reported results should not be considered an indication of future performance. Factors that could cause results to differ include, but are not limited to: global commodity pricing fluctuations; supply and demand considerations for Occidental's products; higher-than-expected costs; the regulatory approval environment; not successfully completing, or any material delay of, field developments, expansion projects, capital expenditures, efficiency projects, acquisitions or dispositions; uncertainties about the estimated quantities of oil and natural gas reserves; lower-than-expected production from development projects or acquisitions; exploration risks; general economic slowdowns domestically or internationally; political conditions and events; liability under environmental regulations including remedial actions; litigation; disruption or interruption of production or manufacturing or facility damage due to accidents, chemical releases, labor unrest, weather, natural disasters, cyber-attacks or insurgent activity; failure of risk management; changes in law or regulations; reorganization or restructuring of Occidental's operations; or changes in tax rates. Words such as "estimate," "project," "predict," "will," "would," "should," "could," "may," "might," "anticipate," "plan," "intend," "believe," "expect," "aim," "goal," "target," "objective," "likely" or similar expressions that convey the prospective nature of events or outcomes generally indicate forward-looking statements. You should not place undue reliance on these forward-looking statements, which speak only as of the date of this release. Unless legally required, Occidental does not undertake any obligation to update any forward-looking statements, as a result of new information, future events or otherwise. Material risks that may affect Occidental's results of operations and financial position appear in Part I, Item 1A "Risk Factors" of Occidental's Annual Report on Form 10-K for the year ended December 31, 2017.

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Occidental Petroleum Corporation
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Occidental Petroleum Corporation
Summary Highlights

	2017					2018				
	Qtr 1	Qtr 2	Qtr 3	Qtr 4	TY	Qtr 1	Qtr 2	Qtr 3	Qtr 4	YTD
Quarterly										
Net income (loss)										
Reported Income (Loss) (\$ millions)	\$ 117	\$ 507	\$ 190	\$ 497	\$ 1,311	\$ 708	\$ 848	\$ 1,869		\$ 3,425
Reported EPS - Diluted (\$/share)	\$ 0.15	\$ 0.66	\$ 0.25	\$ 0.65	\$ 1.70	\$ 0.92	\$ 1.10	\$ 2.44		\$ 4.45
Effective tax rate	40%	36%	31%	-653%	1%	32%	26%	28%		28%
Core Income (Loss) (\$ millions)	\$ 117	\$ 119	\$ 137	\$ 313	\$ 686	\$ 708	\$ 848	\$ 1,360		\$ 2,916
Core EPS - Diluted (\$/share)	\$ 0.15	\$ 0.15	\$ 0.18	\$ 0.41	\$ 0.89	\$ 0.92	\$ 1.10	\$ 1.77		\$ 3.79
Effective tax rate	40%	37%	29%	40%	37%	32%	26%	27%		28%
Average Shares Outstanding										
Basic (millions)	764.4	764.9	765.5	765.5	765.1	765.6	765.7	761.7		764.3
Diluted (millions)	765.2	765.9	766.4	766.4	765.9	767.0	767.4	763.3		765.8
Production - Reported										
Total US (MBOE/D)	303	296	297	319	304	336	358	384		359
US oil (MBBL/D)	192	195	199	214	200	228	240	256		241
Worldwide (MBOE/D)	584	601	600	621	602	609	639	681		643
Worldwide sales (MBOE/D)	583	603	600	624	603	610	622	696		643
Production - Ongoing Operations										
Total US (MBOE/D)	278	289	297	319	296	336	358	384		359
US oil (MBBL/D)	190	195	199	214	200	228	240	256		241
Worldwide (MBOE/D)	559	594	600	621	594	609	639	681		643
Worldwide sales (MBOE/D)	558	596	600	624	595	610	622	696		643
Realizations										
Worldwide oil (\$/BBL)	\$ 49.04	\$ 46.55	\$ 46.19	\$ 53.67	\$ 48.93	\$ 61.04	\$ 63.12	\$ 62.67		\$ 62.29
Worldwide NGL (\$/BBL)	\$ 21.59	\$ 18.90	\$ 20.73	\$ 25.08	\$ 21.63	\$ 25.35	\$ 27.21	\$ 29.55		\$ 27.54
Domestic gas (\$/MCF)	\$ 2.68	\$ 2.23	\$ 2.15	\$ 2.08	\$ 2.31	\$ 2.06	\$ 1.49	\$ 1.58		\$ 1.70
Cash Flows (\$ millions)										
Operating before working capital	\$ 1,048	\$ 1,031	\$ 1,084	\$ 1,511	\$ 4,674	\$ 1,697	\$ 1,988	\$ 2,553		\$ 6,238
Working capital changes	(535)	81	1,084	(48)	(493)	(688)	(232)	(149)		(1,069)
Other, net	(8)	737	(7)	(42)	680	-	-	-		-
Operating cash flow	\$ 505	\$ 1,849	\$ 1,086	\$ 1,421	\$ 4,861	\$ 1,009	\$ 1,756	\$ 2,404		\$ 5,169
Capital expenditures	\$ (752)	\$ (779)	\$ (947)	\$ (1,160)	\$ (3,638)	\$ (1,032)	\$ (1,287)	\$ (1,319)		\$ (3,638)

	2017				2018			
	Mar	Jun	Sep	Dec	Mar	Jun	Sep	Dec
Year-to-date								
Net income								
Reported Income (\$ millions)	\$ 117	\$ 624	\$ 814	\$ 1,311	\$ 708	\$ 1,556	\$ 3,425	
Reported EPS - Diluted (\$/share)	\$ 0.15	\$ 0.81	\$ 1.06	\$ 1.70	\$ 0.92	\$ 2.02	\$ 4.45	
Effective tax rate	40%	37%	36%	1%	32%	29%	28%	
Core Income (\$ millions)	\$ 117	\$ 236	\$ 373	\$ 686	\$ 708	\$ 1,556	\$ 2,916	
Core EPS - Diluted (\$/share)	\$ 0.15	\$ 0.31	\$ 0.48	\$ 0.89	\$ 0.92	\$ 2.02	\$ 3.79	
Effective tax rate	40%	38%	35%	37%	32%	29%	28%	
Average Shares Outstanding								
Basic (millions)	764.4	764.7	764.9	765.1	765.6	765.7	764.3	
Diluted (millions)	765.2	765.5	765.7	765.9	767.0	767.2	765.8	
Production - Reported								
Total US (MBOE/D)	303	300	299	304	336	347	359	
US oil (MBBL/D)	192	194	196	200	228	234	241	
Worldwide (MBOE/D)	584	593	595	602	609	624	643	
Worldwide sales (MBOE/D)	583	593	595	603	610	616	643	
Production - Ongoing Operations								
Total US (MBOE/D)	278	284	288	296	336	347	359	
US oil (MBBL/D)	190	193	195	200	228	234	241	
Worldwide (MBOE/D)	559	577	584	594	609	624	643	
Worldwide sales (MBOE/D)	558	577	584	595	610	616	643	
Realizations								
Worldwide oil (\$/BBL)	\$ 49.04	\$ 47.77	\$ 47.23	\$ 48.93	\$ 61.04	\$ 62.07	\$ 62.29	
Worldwide NGL (\$/BBL)	\$ 21.59	\$ 20.18	\$ 20.37	\$ 21.63	\$ 25.35	\$ 26.34	\$ 27.54	
Domestic gas (\$/MCF)	\$ 2.68	\$ 2.48	\$ 2.38	\$ 2.31	\$ 2.06	\$ 1.76	\$ 1.70	
Cash Flows (\$ millions)								
Operating before working capital	\$ 1,048	\$ 2,079	\$ 3,163	\$ 4,674	\$ 1,697	\$ 3,685	\$ 6,238	
Working capital changes	(535)	(454)	(445)	(493)	(688)	(920)	(1,069)	
Other, net	(8)	729	722	680	-	-	-	
Operating cash flow	\$ 505	\$ 2,354	\$ 3,440	\$ 4,861	\$ 1,009	\$ 2,765	\$ 5,169	
Capital expenditures	\$ (752)	\$ (1,531)	\$ (2,478)	\$ (3,638)	\$ (1,032)	\$ (2,319)	\$ (3,638)	

SIGNIFICANT TRANSACTIONS AND EVENTS AFFECTING EARNINGS

Occidental's results of operations often include the effects of significant transactions and events affecting earnings that vary widely and unpredictably in nature, timing and amount. These events may recur, even across successive reporting periods. Therefore, management uses a measure called "core results," which excludes those items. This non-GAAP measure is not meant to disassociate those items from management's performance, but rather is meant to provide useful information to investors interested in comparing Occidental's earnings performance between periods. Reported earnings are considered representative of management's performance over the long term. Core results are not considered to be an alternative to operating income reported in accordance with generally accepted accounting principles.

Occidental Petroleum Corporation
Segment Results Before Tax Allocations
(Amounts in millions, except per share and effective tax rate amounts)

Reported Results

	2017				
	Qtr 1	Qtr 2	Qtr 3	Qtr 4	TY
Oil & Gas					
Domestic	\$ (191)	\$ 210	\$ (190)	\$ (418)	\$ (589)
Foreign	418	422	413	514	1,767
Exploration	(7)	(5)	(3)	(52)	(67)
Chemical	220	627	220	44	1,111
Midstream and Marketing	170	230	200	222	822
Segment Income	(47)	119	4	9	85
Corporate	343	976	424	275	2,018
Interest	(78)	(81)	(85)	(80)	(324)
Other	(70)	(103)	(64)	(129)	(366)
Pre-tax Income	195	792	275	66	1,328
Taxes					
Federal and state	113	(79)	100	769	903
Foreign	(191)	(206)	(185)	(338)	(920)
Net Income	\$ 117	\$ 507	\$ 190	\$ 497	\$ 1,311
Reported earnings per share					
Basic	\$ 0.15	\$ 0.66	\$ 0.25	\$ 0.65	\$ 1.71
Diluted	\$ 0.15	\$ 0.66	\$ 0.25	\$ 0.65	\$ 1.70
Effective Tax Rate	40%	36%	31%	-653%	1%

Non-core Adjustments

	Qtr 1	Qtr 2	Qtr 3	Qtr 4	TY
Oil & Gas					
Domestic	\$ -	\$ 510	\$ 81	\$ (341)	\$ 250
Foreign	-	-	-	4	4
Chemical	-	510	81	(337)	254
Midstream and Marketing	-	94	-	(120)	5
Segment Income (Loss)	-	604	81	(452)	(26)
Corporate	-	-	-	-	-
Other	-	-	-	-	-
Pre-tax Income (Loss)	-	604	81	(452)	233
Taxes					
Federal and state	-	(216)	(28)	735	491
Foreign	-	-	-	(99)	(99)
Net Income	\$ -	\$ 388	\$ 53	\$ 184	\$ 625

Core Results

	Qtr 1	Qtr 2	Qtr 3	Qtr 4	TY
Oil & Gas					
Domestic	\$ (191)	\$ (300)	\$ (271)	\$ (77)	\$ (839)
Foreign	418	422	413	510	1,763
Exploration	(7)	(5)	(3)	(52)	(67)
Chemical	220	117	139	381	857
Midstream and Marketing	170	230	200	217	817
Segment Income	(47)	25	4	129	111
Corporate	343	372	343	727	1,785
Interest	(78)	(81)	(85)	(80)	(324)
Other	(70)	(103)	(64)	(129)	(366)
Pre-tax Income	195	188	194	518	1,095
Taxes					
Federal and state	113	137	128	34	412
Foreign	(191)	(206)	(185)	(239)	(821)
Net Income	\$ 117	\$ 119	\$ 137	\$ 313	\$ 686
Core earnings per share					
Basic	\$ 0.15	\$ 0.15	\$ 0.18	\$ 0.41	\$ 0.89
Diluted	\$ 0.15	\$ 0.15	\$ 0.18	\$ 0.41	\$ 0.89
Effective Tax Rate	40%	37%	29%	40%	37%

2018				
Qtr 1	Qtr 2	Qtr 3	Qtr 4	YTD
\$ 255	\$ 300	\$ 209		\$ 764
502	495	571		1,568
(7)	(15)	(13)		(35)
750	780	767		2,297
298	317	321		936
179	250	1,698		2,127
1,227	1,347	2,786		5,360
(92)	(91)	(92)		(275)
(88)	(106)	(115)		(309)
1,047	1,150	2,579		4,776
(95)	(76)	(362)		(533)
(244)	(226)	(348)		(818)
\$ 708	\$ 848	\$ 1,869		\$ 3,425
\$ 0.92	\$ 1.10	\$ 2.44		\$ 4.46
\$ 0.92	\$ 1.10	\$ 2.44		\$ 4.45
32%	26%	28%		28%
Qtr 1	Qtr 2	Qtr 3	Qtr 4	YTD
\$ -	\$ -	\$ -		\$ -
-	-	(196)		(196)
-	-	(196)		(196)
-	-	-		-
-	-	902		902
-	-	706		706
-	-	-		-
-	-	706		706
-	-	(197)		(197)
-	-	-		-
\$ -	\$ -	\$ 509		\$ 509
Qtr 1	Qtr 2	Qtr 3	Qtr 4	YTD
\$ 255	\$ 300	\$ 209		\$ 764
502	495	767		1,764
(7)	(15)	(13)		(35)
750	780	963		2,493
298	317	321		936
179	250	796		1,225
1,227	1,347	2,080		4,654
(92)	(91)	(92)		(275)
(88)	(106)	(115)		(309)
1,047	1,150	1,873		4,070
(95)	(76)	(165)		(336)
(244)	(226)	(348)		(818)
\$ 708	\$ 848	\$ 1,360		\$ 2,916
\$ 0.92	\$ 1.10	\$ 1.78		\$ 3.80
\$ 0.92	\$ 1.10	\$ 1.77		\$ 3.79
32%	26%	27%		28%

Occidental Petroleum Corporation
Segment Results After Tax Allocations
(Amounts in millions, except per share amounts)

Reported Results

	2017				
	Qtr 1	Qtr 2	Qtr 3	Qtr 4	TY
Oil & Gas					
Domestic	\$ (122)	\$ 134	\$ (125)	\$ (268)	\$ (381)
Foreign	243	222	240	277	982
Exploration	(5)	(4)	(2)	(48)	(59)
Chemical	116	352	113	(39)	542
Midstream and Marketing	109	148	129	143	529
Segment Income	(24)	94	21	28	119
Corporate	201	594	263	132	1,190
Interest	(78)	(81)	(85)	(80)	(324)
Other	(70)	(103)	(64)	(129)	(366)
Taxes	64	97	76	574	811
Net Income	\$ 117	\$ 507	\$ 190	\$ 497	\$ 1,311
Reported earnings per share					
Basic	\$ 0.15	\$ 0.66	\$ 0.25	\$ 0.65	\$ 1.71
Diluted	\$ 0.15	\$ 0.66	\$ 0.25	\$ 0.65	\$ 1.70

Non-core Adjustments

	Qtr 1	Qtr 2	Qtr 3	Qtr 4	TY
Oil & Gas					
Domestic	\$ -	\$ 328	\$ 53	\$ (220)	\$ 161
Foreign	-	-	-	4	4
Exploration	-	-	-	-	-
Chemical	-	328	53	(216)	165
Midstream and Marketing	-	-	-	3	3
Segment Income (Loss)	-	60	-	(77)	(17)
Corporate	-	388	53	(290)	151
Interest	-	-	-	-	-
Other	-	-	-	-	-
Taxes	-	-	-	474	474
Net Income	\$ -	\$ 388	\$ 53	\$ 184	\$ 625

Core Results

	Qtr 1	Qtr 2	Qtr 3	Qtr 4	TY
Oil & Gas					
Domestic	\$ (122)	\$ (194)	\$ (178)	\$ (48)	\$ (542)
Foreign	243	222	240	273	978
Exploration	(5)	(4)	(2)	(48)	(59)
Chemical	116	24	60	177	377
Midstream and Marketing	109	148	129	140	526
Segment Income	(24)	34	21	105	136
Corporate	201	206	210	422	1,039
Interest	(78)	(81)	(85)	(80)	(324)
Other	(70)	(103)	(64)	(129)	(366)
Taxes	64	97	76	100	337
Net Income	\$ 117	\$ 119	\$ 137	\$ 313	\$ 686
Core earnings per share					
Basic	\$ 0.15	\$ 0.15	\$ 0.18	\$ 0.41	\$ 0.89
Diluted	\$ 0.15	\$ 0.15	\$ 0.18	\$ 0.41	\$ 0.89

Reconciliation - Diluted Earnings Per Share

	Qtr 1	Qtr 2	Qtr 3	Qtr 4	TY
Reported Diluted Earnings Per Share	\$ 0.15	\$ 0.66	\$ 0.25	\$ 0.65	\$ 1.70
After-Tax Non-Core Adjustments					
Oil & Gas					
Domestic	\$ -	\$ 0.43	\$ 0.07	\$ (0.29)	\$ 0.21
Foreign	-	-	-	0.01	0.01
Exploration	-	-	-	-	-
Chemical	-	-	-	-	-
Midstream and Marketing	-	0.08	-	(0.10)	(0.02)
Corporate	-	-	-	-	-
Interest	-	-	-	-	-
Other	-	-	-	-	-
Taxes	-	-	-	0.62	0.62
Total After-Tax Non-Core Adjustments	\$ -	\$ 0.51	\$ 0.07	\$ 0.24	\$ 0.81
Core Diluted Earnings Per Share	\$ 0.15	\$ 0.15	\$ 0.18	\$ 0.41	\$ 0.89

Average Diluted Shares Outstanding (millions)

765.2	765.9	766.4	766.4	765.9
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	2018				
	Qtr 1	Qtr 2	Qtr 3	Qtr 4	YTD
Oil & Gas					
Domestic	\$ 199	\$ 233	\$ 163		\$ 595
Foreign	255	247	260		762
Exploration	(7)	(12)	(11)		(30)
Chemical	447	468	412		1,327
Midstream and Marketing	230	247	248		725
Segment Income	146	209	1,342		1,697
Corporate	823	924	2,002		3,749
Interest	(92)	(91)	(92)		(275)
Other	(88)	(106)	(115)		(309)
Taxes	65	121	74		260
Net Income	\$ 708	\$ 848	\$ 1,869		\$ 3,425
Reported earnings per share					
Basic	\$ 0.92	\$ 1.10	\$ 2.44		\$ 4.46
Diluted	\$ 0.92	\$ 1.10	\$ 2.44		\$ 4.45
Non-core Adjustments					
Oil & Gas					
Domestic	\$ -	\$ -	\$ -		\$ -
Foreign	-	-	(196)		(196)
Exploration	-	-	-		-
Chemical	-	-	(196)		(196)
Midstream and Marketing	-	-	-		-
Segment Income (Loss)	-	-	705		705
Corporate	-	-	509		509
Interest	-	-	-		-
Other	-	-	-		-
Taxes	-	-	-		-
Net Income	\$ -	\$ -	\$ 509		\$ 509
Core Results					
Oil & Gas					
Domestic	\$ 199	\$ 233	\$ 163		\$ 595
Foreign	255	247	456		958
Exploration	(7)	(12)	(11)		(30)
Chemical	447	468	608		1,523
Midstream and Marketing	230	247	248		725
Segment Income	146	209	637		992
Corporate	823	924	1,493		3,240
Interest	(92)	(91)	(92)		(275)
Other	(88)	(106)	(115)		(309)
Taxes	65	121	74		260
Net Income	\$ 708	\$ 848	\$ 1,360		\$ 2,916
Core earnings per share					
Basic	\$ 0.92	\$ 1.10	\$ 1.78		\$ 3.80
Diluted	\$ 0.92	\$ 1.10	\$ 1.77		\$ 3.79
Reconciliation - Diluted Earnings Per Share					
Reported Diluted Earnings Per Share	\$ 0.92	\$ 1.10	\$ 2.44		\$ 4.45
After-Tax Non-Core Adjustments					
Oil & Gas					
Domestic	\$ -	\$ -	\$ -		\$ -
Foreign	-	-	(0.26)		(0.26)
Exploration	-	-	-		-
Chemical	-	-	-		-
Midstream and Marketing	-	-	0.93		0.92
Corporate	-	-	-		-
Interest	-	-	-		-
Other	-	-	-		-
Taxes	-	-	-		-
Total After-Tax Non-Core Adjustments	\$ -	\$ -	\$ 0.67		\$ 0.66
Core Diluted Earnings Per Share	\$ 0.92	\$ 1.10	\$ 1.77		\$ 3.79
Average Diluted Shares Outstanding (millions)	767.0	767.4	763.3		765.8

The difference between reported average diluted shares outstanding and core average diluted shares outstanding is immaterial and does not impact the calculation of core earnings per share. As such, core earnings per share is calculated as core earnings (loss) divided by reported average diluted shares outstanding.

Occidental Petroleum Corporation
Non-Core Adjustments Detail
(Amounts in millions)

	2017					2018				
	Qtr 1	Qtr 2	Qtr 3	Qtr 4	TY	Qtr 1	Qtr 2	Qtr 3	Qtr 4	YTD
Before Tax Allocations										
Oil & Gas										
Domestic										
Asset sales gains	\$ -	\$ 510	\$ 81	\$ 56	\$ 647	\$ -	\$ -	\$ -		\$ -
Asset impairments and related items	-	-	-	(397)	(397)	-	-	-		-
	-	510	81	(341)	250	-	-	-		-
Foreign										
Asset sales gains	-	-	-	8	8	-	-	-		-
Asset impairments and related items	-	-	-	(4)	(4)	-	-	(196)		(196)
	-	-	-	4	4	-	-	(196)		(196)
Total Oil and Gas	-	510	81	(337)	254	-	-	(196)		(196)
Chemical										
Asset sale gains	-	-	-	5	5	-	-	-		-
Total Chemical	-	-	-	5	5	-	-	-		-
Midstream and Marketing										
Asset and equity investment gains	-	94	-	-	94	-	-	902		902
Asset impairments and related items	-	-	-	(120)	(120)	-	-	-		-
Total Midstream	-	94	-	(120)	(26)	-	-	902		902
Corporate										
No non-core items	-	-	-	-	-	-	-	-		-
Total Corporate	-	-	-	-	-	-	-	-		-
Taxes (a)	-	(216)	(28)	636	392	-	-	(197)		(197)
Totals	-	388	53	184	625	-	-	509		509
After Tax Allocations										
Oil & Gas										
Domestic										
Asset sales gains	\$ -	\$ 328	\$ 53	\$ 35	\$ 416	\$ -	\$ -	\$ -		\$ -
Asset impairments and related items	-	-	-	(255)	(255)	-	-	-		-
	-	328	53	(220)	161	-	-	-		-
Foreign										
Asset sales gains	-	-	-	8	8	-	-	-		-
Asset impairments and related items	-	-	-	(4)	(4)	-	-	(196)		(196)
	-	-	-	4	4	-	-	(196)		(196)
Total Oil and Gas	-	328	53	(216)	165	-	-	(196)		(196)
Chemical										
Asset sale gains	-	-	-	3	3	-	-	-		-
Total Chemical	-	-	-	3	3	-	-	-		-
Midstream and Marketing										
Asset and equity sales gains	-	60	-	-	60	-	-	705		705
Asset impairments and related items	-	-	-	(77)	(77)	-	-	-		-
Total Midstream	-	60	-	(77)	(17)	-	-	705		705
Corporate										
No non-core items	-	-	-	-	-	-	-	-		-
Total Corporate	-	-	-	-	-	-	-	-		-
Taxes (a)	-	-	-	474	474	-	-	-		-
Income From Continuing Operations	-	388	53	184	625	-	-	509		509
Totals	\$ -	\$ 388	\$ 53	\$ 184	\$ 625	\$ -	\$ -	\$ 509		\$ 509

(a) The fourth quarter of 2017 amount included benefits recognized due to the change in federal tax law and tax rate.

Occidental Petroleum Corporation
Consolidated Condensed Statements of Operations
(Amounts in millions, except per-share amounts)

	2017					2018				
	Qtr 1	Qtr 2	Qtr 3	Qtr 4	TY	Qtr 1	Qtr 2	Qtr 3	Qtr 4	YTD
REVENUES										
Net sales										
Oil & Gas	\$ 1,894	\$ 1,848	\$ 1,865	\$ 2,263	\$ 7,870	\$ 2,454	\$ 2,531	\$ 2,889		\$ 7,874
Chemical	1,068	1,156	1,071	1,060	4,355	1,154	1,176	1,185		3,515
Midstream and Marketing	211	270	266	410	1,157	389	603	1,367		2,359
Eliminations	(216)	(214)	(203)	(241)	(874)	(234)	(227)	(225)		(686)
	2,957	3,060	2,999	3,492	12,508	3,763	4,083	5,216		13,062
Interest, dividends and other income	21	31	20	27	99	29	38	34		101
Gains on sale of assets and equity investments, net	-	512	86	69	667	33	10	926		969
	2,978	3,603	3,105	3,588	13,274	3,825	4,131	6,176		14,132
COSTS AND OTHER DEDUCTIONS										
Cost of sales	1,426	1,486	1,357	1,325	5,594	1,363	1,465	1,786		4,614
Selling, general and administrative and other operating expenses	272	352	352	448	1,424	307	402	431		1,140
Taxes other than on income	68	77	76	90	311	108	115	110		333
Depreciation, depletion and amortization	942	989	995	1,076	4,002	921	947	1,023		2,891
Asset impairments and related items	13	-	11	521	545	30	12	214		256
Exploration expense	11	8	8	55	82	15	21	24		60
Interest and debt expense, net	81	86	91	87	345	97	97	96		290
	2,813	2,998	2,890	3,602	12,303	2,841	3,059	3,684		9,584
INCOME (LOSS) BEFORE INCOME TAXES AND OTHER ITEMS	165	605	215	(14)	971	984	1,072	2,492		4,548
Benefit from (provision for) domestic and foreign income taxes	(78)	(285)	(85)	431	(17)	(339)	(302)	(710)		(1,351)
Income from equity investments	30	187	60	80	357	63	78	87		228
NET INCOME	\$ 117	\$ 507	\$ 190	\$ 497	\$ 1,311	\$ 708	\$ 848	\$ 1,869		\$ 3,425
EARNINGS PER SHARE										
BASIC EARNINGS PER COMMON SHARE	\$ 0.15	\$ 0.66	\$ 0.25	\$ 0.65	\$ 1.71	\$ 0.92	\$ 1.10	\$ 2.44		\$ 4.46
DILUTED EARNINGS PER COMMON SHARE	\$ 0.15	\$ 0.66	\$ 0.25	\$ 0.65	\$ 1.70	\$ 0.92	\$ 1.10	\$ 2.44		\$ 4.45
DIVIDENDS PER COMMON SHARE	\$ 0.76	\$ 0.76	\$ 0.77	\$ 0.77	\$ 3.06	\$ 0.77	\$ 0.77	\$ 0.78		\$ 2.32
AVERAGE COMMON SHARES OUTSTANDING										
BASIC	764.4	764.9	765.5	765.5	765.1	765.6	765.7	761.7		764.3
DILUTED	765.2	765.9	766.4	766.4	765.9	767.0	767.4	763.3		765.8

Occidental Petroleum Corporation
Consolidated Condensed Balance Sheets
(Amounts in millions)

	2017				2018			
	MAR	JUN	SEP	DEC	MAR	JUN	SEP	DEC
CURRENT ASSETS								
Cash and cash equivalents	\$ 1,494	\$ 2,218	\$ 1,806	\$ 1,672	\$ 1,606	\$ 1,362	\$ 2,954	
Trade receivables, net	4,316	3,913	3,749	4,145	5,184	5,521	6,000	
Inventories	1,005	920	1,007	1,246	1,057	1,347	1,009	
Assets held for sale	162	558	-	474	335	1,664	-	
Other current assets	1,261	466	483	733	712	1,096	1,149	
Total current assets	8,238	8,075	7,045	8,270	8,894	10,990	11,112	
INVESTMENTS								
Investments in unconsolidated entities	1,436	1,572	1,526	1,515	1,509	1,551	1,568	
PROPERTY, PLANT AND EQUIPMENT								
Property, plant and equipment	69,612	68,796	70,315	70,246	71,262	71,214	72,980	
Accumulated depreciation, depletion and amortization	(37,607)	(37,330)	(38,250)	(39,072)	(39,918)	(40,782)	(41,825)	
	32,005	31,466	32,065	31,174	31,344	30,432	31,155	
LONG-TERM RECEIVABLES AND OTHER ASSETS, NET								
	786	869	807	1,067	1,061	1,094	1,122	
TOTAL ASSETS	\$ 42,465	\$ 41,982	\$ 41,443	\$ 42,026	\$ 42,808	\$ 44,067	\$ 44,957	
CURRENT LIABILITIES								
Current maturities of long-term debt	\$ 500	\$ 500	\$ 500	\$ 500	\$ -	\$ -	\$ 116	
Accounts payable	4,071	3,825	3,734	4,408	5,059	5,412	5,443	
Accrued liabilities	2,155	2,050	2,128	2,492	2,011	2,521	2,813	
Liabilities of assets held for sale	126	16	-	-	-	145	-	
Total current liabilities	6,852	6,391	6,362	7,400	7,070	8,078	8,372	
LONG-TERM DEBT, NET	9,322	9,324	9,326	9,328	10,309	10,312	10,198	
DEFERRED CREDITS AND OTHER LIABILITIES								
Deferred domestic and foreign income taxes	1,031	1,059	978	581	659	738	1,162	
Asset retirement obligations	1,139	1,131	1,134	1,241	1,248	1,244	1,249	
Pension and post retirement obligations	976	989	1,002	1,005	1,008	1,010	828	
Environmental remediation reserves	736	742	732	728	729	731	740	
Other	1,330	1,309	1,240	1,171	1,063	1,023	915	
	5,212	5,230	5,086	4,726	4,707	4,746	4,894	
STOCKHOLDERS' EQUITY								
Common stock, \$.20 per share par value	179	179	179	179	179	179	179	
Treasury stock	(9,143)	(9,149)	(9,154)	(9,168)	(9,168)	(9,268)	(10,162)	
Additional paid-in capital	7,783	7,824	7,850	7,884	7,916	7,967	7,991	
Retained earnings	22,513	22,435	22,032	21,935	22,107	22,361	23,635	
Accumulated other comprehensive loss	(253)	(252)	(238)	(258)	(312)	(308)	(154)	
Non-controlling interest	-	-	-	-	-	-	4	
Total equity	21,079	21,037	20,669	20,572	20,722	20,931	21,493	
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$ 42,465	\$ 41,982	\$ 41,443	\$ 42,026	\$ 42,808	\$ 44,067	\$ 44,957	

Occidental Petroleum Corporation
Condensed Statements of Cash Flows and Detail of CAPEX and DD&A
(Amounts in millions)

	2017					2018				
	Qtr 1	Qtr 2	Qtr 3	Qtr 4	TY	Qtr 1	Qtr 2	Qtr 3	Qtr 4	YTD
OPERATING CASH FLOW										
Net income	\$ 117	\$ 507	\$ 190	\$ 497	\$ 1,311	\$ 708	\$ 848	\$ 1,869		\$ 3,425
Depreciation, depletion and amortization (see detail below)	942	989	995	1,076	4,002	921	947	1,023		2,891
Deferred income tax (benefit) provision	(108)	84	(87)	(608)	(719)	94	77	379		550
Asset impairments and other non-cash charges	97	(549)	(14)	546	80	(26)	116	(718)		(628)
Operating cash flow before working capital	1,048	1,031	1,084	1,511	4,674	1,697	1,988	2,553		6,238
Working capital changes	(535)	81	9	(48)	(493)	(688)	(232)	(149)		(1,069)
Other, net (a)	(8)	737	(7)	(42)	680	-	-	-		-
Operating cash flow	505	1,849	1,086	1,421	4,861	1,009	1,756	2,404		5,169
INVESTING CASH FLOW										
Capital expenditures (See detail below)	(752)	(779)	(947)	(1,160)	(3,638)	(1,032)	(1,287)	(1,319)		(3,638)
Payment for purchases of assets	(19)	(358)	(683)	(4)	(1,064)	(177)	(65)	(484)		(726)
Sales of assets and equity investments, net	-	609	684	110	1,403	275	55	2,415		2,745
Changes in capital accrual	(41)	6	55	102	122	(45)	39	13		7
Other investing activities	140	(17)	(24)	(1)	98	8	(57)	(39)		(88)
Investing cash flow	(672)	(539)	(915)	(953)	(3,079)	(971)	(1,315)	586		(1,700)
FINANCING CASH FLOW										
Cash dividends paid	(584)	(584)	(586)	(592)	(2,346)	(592)	(593)	(595)		(1,780)
Purchases of treasury stock	-	(6)	(6)	(13)	(25)	-	(97)	(811)		(908)
Proceeds from long-term debt	-	-	-	-	-	978	-	-		978
Payment of long-term debt	-	-	-	-	-	(500)	-	-		(500)
Other financing activities	12	4	9	3	28	10	5	8		23
Financing cash flow	(572)	(586)	(583)	(602)	(2,343)	(104)	(685)	(1,398)		(2,187)
Increase (decrease) in cash and cash equivalents	(739)	724	(412)	(134)	(561)	(66)	(244)	1,592		1,282
Cash and cash equivalents - beginning of period	2,233	1,494	2,218	1,806	2,233	1,672	1,606	1,362		1,672
Cash and cash equivalents - end of period	\$ 1,494	\$ 2,218	\$ 1,806	\$ 1,672	\$ 1,672	\$ 1,606	\$ 1,362	\$ 2,954		\$ 2,954
Depreciation, Depletion and Amortization	Qtr 1	Qtr 2	Qtr 3	Qtr 4	TY	Qtr 1	Qtr 2	Qtr 3	Qtr 4	YTD
Oil & Gas	\$ 593	\$ 625	\$ 629	\$ 702	\$ 2,549	\$ 502	\$ 556	\$ 611		\$ 1,669
United States	27	32	31	34	124	27	25	26		78
Latin America	144	148	153	151	596	208	183	209		600
Middle East	86	90	86	90	352	87	88	89		264
Chemical	81	84	86	89	340	87	86	78		251
Midstream and Marketing	11	10	10	10	41	10	9	10		29
Corporate	942	989	995	1,076	4,002	921	947	1,023		2,891
Capital Expenditures	Qtr 1	Qtr 2	Qtr 3	Qtr 4	TY	Qtr 1	Qtr 2	Qtr 3	Qtr 4	YTD
Oil & Gas	\$ (280)	\$ (298)	\$ (439)	\$ (513)	\$ (1,530)	\$ (574)	\$ (742)	\$ (783)		\$ (2,099)
Permian Resources	(119)	(87)	(100)	(124)	(430)	(124)	(116)	(119)		(359)
Permian EOR	(1)	-	(2)	(4)	(7)	(4)	(2)	-		(6)
Other Domestic	(29)	(35)	(47)	(52)	(163)	(28)	(59)	(54)		(141)
Latin America	(148)	(135)	(143)	(161)	(587)	(174)	(180)	(160)		(514)
Middle East	(16)	(42)	(74)	(96)	(228)	(36)	(25)	(48)		(109)
Exploration Drilling	(63)	(73)	(63)	(109)	(308)	(41)	(60)	(74)		(175)
Chemical	(65)	(89)	(68)	(62)	(284)	(44)	(81)	(68)		(193)
Midstream and Marketing	(1)	(11)	(11)	(39)	(62)	(7)	(22)	(13)		(42)
Corporate	(722)	(770)	(947)	(1,160)	(3,599)	(1,032)	(1,287)	(1,319)		(3,638)
GAAP external reporting	(30)	(9)	-	-	(39)	-	-	-		-
Cracker JV investment contributions	(752)	(779)	(947)	(1,160)	(3,638)	(1,032)	(1,287)	(1,319)		(3,638)

(a) The 2017 amount represents collection of \$761 million for the 2016 NOL partially offset by 2017 NOL carryback which is expected to be collected in 2018.

Occidental Petroleum Corporation
Oil & Gas Net Production Volumes Per Day by Geographical Locations
TOTAL REPORTED PRODUCTION

REPORTED NET MBOE VOLUMES PER DAY:

United States

Permian Resources
Permian EOR
South Texas & Other
Total

Latin America

Middle East

Al Hosn
Dolphin
Oman
Qatar
Total

TOTAL REPORTED PRODUCTION

REPORTED NET PRODUCTION

VOLUMES PER DAY BY COMMODITY:

United States

Oil (MBBL)

Permian Resources
Permian EOR
South Texas & Other
Total

NGLs (MBBL)

Permian Resources
Permian EOR
South Texas & Other
Total

Natural Gas (MMCF)

Permian Resources
Permian EOR
South Texas & Other
Total

Latin America

Oil (MBBL)
Natural Gas (MMCF)

Middle East

Oil (MBBL)

Al Hosn
Dolphin
Oman
Qatar
Total

NGLs (MBBL)

Al Hosn
Dolphin
Total

Natural Gas (MMCF)

Al Hosn
Dolphin
Oman
Total

2017					
Qtr 1	Qtr 2	Qtr 3	Qtr 4	TY	
129	138	139	159	141	
145	146	153	155	150	
29	12	5	5	13	
303	296	297	319	304	
29	33	33	33	32	
57	75	76	75	71	
39	43	43	42	42	
95	96	95	93	95	
61	58	56	59	58	
252	272	270	269	266	
584	601	600	621	602	

2018					
Qtr 1	Qtr 2	Qtr 3	Qtr 4	YTD	
177	201	225		201	
154	153	155		154	
5	4	4		4	
336	358	384		359	
33	32	31		32	
61	68	81		70	
36	41	41		40	
85	89	88		87	
58	51	56		55	
240	249	266		252	
609	639	681		643	

78	83	82	96	85
111	110	115	117	113
3	2	2	1	2
192	195	199	214	200
23	25	26	29	26
24	26	28	29	27
5	2	-	-	2
52	53	54	58	55
169	178	187	203	184
59	58	57	56	57
124	50	17	20	53
352	286	261	279	294
28	32	32	32	31
8	7	7	7	7
11	14	14	14	13
7	7	7	7	7
73	72	71	70	71
61	58	56	59	59
152	151	148	150	150
18	24	24	24	23
8	8	9	8	8
26	32	33	32	31
167	224	229	224	211
146	166	163	161	159
131	142	141	139	138
444	532	533	524	508

109	123	139		124
117	116	116		116
2	1	1		1
228	240	256		241
31	37	41		36
28	28	31		29
-	-	1		-
59	65	73		65
222	246	270		246
56	54	48		53
16	16	14		16
294	316	332		315
32	31	30		31
6	6	6		6
11	12	14		13
6	7	7		7
64	65	63		63
58	51	56		55
139	135	140		138
19	22	26		22
7	8	8		8
26	30	34		30
183	204	246		211
139	156	158		151
127	146	148		142
449	506	552		504

Occidental Petroleum Corporation
Oil & Gas Net Production Volumes Per Day by Geographical Locations
PRO FORMA FOR ONGOING OPERATIONS (EXCLUDES OPERATIONS SOLD, EXITED AND EXITING)

NET MBOE VOLUMES PER DAY:

	2017				
	Qtr 1	Qtr 2	Qtr 3	Qtr 4	TY
United States					
Permian Resources	129	138	139	159	141
Permian EOR	145	146	153	155	150
Other Domestic	4	5	5	5	5
Total	278	289	297	319	296
Latin America	29	33	33	33	32
Middle East					
Al Hosn	57	75	76	75	71
Dolphin	39	43	43	42	42
Oman	95	96	95	93	95
Qatar	61	58	56	59	58
Total	252	272	270	269	266
TOTAL ONGOING OPERATIONS	559	594	600	621	594

	2018				
	Qtr 1	Qtr 2	Qtr 3	Qtr 4	YTD
	177	201	225		201
	154	153	155		154
	5	4	4		4
	336	358	384		359
	33	32	31		32
	61	68	81		70
	36	41	41		40
	85	89	88		87
	58	51	56		55
	240	249	266		252
	609	639	681		643

NET PRODUCTION VOLUMES PER DAY

BY COMMODITY FOR ONGOING OPERATIONS:

United States					
Oil (MBBL)					
Permian Resources	78	83	82	96	85
Permian EOR	111	110	115	117	113
Other Domestic	1	2	2	1	2
Total	190	195	199	214	200
NGLs (MBBL)					
Permian Resources	23	25	26	29	26
Permian EOR	24	26	28	29	27
Other Domestic	-	-	-	-	-
Total	47	51	54	58	53
Natural Gas (MMCF)					
Permian Resources	169	178	187	203	184
Permian EOR	59	58	57	56	57
Other Domestic	16	18	17	20	18
Total	244	254	261	279	259
Latin America					
Oil (MBBL)	28	32	32	32	31
Natural Gas (MMCF)	8	7	7	7	7
Middle East					
Oil (MBBL)					
Al Hosn	11	14	14	14	13
Dolphin	7	7	7	7	7
Oman	73	72	71	70	71
Qatar	61	58	56	59	59
Total	152	151	148	150	150
NGLs (MBBL)					
Al Hosn	18	24	24	24	23
Dolphin	8	8	9	8	8
Total	26	32	33	32	31
Natural Gas (MMCF)					
Al Hosn	167	224	229	224	211
Dolphin	146	166	163	161	159
Oman	131	142	141	139	138
Total	444	532	533	524	508

	109	123	139		124
	117	116	116		116
	2	1	1		1
	228	240	256		241
	31	37	41		36
	28	28	31		29
	-	-	1		-
	59	65	73		65
	222	246	270		246
	56	54	48		53
	16	16	14		16
	294	316	332		315
	32	31	30		31
	6	6	6		6
	11	12	14		13
	6	7	7		7
	64	65	63		63
	58	51	56		55
	139	135	140		138
	19	22	26		22
	7	8	8		8
	26	30	34		30
	183	204	246		211
	139	156	158		151
	127	146	148		142
	449	506	552		504

Occidental Petroleum Corporation
Oil & Gas Sales Volumes Per Day and Realized Prices by Geographical Locations

NET SALES MBOE VOLUMES PER DAY:	2017					2018				
	Qtr 1	Qtr 2	Qtr 3	Qtr 4	TY	Qtr 1	Qtr 2	Qtr 3	Qtr 4	YTD
United States	278	289	297	319	296	336	358	384		359
Latin America	28	35	31	36	33	33	31	32		32
Middle East										
Al Hosn	57	75	76	75	71	61	68	81		70
Dolphin	39	43	43	42	42	37	41	41		40
Oman	96	96	95	94	95	85	72	102		87
Qatar	60	58	58	58	58	58	52	56		55
Total	252	272	272	269	266	241	233	280		252
ONGOING OPERATIONS	558	596	600	624	595	610	622	696		643
Operations Sold, Exited and Exiting	25	7	-	-	8	-	-	-		-
TOTAL REPORTED SALES	583	603	600	624	603	610	622	696		643
REALIZED PRICES										
United States										
Oil (\$/BBL)	\$ 48.67	\$ 44.94	\$ 45.04	\$ 52.54	\$ 47.91	\$ 61.03	\$ 61.08	\$ 56.36		\$ 59.38
NGLs (\$/BBL)	\$ 23.07	\$ 20.47	\$ 22.99	\$ 27.74	\$ 23.67	\$ 26.89	\$ 28.87	\$ 31.82		\$ 29.38
Natural Gas (\$/MCF)	\$ 2.68	\$ 2.23	\$ 2.15	\$ 2.08	\$ 2.31	\$ 2.06	\$ 1.49	\$ 1.58		\$ 1.70
Latin America										
Oil (\$/BBL)	\$ 48.26	\$ 42.60	\$ 45.54	\$ 56.88	\$ 48.50	\$ 59.24	\$ 65.66	\$ 69.94		\$ 64.90
Natural Gas (\$/MCF)	\$ 4.77	\$ 5.18	\$ 5.22	\$ 5.19	\$ 5.08	\$ 5.68	\$ 6.07	\$ 6.74		\$ 6.16
Middle East										
Oil (\$/BBL)	\$ 49.63	\$ 49.51	\$ 47.84	\$ 54.54	\$ 50.38	\$ 61.45	\$ 66.59	\$ 71.71		\$ 66.80
NGLs (\$/BBL)	\$ 18.64	\$ 16.31	\$ 17.01	\$ 20.33	\$ 18.05	\$ 21.89	\$ 23.58	\$ 24.66		\$ 23.50
Total Worldwide										
Oil (\$/BBL)	\$ 49.04	\$ 46.55	\$ 46.19	\$ 53.67	\$ 48.93	\$ 61.04	\$ 63.12	\$ 62.67		\$ 62.29
NGLs (\$/BBL)	\$ 21.59	\$ 18.90	\$ 20.73	\$ 25.08	\$ 21.63	\$ 25.35	\$ 27.21	\$ 29.55		\$ 27.54
Natural Gas (\$/MCF)	\$ 2.07	\$ 1.81	\$ 1.77	\$ 1.74	\$ 1.84	\$ 1.82	\$ 1.58	\$ 1.62		\$ 1.67
Index Prices										
WTI Oil (\$/BBL)	\$ 51.91	\$ 48.29	\$ 48.21	\$ 55.40	\$ 50.95	\$ 62.87	\$ 67.88	\$ 69.50		\$ 66.75
Brent Oil (\$/BBL)	\$ 54.66	\$ 50.92	\$ 52.18	\$ 61.54	\$ 54.82	\$ 67.18	\$ 74.90	\$ 75.97		\$ 72.68
NYMEX Natural Gas (\$/MCF)	\$ 3.26	\$ 3.14	\$ 2.95	\$ 2.99	\$ 3.09	\$ 2.87	\$ 2.75	\$ 2.88		\$ 2.83
Percentage of Index Prices										
Worldwide oil as a percentage of WTI	94%	96%	96%	97%	96%	97%	93%	90%		93%
Worldwide oil as a percentage of Brent	90%	91%	89%	87%	89%	91%	84%	82%		86%
Worldwide NGL as a percentage of WTI	42%	39%	43%	45%	42%	40%	40%	43%		41%
Worldwide NGL as a percentage of Brent	39%	37%	40%	41%	39%	38%	36%	39%		38%
Domestic gas as a percentage of NYMEX	82%	71%	73%	70%	75%	72%	54%	55%		60%

Occidental Petroleum Corporation
Oil and Gas Costs

	2017						2018					
	Qtr 1	Qtr 2	Qtr 3	Qtr 4	TY		Qtr 1	Qtr 2	Qtr 3	Qtr 4	YTD	
Cash operating expenses (\$/BOE)												
United States	\$ 13.47	\$ 13.55	\$ 13.23	\$ 12.94	\$ 13.29		\$ 13.32	\$ 12.80	\$ 12.39		\$ 12.81	
Latin America	\$ 14.70	\$ 11.73	\$ 11.83	\$ 13.90	\$ 12.99		\$ 12.17	\$ 12.17	\$ 13.18		\$ 12.51	
Middle East	\$ 10.67	\$ 10.04	\$ 9.03	\$ 9.49	\$ 9.79		\$ 10.75	\$ 11.44	\$ 10.56		\$ 10.89	
Total Oil and Gas	\$ 12.33	\$ 11.86	\$ 11.25	\$ 11.51	\$ 11.73		\$ 12.24	\$ 12.26	\$ 11.69		\$ 12.04	
Taxes other than on income (\$/BOE)												
United States	\$ 2.07	\$ 2.53	\$ 2.56	\$ 2.69	\$ 2.47		\$ 3.27	\$ 3.19	\$ 2.91		\$ 3.11	
Total Oil and Gas	\$ 1.15	\$ 1.27	\$ 1.29	\$ 1.40	\$ 1.28		\$ 1.82	\$ 1.86	\$ 1.63		\$ 1.77	
DD&A expense (\$/BOE)												
United States	\$ 21.74	\$ 23.17	\$ 23.06	\$ 23.93	\$ 22.99		\$ 16.63	\$ 17.07	\$ 17.28		\$ 17.01	
Latin America	\$ 10.61	\$ 9.91	\$ 10.81	\$ 10.25	\$ 10.37		\$ 8.99	\$ 8.95	\$ 8.81		\$ 8.91	
Middle East	\$ 6.34	\$ 6.02	\$ 6.11	\$ 6.11	\$ 6.14		\$ 9.62	\$ 8.58	\$ 8.15		\$ 8.75	
Total Oil and Gas	\$ 14.55	\$ 14.67	\$ 14.74	\$ 15.47	\$ 14.87		\$ 13.44	\$ 13.48	\$ 13.22		\$ 13.38	
G&A and other operating expenses (\$/BOE)	\$ 3.65	\$ 3.60	\$ 3.88	\$ 3.45	\$ 3.65		\$ 2.74	\$ 2.96	\$ 3.17		\$ 2.97	
Exploration Expense (\$ millions)												
United States	\$ 10	\$ 5	\$ 6	\$ 13	\$ 34		\$ 8	\$ 17	\$ 17		\$ 42	
Latin America	1	2	1	1	5		1	1	6		8	
Middle East	-	1	1	41	43		6	3	1		10	
	\$ 11	\$ 8	\$ 8	\$ 55	\$ 82		\$ 15	\$ 21	\$ 24		\$ 60	

Occidental Petroleum Corporation
Segment Core Results Pre-tax Variance Roll-forwards
(Amounts in millions)

	2017					2018				
	Qtr 1	Qtr 2	Qtr 3	Qtr 4	TY	Qtr 1	Qtr 2	Qtr 3	Qtr 4	YTD
Quarter-over-Quarter										
Oil & Gas										
Prior quarter core income	\$ 2	\$ 220	\$ 117	\$ 139		\$ 381	\$ 750	\$ 780		
Sales price	150	(109)	13	290		235	66	(22)		
Sales volume	(59)	25	(11)	11		(68)	(20)	254		
Operating expenses	11	(4)	30	(40)		(11)	(23)	(54)		
DD&A rate	93	(1)	7	(3)		171	(5)	43		
Exploration expense	7	3	1	(48)		41	(7)	(2)		
All others	16	(17)	(18)	32		1	19	(36)		
Current quarter core income	\$ 220	\$ 117	\$ 139	\$ 381		\$ 750	\$ 780	\$ 963		
Chemical										
Prior quarter core income	\$ 152	\$ 170	\$ 230	\$ 200		\$ 217	\$ 298	\$ 317		
Sales price	10	61	9	32		36	5	11		
Sales volume / mix	43	10	(16)	(4)		(10)	10	15		
Operations / manufacturing	(15)	(47)	(10)	(16)		46	6	(31)		
All others	(20)	36	(13)	5		9	(2)	9		
Current quarter core income	\$ 170	\$ 230	\$ 200	\$ 217		\$ 298	\$ 317	\$ 321		
Midstream and Marketing										
Prior quarter core income (loss)	\$ (48)	\$ (47)	\$ 25	\$ 4		\$ 129	\$ 179	\$ 250		
Marketing	-	47	(19)	110		(9)	121	481		
Gas plants	8	(12)	4	22		63	(75)	26		
Pipelines	(9)	32	(8)	5		(6)	20	33		
Power generation	2	1	3	(8)		1	5	6		
All others	-	4	(1)	(4)		1	-	-		
Current quarter core income (loss)	\$ (47)	\$ 25	\$ 4	\$ 129		\$ 179	\$ 250	\$ 796		
Year-over-Year										
Oil & Gas										
Prior year core income	\$ (508)	\$ (117)	\$ (49)	\$ 2	\$ (672)	\$ 220	\$ 117	\$ 139		\$ 476
Sales price	717	281	193	348	1,539	410	624	672		1,706
Sales volume	(15)	(56)	(41)	(44)	(156)	(25)	(159)	24		(160)
Operating expenses	(52)	(57)	(15)	(3)	(127)	(24)	(43)	(127)		(194)
DD&A rate	86	88	95	102	371	175	220	255		650
Exploration expense	(2)	18	2	(38)	(20)	(4)	(13)	(16)		(33)
All others	(6)	(40)	(46)	14	(78)	(2)	34	16		48
Current quarter core income	\$ 220	\$ 117	\$ 139	\$ 381	\$ 857	\$ 750	\$ 780	\$ 963		\$ 2,493
Chemical										
Prior year core income	\$ 126	\$ 88	\$ 117	\$ 152	\$ 483	\$ 170	\$ 230	\$ 200		\$ 600
Sales price	126	137	109	104	476	135	86	39		260
Sales volume / mix	26	54	(12)	16	84	(33)	(43)	64		(12)
Operations / manufacturing	(101)	(90)	(32)	(62)	(285)	(12)	48	(5)		31
All others	(7)	41	18	7	59	38	(4)	23		57
Current quarter core income	\$ 170	\$ 230	\$ 200	\$ 217	\$ 817	\$ 298	\$ 317	\$ 321		\$ 936
Midstream and Marketing										
Prior year core (loss)	\$ (95)	\$ (58)	\$ (20)	\$ (48)	\$ (221)	\$ (47)	\$ 25	\$ 4		\$ (18)
Marketing	24	62	4	132	222	129	203	697		1,029
Gas plants	13	(5)	9	23	40	77	15	39		131
Pipelines	13	22	9	21	65	23	11	52		86
Power generation	-	(1)	(4)	(2)	(7)	(3)	1	4		2
All others	(2)	5	6	3	12	-	(5)	-		(5)
Current quarter core income (loss)	\$ (47)	\$ 25	\$ 4	\$ 129	\$ 111	\$ 179	\$ 250	\$ 796		\$ 1,225