# UNITED STATES SECURITIES ND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 8-K

# **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported) October 24, 2007

# OCCIDENTAL PETROLEUM CORPORATION

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation)

1-9210 (Commission File Number) 95-4035997 (I.R.S. Employer Identification No.)

10889 Wilshire Boulevard Los Angeles, California (Address of principal executive offices)

90024 (ZIP code)

Registrant's telephone number, including area code: (310) 208-8800

Check the appropriate box below if the Form 8-K is intended to simultaneously satisfy the filing obligation of the Registrant under any of the following provisions (see General Instruction A.2. below):
[ ] Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
[ ] Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
[ ] Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
[ ] Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### Section 2 - Financial Information

#### Item 2.02. Results of Operations and Financial Condition

On October 24, 2007, Occidental Petroleum Corporation released information regarding its results of operations for the three and nine months ended September 30, 2007. The exhibits to this Form 8-K and the information set forth in this Item 2.02 are being furnished pursuant to Item 2.02, Results of Operations and Financial Condition. The full text of the press release is attached to this report as Exhibit 99.1. The full text of the speeches given by Dr. Ray R. Irani and Stephen I. Chazen is attached to this report as Exhibit 99.2. Investor Relations Supplemental Schedules are attached to this report as Exhibit 99.3. Earnings Conference Call Slides are attached to this report as Exhibit 99.4.

### Section 8 - Other Events

#### Item 8.01. Other Events

On October 24, 2007, Occidental Petroleum Corporation announced net income of \$1.324 billion (\$1.58 per diluted share) for the third quarter of 2007, compared with \$1.170 billion (\$1.36 per diluted share) for the third quarter of 2006. Core results for the third quarter of 2007 were a record high of \$1.210 billion (\$1.45 per diluted share), after excluding after-tax gains of \$72 million from the sale of exploration properties, net of asset impairments, \$34 million from the sale of non-core assets and \$8 million from discontinued operations; compared with \$1.103 billion (\$1.28 per diluted share) for the third quarter of 2006. See the attached schedule for a reconciliation of net income to core results.

#### QUARTERLY RESULTS

#### Oil and Gas

Oil and gas segment earnings were \$2.029 billion for the third quarter of 2007, compared with \$1.790 billion for the same period in 2006. The third quarter of 2007 core results were \$1.988 billion, after excluding pre-tax gains of \$12 million from the sale of domestic interests and \$103 million from the sale of exploration properties, partially offset by a \$74 million pre-tax loss from the impairment of assets, primarily exploration properties. The \$198 million increase in the third quarter 2007 core results to \$1.988 billion from \$1.790 billion in 2006 reflected increases from higher crude oil prices and production volumes, partially offset by increased DD&A rates and higher operating expenses.

The average price for West Texas Intermediate crude oil in the third quarter of 2007 was \$75.38 per barrel compared to \$70.53 per barrel in the third quarter of 2006. Oxy's realized price for worldwide crude oil was \$67.81 per barrel for the third quarter of 2007, compared with \$61.83 per barrel for the third quarter of 2006. The average price for NYMEX gas in the third quarter of 2007 was \$6.69 per MCF, compared with \$6.33 per MCF in the third quarter of 2006. Domestic realized gas prices increased slightly from \$5.88 per MCF in the third quarter of 2006 to \$5.90 per MCF for the third quarter of 2007.

#### Production

For the third quarter of 2007, daily oil and gas production averaged 570,000 barrels of oil equivalent (BOE), compared with 533,000 BOE per day produced in the third quarter of 2006. The increased production included 15,000 BOE per day from Dolphin, 12,000 BOE per day from domestic operations and the remainder primarily from the Middle Fast

#### Chemicals

Chemical segment earnings for the third quarter of 2007 were \$212 million, compared with \$248 million for the same period in 2006. The third quarter of 2007 results reflect lower margins for polyvinyl chloride.

### NINE-MONTHS RESULTS

Net income for the nine months of 2007 was \$3.948 billion (\$4.69 per diluted share), compared with \$3.261 billion (\$3.78 per diluted share) for the nine months of 2006.

Core results were \$2.941 billion (\$3.50 per diluted share) for the nine months of 2007, compared with \$3.332 billion (\$3.86 per diluted share) for the nine months of 2006. Net income for the nine months of 2007 includes, after-tax: a \$72 million gain from the sale of exploration properties, net of asset impairments, a \$22 million gain from the sale of domestic oil and gas interests, a \$112 million gain for litigation settlements, a \$208 million gain from the sale of 21 million shares of Lyondell Chemical Corporation, a \$412 million gain resulting from the sale of Oxy's 50-percent investment in Russia, a \$107 million charge for the completion of cash tender offers for various debt issues, a \$30 million provision for a plant closure and related environmental remediation reserve and \$318 million income from discontinued operations. Net income for the nine months of 2006 includes a \$71 million after-tax loss from discontinued operations. See the attached schedule for a reconciliation of net income to core results.

#### Oil and Gas

Oil and gas segment earnings were \$5.719 billion for the nine months of 2007, compared with \$5.458 billion for the same period of 2006. Oil and gas core results were \$5.131 billion for the nine months of 2007 after excluding gains from the sale of Oxy's investment in Russia, sales of exploration properties, net of asset impairments, sales of domestic oil and gas interests, and litigation settlements. The decline of \$327 million in the nine months of 2007 core results from \$5.458 billion in 2006 reflected lower crude oil and natural gas prices, increased DD&A rates and higher exploration and operating expenses, partially offset by higher crude oil and natural gas production.

The average price for West Texas Intermediate crude oil in the nine months of 2007 was \$66.20 per barrel compared to \$68.24 per barrel in the nine months of 2006. Oxy's realized price for worldwide crude oil was \$59.47 per barrel for the nine months of 2007, compared with \$59.61 per barrel for the nine months of 2006. The average price for NYMEX gas in the nine months of 2007 was \$7.14 per MCF, compared with \$8.34 per MCF in the nine months of 2006. Domestic realized gas prices decreased from \$6.79 per MCF in the nine months of 2006 to \$6.45 per MCF for the same period of 2007.

#### Production

For the nine months of 2007, daily oil and gas production averaged 563,000 BOE, compared with 539,000 BOE per day produced in the nine months of 2006.

#### Chemicals

Chemical segment earnings for the nine months of 2007 were \$507 million, compared with \$749 million for the same period in 2006. The 2007 results reflect lower margins for polyvinyl chloride.

#### Forward-Looking Statements

Statements in this release that contain words such as "will," "expect" or "estimate," or otherwise relate to the future, are forward-looking and involve risks and uncertainties that could significantly affect

expected results. Factors that could cause results to differ materially include, but are not limited to: exploration risks, such as drilling of unsuccessful wells; global commodity pricing fluctuations and supply/demand considerations for oil, gas and chemicals; higher-than-expected costs; political risk; changes in tax rates and not successfully completing (or any material delay in) any expansion, capital expenditure, acquisition, or disposition. You should not place undue reliance on these forward-looking statements which speak only as of the date of this release. Unless legally required, Occidental does not undertake any obligation to update any forward-looking statements as a result of new information, future events or otherwise. U.S. investors are urged to consider carefully the disclosure in our Form 10-K, available through the following toll-free telephone number, 1-888-OXYPETE (1-888-699-7383) or on the Internet at <a href="http://www.oxy.com">http://www.oxy.com</a>. You also can obtain a copy from the SEC by calling 1-800-SEC-0330.

(Millions, except		Quarter	r Nine Mon			
per-share amounts)	2007			2006		
SEGMENT NET SALES						
Oil and Gas			\$ 9,597			
Chemical		1,265	3,530			
Other	64		140			
Net sales	\$ 4,841	\$ 4,402				
SEGMENT EARNINGS						
Oil and Gas (a)	\$ 2,029	\$ 1,790	\$ 5,719	\$ 5,458		
Chemical			507			
	2,241		6,226			
Unallocated Corporate Items						
Interest expense, net (b)	(11)	(18)	(186)	(80)		
Income taxes			(2,450)			
Other (c)	(52)	(59)	40	(212)		
Income from Continuing Operations	1.316	1.103	3,630	3,332		
Discontinued operations, net (d)	8		318	(71)		
NET INCOME		\$ 1,170	\$ 3,948	\$ 3,261		
BASIC EARNINGS PER COMMON SHARE	======	======	======	======		
Income from continuing						
operations	\$ 1.58	\$ 1.29	\$ 4.34	\$ 3.90		
Discontinued operations, net (d)			0.38	(0.08)		
	\$ 1.59 ======	\$ 1.37	•			
DILUTED EARNINGS PER COMMON SHARE						
Income from continuing						
operations	\$ 1.57					
Discontinued operations, net (d)	0.01		0.38			
			\$ 4.69			
		======	======	======		
AVERAGE BASIC COMMON SHARES OUTSTANDING						
BASIC	833.1	852.8	837.0	854.2		
DILUTED		860.3				

See footnotes on following page.

- (a) Oil and Gas The third quarter of 2007 includes pre-tax gains of \$12 million from the sale of domestic oil and gas interests and \$103 million from the sale of exploration properties, partially offset by a pre-tax loss of \$74 million for the impairment of properties. The nine months of 2007 also includes an after-tax gain of \$412 million nine months of 2007 also includes an after-tax gain of \$412 million from the sale of Occidental's Russian investment, a \$112 million after-tax gain resulting from the resolution of certain legal disputes and an additional \$23 million pre-tax gain from the sale of domestic oil and gas interests.

  (b) Interest Expense, net - The nine months of 2007 includes a \$167 million pre-tax interest charge for the purchase of various debt issues in the open market.
- (c) Unallocated Corporate Items Other The third quarter of 2007 includes a \$42 million pre-tax gain from the sale of the remaining 2.4 million shares of Occidental's investment in Lyondell Chemical Company. The nine months of 2007 also includes an additional \$284 million pre-tax gain from the sale of 18.6 million shares and a \$47 million pre-tax charge for a plant closure and related environmental remediation reserve.
- remediation reserve.

  (d) <u>Discontinued Operations</u>, <u>net</u> In June 2007, Occidental completed an exchange of oil and gas interests in Horn Mountain with BP p.l.c. (BP) for oil and gas interests in the Permian Basin and a gas processing plant in Texas. Occidental also sold its oil and gas interests in Pakistan to BP. The nine months of 2007 includes aftertax gains of \$316 million related to these transactions and their operating results and \$2 million from assets classified to discontinued operations in 2006.

  In January 2006, Occidental completed the merger of Vintage into a subsidiary and classified certain assets and liabilities as held for sale. In May 2006, Ecuador terminated Occidental's contract for the operation of Block 15. The nine months of 2006 includes a 5415

the operation of Block 15. The nine months of 2006 includes a \$415 million after-tax loss for the write-off of assets, \$109 million after-tax income for the first five months of operations which were written off, \$46 million after-tax income for the properties held for sale and \$189 million after-tax income for the operations of Morn Mountain and Pakistan Horn Mountain and Pakistan.

#### SUMMARY OF CAPITAL EXPENDITURES AND DD&A EXPENSE

Third Quarte:					ne Months
	2007		2006	2007	2006
\$	880	\$	747	\$ 2,510	\$ 1,977
\$	602	\$	516	\$ 1,740	\$ 1,446
	\$	2007 ====== \$ 880 ======	2007 ======= === \$ 880 \$	\$ 880 \$ 747	2007 2006 2007 \$ 880 \$ 747 \$ 2,510

SUMMARY OF OPERATING STATISTICS	Third (	Duarter	Nine Months		
	2007	2006	2007	2006	
NET OIL, GAS AND LIQUIDS PRODUCTION PER DAY United States Crude oil and liquids (MBBL)					
California	90	84	89	83	
Permian	171	168	167	167	
Hugoton and other	4	3	3	3	
Total	265	255	259	253	
Natural Gas (MMCF)					
California	264	255	254	254	
Hugoton and other Permian	158 182	139 198	154 189	137 194	
rermian	162	190	109	194	
Total	604	592	597	585	
Latin America					
Crude Oil (MBBL)					
Argentina	31	37	33	33	
Colombia	42	33	43	35	
Total	73	70	76	68	
Natural Gas (MMCF)					
Argentina	22	19	24	18	
Bolivia	18	16	17	16	
Total	40	35	41	34	
Middle East/North Africa					
Crude Oil (MBBL)					
Oman	18	17	20	17	
Dolphin	3 46	41	1	43	
Qatar Yemen	46 22	27	46 26	30	
Libya	20	15	20	21	
Total	109	100	115	111	
Natural Gas (MMCF)					
Oman	34	35	31	32	
Dolphin	69		23		
Total	103	35	54	32	
Barrels of Oil Equivalent (MBOE)					
Subtotal consolidated subsidiaries	572	535	566	541	
Colombia-minority interest Yemen-Occidental net interest	(4) 2	(4) 2	(5) 2	(4)	
remen-occidental net interest					
Total Worldwide Production-					
MBOE (a)	570	533	563	539	

SIGNIFICANT TRANSACTIONS AND EVENTS AFFECTING EARNINGS
Occidental's results of operations often include the effects of significant transactions and events affecting earnings that vary widely and unpredictably in nature, timing and amount. Therefore, management uses a measure called "core results", which excludes those items. This non-GAPP measure is not meant to disassociate those items from management's performance, but rather is meant to provide useful information to investors interested in comparing Occidental's earnings performance between periods. Reported earnings are considered representative of management's performance over the long term. Core results is not considered to be an alternative to operating income in accordance with generally accepted accounting principles.

# SIGNIFICANT TRANSACTIONS AND EVENTS AFFECTING EARNINGS (continued)

(\$ millions, except per-share amounts	2007		2006	
TOTAL REPORTED EARNINGS	\$ 1,324	\$ 1.58		\$ 1.36
Oil and Gas				
Segment Earnings	\$ 2,029		\$ 1,790	
Less:				
Gain on sale of oil & gas				
interests	12			
Gain on sale of exploration properties	103			
Impairments	(74)			
Impairments				
Segment Core Results	1,988		1,790	
Chemicals				
Segment Earnings	212		248	
Less:				
No significant items				
affecting earnings				
Segment Core Results	212		248	
Total Segment Core Results	2,200		2,038	
Corporate				
Corporate Results				
Non Segment*	(917)		(868)	
Less:				
Gain on sale of Lyondell				
shares	42			
Tax effect of pre-tax	23			
adjustments Discontinued operations, net**	23 8		67	
Discontinued operations, net				
Corporate Core Results				
Non Segment	(990)		(935)	
TOTAL CORE RESULTS	\$ 1,210	\$ 1.45	\$ 1,103	\$ 1.28
			======	

## SIGNIFICANT TRANSACTIONS AND EVENTS AFFECTING EARNINGS (continued)

SIGNIFICANT TRANSACTIONS AND EVENTS AF				e Months
(\$ millions, except		Diluted		Diluted
per-share amounts			2006	
=======================================			======	
TOTAL REPORTED EARNINGS	\$ 3,948	\$ 4.69	\$ 3,261	\$ 3.78
0.1	======	======		======
Oil and Gas	A = 510		A F 450	
Segment Earnings	\$ 5,719		\$ 5,458	
Less:				
Gain on sale of Russia	410			
investment	412			
Gain on sale of exploration				
properties	103			
Impairments	(74)			
Gain on sale of oil & gas				
interests	35			
Litigation settlements	112			
Segment Core Results	5,131		5,458	
Chemicals				
Segment Earnings	507		749	
Less:				
No significant items				
affecting earnings				
Segment Core Results	507		749	
Total Segment Core Results	5,638		6,207	
Corporate				
Corporate Results				
Non Segment*	(2,278)		(2,946)	
Less:				
Debt purchase expense	(167)			
Gain on sale of Lyondell shares	326			
Plant closure	(47)			
Tax effect of pre-tax				
adjustments	(11)			
Discontinued operations, net**	318		(71)	
Corporate Core Results				
Non Segment	(2,697)		(2,875)	
TOTAL CORE RESULTS	\$ 2,941	\$ 3.50	\$ 3,332	\$ 3.86

<sup>\*</sup>Interest expense, income taxes, G&A expense and other, and non-core items.
\*\*Amounts shown after tax.

# Section 9 – Financial Statements and Exhibits

## Item 9.01. Financial Statements and Exhibits

- (d) Exhibits
- 99.1 Press release dated October 24, 2007.
- 99.2 Full text of speeches given by Dr. Ray R. Irani and Stephen I. Chazen.
- 99.3 Investor Relations Supplemental Schedules.
- 99.4 Earnings Conference Call Slides.

## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

OCCIDENTAL PETROLEUM CORPORATION (Registrant)

DATE: October 24, 2007 /s/ JIM A. LEONARI

/s/ JIM A. LEONARD
Jim A. Leonard, Vice President and Controller
(Principal Accounting and Duly Authorized Officer)

# EXHIBIT INDEX

99 1	Drace	ralanca	datad	October	- 21	2007

- 99.2 Full text of speeches given by Dr. Ray R. Irani and Stephen I. Chazen.
- 99.3 Investor Relations Supplemental Schedules.
- 99.4 Earnings Conference Call Slides.



Occidental Petroleum Corporation
10889 Wilshire Boulevard
Los Angeles, California 90024-4201
310.208.8800

For Immediate Release: October 24, 2007

### Occidental Petroleum Announces Record Third Quarter Core Results

LOS ANGELES -- Occidental Petroleum Corporation (NYSE: OXY) announced net income of \$1.324 billion (\$1.58 per diluted share) for the third quarter of 2007, compared with \$1.170 billion (\$1.36 per diluted share) for the third quarter of 2006. Core results for the third quarter of 2007 were a record high of \$1.210 billion (\$1.45 per diluted share), after excluding after-tax gains of \$72 million from the sale of exploration properties, net of asset impairments, \$34 million from the sale of noncore assets and \$8 million from discontinued operations; compared with \$1.103 billion (\$1.28 per diluted share) for the third quarter of 2006. See the attached schedule for a reconciliation of net income to core

In announcing the results, Dr. Ray R. Irani, Chairman, President and Chief Executive Officer said, "Increase in our production volume, including initial production from the Dolphin Project and increases in worldwide crude oil prices, contributed to Oxy's record setting third quarter core income results of \$1.210 billion. This reflects the continued successful implementation of our long-term strategy that is focused on current and new long-lived oil and gas assets in our core regions that produce strong financial returns."

#### QUARTERLY RESULTS

### Oil and Gas

Oil and gas segment earnings were \$2.029 billion for the third quarter of 2007, compared with \$1.790 billion for the same period in 2006. The third quarter of 2007 core results were \$1.988 billion, after excluding pre-tax gains of \$12 million from the sale of domestic interests and \$103 million from the sale of exploration

properties, partially offset by a \$74 million pre-tax loss from the impairment of assets, primarily exploration properties. The \$198 million increase in the third quarter 2007 core results to \$1.988 billion from \$1.790 billion in 2006 reflected increases from higher crude oil prices and production volumes, partially offset by increased DD&A rates and higher operating expenses.

The average price for West Texas Intermediate crude oil in the third quarter of 2007 was \$75.38 per barrel compared to \$70.53 per barrel in the third quarter of 2006. Oxy's realized price for worldwide crude oil was \$67.81 per barrel for the third quarter of 2007, compared with \$61.83 per barrel for the third quarter of 2006. The average price for NYMEX gas in the third quarter of 2007 was \$6.69 per MCF, compared with \$6.33 per MCF in the third quarter of 2006. Domestic realized gas prices increased slightly from \$5.88 per MCF in the third quarter of 2006 to \$5.90 per MCF for the third quarter of 2007.

#### Production

For the third quarter of 2007, daily oil and gas production averaged 570,000 barrels of oil equivalent (BOE), compared with 533,000 BOE per day produced in the third quarter of 2006. The increased production included 15,000 BOE per day from Dolphin, 12,000 BOE per day from domestic operations and the remainder primarily from the Middle East.

#### Chemicals

Chemical segment earnings for the third quarter of 2007 were \$212 million, compared with \$248 million for the same period in 2006. The third quarter of 2007 results reflect lower margins for polyvinyl chloride.

### NINE-MONTHS RESULTS

Net income for the nine months of 2007 was \$3.948 billion (\$4.69 per diluted share), compared with \$3.261 billion (\$3.78 per diluted share) for the nine months of 2006.

Core results were \$2.941 billion (\$3.50 per diluted share) for the nine months of 2007, compared with \$3.332 billion (\$3.86

per diluted share) for the nine months of 2006. Net income for the nine months of 2007 includes, after-tax: a \$72 million gain from the sale of exploration properties, net of asset impairments, a \$22 million gain from the sale of domestic oil and gas interests, a \$112 million gain for litigation settlements, a \$208 million gain from the sale of 21 million shares of Lyondell Chemical Corporation, a \$412 million gain resulting from the sale of Oxy's 50-percent investment in Russia, a \$107 million charge for the completion of cash tender offers for various debt issues, a \$30 million provision for a plant closure and related environmental remediation reserve and \$318 million income from discontinued operations. Net income for the nine months of 2006 includes a \$71 million after-tax loss from discontinued operations. See the attached schedule for a reconciliation of net income to core results.

#### Oil and Gas

Oil and gas segment earnings were \$5.719 billion for the nine months of 2007, compared with \$5.458 billion for the same period of 2006. Oil and gas core results were \$5.131 billion for the nine months of 2007 after excluding gains from the sale of Oxy's investment in Russia, sales of exploration properties, net of asset impairments, sales of domestic oil and gas interests, and litigation settlements. The decline of \$327 million in the nine months of 2007 core results from \$5.458 billion in 2006 reflected lower crude oil and natural gas prices, increased DD&A rates and higher exploration and operating expenses, partially offset by higher crude oil and natural gas production.

The average price for West Texas Intermediate crude oil in the nine months of 2007 was \$66.20 per barrel compared to \$68.24 per barrel in the nine months of 2006. Oxy's realized price for worldwide crude oil was \$59.47 per barrel for the nine months of 2007, compared with \$59.61 per barrel for the nine months of 2006. The average price for NYMEX gas in the nine months of 2007 was \$7.14 per MCF, compared with \$8.34 per MCF in the nine months of

2006. Domestic realized gas prices decreased from \$6.79 per MCF in the nine months of 2006 to \$6.45 per MCF for the same period of 2007.

#### Production

For the nine months of 2007, daily oil and gas production averaged 563,000 BOE, compared with 539,000 BOE per day produced in the nine months of 2006.

### <u>Chemicals</u>

Chemical segment earnings for the nine months of 2007 were \$507 million, compared with \$749 million for the same period in 2006. The 2007 results reflect lower margins for polyvinyl chloride.

#### About Oxy

Occidental Petroleum Corporation is an international oil and gas exploration and production company with operations in the United States, Middle East/North Africa and Latin America regions. Oxy is the fourth largest U.S. oil and gas company, based on equity market capitalization. Oxy's wholly owned subsidiary, OxyChem, manufactures and markets chloralkali products and vinyls. Occidental is committed to safeguarding the environment, protecting the safety and health of employees and neighboring communities and upholding high standards of social responsibility in all of the company's worldwide operations.

### Forward-Looking Statements

Statements in this release that contain words such as "will,"
"expect" or "estimate," or otherwise relate to the future, are forwardlooking and involve risks and uncertainties that could significantly
affect expected results. Factors that could cause results to differ
materially include, but are not limited to: exploration risks, such as
drilling of unsuccessful wells; global commodity pricing fluctuations and
supply/demand considerations for oil, gas and chemicals; higher-thanexpected costs; political risk; changes in tax rates and not successfully
completing (or any material delay in) any expansion, capital expenditure,
acquisition,

or disposition. You should not place undue reliance on these forwardlooking statements which speak only as of the date of this release. Unless legally required, Occidental does not undertake any obligation to update any forward-looking statements as a result of new information, future events or otherwise. U.S. investors are urged to consider carefully the disclosure in our Form 10-K, available through the following toll-free telephone number, 1-888-OXYPETE (1-888-699-7383) or on the Internet at http://www.oxy.com. You also can obtain a copy from the SEC by calling 1-800-SEC-0330.

Contacts: Richard S. Kline (media)

310-443-6249

Christopher G. Stavros (investors)

212-603-8184

For further analysis of Occidental's quarterly performance, please visit the web site:  ${\tt www.oxy.com}$ 

			Nine Months		
(Millions, except per-share amounts)	2007	2006		2006	
SEGMENT NET SALES	======		======		
Oil and Gas	\$ 3,536	\$ 3,087	\$ 9,597	\$ 9,244	
Chemical			3,530		
Other	64	50	140	114	
Net sales	\$ 4,841	\$ 4,402	\$13,267 ======	\$13,137	
SEGMENT EARNINGS					
Oil and Gas (a)			\$ 5,719		
Chemical	212		507		
			6,226		
Unallocated Corporate Items Interest expense, net (b)	(11)	(10)	(186)	/00	
Income taxes			(2,450)		
Other (c)	(52)	(59)	40	(212)	
(0)					
Income from Continuing Operations			3,630	3,332	
Discontinued operations, net (d)	8		318		
NET INCOME	\$ 1,324	\$ 1,170	\$ 3,948	\$ 3,261	
BASIC EARNINGS PER COMMON SHARE		======	======	======	
Income from continuing					
operations			\$ 4.34		
Discontinued operations, net (d)	0.01		0.38		
	\$ 1.59	\$ 1.37			
DILUTED EARNINGS PER COMMON SHARE				======	
Income from continuing					
operations	\$ 1.57	\$ 1.28	\$ 4.31	\$ 3.86	
Discontinued operations, net (d)	0.01	0.08	0.38	(0.08)	
			\$ 4.69		
AVERAGE BASIC COMMON SHARES OUTSTANDING					
BASIC			837.0		
DILUTED			840.9		
	======	======	======	======	

See footnotes on following page.

- (a) Oil and Gas The third quarter of 2007 includes pre-tax gains of \$12 million from the sale of domestic oil and gas interests and \$103 million from the sale of exploration properties, partially offset by a pre-tax loss of \$74 million for the impairment of properties. The nine months of 2007 also includes an after-tax gain of \$412 million nine months of 2007 also includes an after-tax gain of \$412 million from the sale of Occidental's Russian investment, a \$112 million after-tax gain resulting from the resolution of certain legal disputes and an additional \$23 million pre-tax gain from the sale of domestic oil and gas interests.

  (b) Interest Expense, net - The nine months of 2007 includes a \$167 million pre-tax interest charge for the purchase of various debt issues in the open market.
- (c) Unallocated Corporate Items Other The third quarter of 2007 includes a \$42 million pre-tax gain from the sale of the remaining 2.4 million shares of Occidental's investment in Lyondell Chemical Company. The nine months of 2007 also includes an additional \$284 million pre-tax gain from the sale of 18.6 million shares and a \$47 million pre-tax charge for a plant closure and related environmental remediation reserve.
- remediation reserve.

  (d) <u>Discontinued Operations</u>, <u>net</u> In June 2007, Occidental completed an exchange of oil and gas interests in Horn Mountain with BP p.l.c. (BP) for oil and gas interests in the Permian Basin and a gas processing plant in Texas. Occidental also sold its oil and gas interests in Pakistan to BP. The nine months of 2007 includes aftertax gains of \$316 million related to these transactions and their operating results and \$2 million from assets classified to discontinued operations in 2006.

  In January 2006, Occidental completed the merger of Vintage into a subsidiary and classified certain assets and liabilities as held for sale. In May 2006, Ecuador terminated Occidental's contract for the operation of Block 15. The nine months of 2006 includes a 5415

the operation of Block 15. The nine months of 2006 includes a \$415 million after-tax loss for the write-off of assets, \$109 million after-tax income for the first five months of operations which were written off, \$46 million after-tax income for the properties held for sale and \$189 million after-tax income for the operations of Morn Mountain and Pakistan Horn Mountain and Pakistan.

#### SUMMARY OF CAPITAL EXPENDITURES AND DD&A EXPENSE

		Third Quarter				
(\$ millions)		2007		2006	2007	2006
CAPITAL EXPENDITURES	\$	880 880	\$	747	\$ 2,510	\$ 1,977
DEPRECIATION, DEPLETION AND AMORTIZATION OF ASSETS	\$	602	\$	516	\$ 1,740	\$ 1,446

SUMMARY OF OPERATING STATISTICS	CCS Third Quar			Months
	2007	2006	2007	2006
				2006
NET OIL, GAS AND LIQUIDS PRODUCTION PER DAY United States Crude oil and liquids (MBBL)				
California	90	84	89	83
Permian	171	168	167	167
Hugoton and other	4	3	3	3
Total Natural Gas (MMCF)	265	255	259	253
California	264	255	254	254
Hugoton and other	158	139	154	137
Permian	182	198	189	194
Total Latin America Crude Oil (MBBL)	604	592	597	585
Argentina	31	37	33	33
Colombia	42	33	43	35
Total Natural Gas (MMCF)	73	70	76	68
Argentina	22	19	24	18
Bolivia	18	16	17	16
Total Middle East/North Africa Crude Oil (MBBL)	40	35	41	34
Oman	18	17	20	17
Dolphin	3		1	
Qatar	46 22	41 27	46 26	43 30
Yemen Libya	20	15	26 22	21
Total Natural Gas (MMCF)	109	100	115	111
Oman	34	35	31	32
Dolphin	69		23	
Total Barrels of Oil Equivalent (MBOE)	103	35	54	32
Subtotal consolidated subsidiaries	572	535	566	541
Colombia-minority interest Yemen-Occidental net interest	(4) 2	(4)	(5) 2	(4)
Total Worldwide Production- MBOE (a)	570	533	563	539

(a) Occidental sold its interest in Russia in January 2007. In June 2007, Occidental sold its Pakistan operations to BP and exchanged its Gulf of Mexico - Horn Mountain operations with BP. Production from these operations has been excluded from all periods for comparability.

SIGNIFICANT TRANSACTIONS AND EVENTS AFFECTING EARNINGS
Occidental's results of operations often include the effects of significant transactions and events affecting earnings that vary widely and unpredictably in nature, timing and amount. Therefore, management uses a measure called "core results", which excludes those items. This non-GAPP measure is not meant to disassociate those items from management's performance, but rather is meant to provide useful information to investors interested in comparing Occidental's earnings performance between periods. Reported earnings are considered representative of management's performance over the long term. Core results is not considered to be an alternative to operating income in accordance with generally accepted accounting principles.

# SIGNIFICANT TRANSACTIONS AND EVENTS AFFECTING EARNINGS (continued)

(\$ millions, except per-share amounts	2007			2006		
TOTAL REPORTED EARNINGS		\$	1.58	\$ 1,170	\$	1.36
Oil and Gas						
Segment Earnings Less:	\$ 2,029			\$ 1,790		
Gain on sale of oil & gas interests	12					
Gain on sale of exploration						
properties Impairments	103 (74)					
Segment Core Results	1,988			1,790		
Chemicals						
Segment Earnings Less:	212			248		
No significant items						
affecting earnings						
Segment Core Results	212			248		
Total Segment Core Results	2,200			2,038		
Corporate						
Corporate Results Non Segment*	(917)			(868)		
Less:						
Gain on sale of Lyondell shares	42					
Tax effect of pre-tax adjustments	23					
Discontinued operations, net**	8			67		
Corporate Core Results						
Non Segment	(990)			(935)		
TOTAL CORE RESULTS		\$	1.45	\$ 1,103	\$	1.28

<sup>\*</sup>Interest expense, income taxes, G&A expense and other, and non-core items. \*\*Amounts shown after tax.

### SIGNIFICANT TRANSACTIONS AND EVENTS AFFECTING EARNINGS (continued)

SIGNIFICANT TRANSACTIONS AND EVENTS A	Nir	ne Months		
(\$ millions, except per-share amounts	2007	Diluted EPS	2006	Diluted EPS
TOTAL REPORTED EARNINGS	\$ 3,948	\$ 4.69	\$ 3,261	\$ 3.78
Oil and Gas				
Segment Earnings Less:	\$ 5,719		\$ 5,458	
Gain on sale of Russia investment	412			
Gain on sale of exploration properties	103			
Impairments Gain on sale of oil & gas	(74)			
interests Litigation settlements	35 112			
Segment Core Results	5,131		5,458	
Chemicals				
Segment Earnings Less:	507		749	
No significant items affecting earnings				
Segment Core Results	507		749	
Total Segment Core Results	5,638		6,207	
Corporate				
Corporate Results Non Segment* Less:	(2,278)		(2,946)	
Debt purchase expense Gain on sale of Lyondell shares	(167) 326		 	
Plant closure Tax effect of pre-tax	(47)			
adjustments Discontinued operations, net**	(11) 318		 (71)	
Corporate Core Results				
Non Segment	(2,697)		(2,875)	
TOTAL CORE RESULTS			\$ 3,332	
*Interest evnense income taves GS			and non-co	

<sup>\*</sup>Interest expense, income taxes, G&A expense and other, and non-core items.
\*\*Amounts shown after tax.

# **Occidental Petroleum Corporation**

# DR. RAY R. IRANI Chairman, President and Chief Executive Officer

- Conference Call -Third Quarter 2007 Earnings Announcement

October 24, 2007

Los Angeles, California

Good morning and thank you for joining us.

This has been a good quarter for Oxy. Increase in our production volume, including initial production from the Dolphin Project and increases in worldwide crude oil prices contributed to Oxy's record third quarter core income results of \$1.210 billion. This reflects the continued successful implementation of our long-term strategy that is focused on current and new long-lived oil and gas assets in our core regions that produce strong financial returns.

The Dolphin Project continues to go very well. The first two trains of the gas plant are in operation and performing at levels 5 to 10 percent above their nameplate capacity. The remaining two trains are expected to come on between now and year-end and we expect to reach full capacity in early 2008.

On the past several calls I have expressed confidence that additional growth at Oxy will be driven by new opportunities in the Middle East/North Africa region and that we expect to announce two new agreements before year-end. I know you are all anxious to hear details. However, while it remains premature to give you any specifics today, I want to emphasize that I continue to be optimistic about our ability to deliver on our promises.

As you are aware, we are a finalist in the Abu Dhabi National Oil Company selection of a partner to develop the giant Shah gas field and we look forward to the decision in coming weeks. We are also making progress in developing additional projects in the United Arab Emirates.

In Libya, we are in commercial negotiation for large enhanced oil recovery projects for existing fields.

Earlier this month we closed on the acquisition of blocks 12 and 13 in Qatar that we acquired from Anadarko and expect to immediately add 5,000 BOE per day to our net production. In addition, we were recently awarded two offshore exploration areas in Bahrain. These areas are technically quite interesting and adjacent to major producing fields in Qatar. We are also submitting a proposal to work with Bahrain to increase oil production from existing onshore areas.

We are confident in our prospects for continued strong financial performance and growth.

I'll now turn the call over to Steve Chazen.

## **Occidental Petroleum Corporation**

### STEPHEN CHAZEN

### Senior Executive Vice President and Chief Financial Officer

- Conference Call -Third Quarter 2007 Earnings Announcement

> October 24, 2007 Los Angeles, California

Thank you, Ray.

Net income for the quarter was \$1.324 billion, or \$1.58 per diluted share, compared to \$1.170 billion, or \$1.36 per diluted share in the third quarter of 2006. The current quarter diluted earnings per share increase of 16.2 percent compared to last year was greater than the 13.2 percent net income increase as a result of the share repurchase program. Core results were \$1.210 billion, or \$1.45 per diluted share in the third of quarter 2007, compared to \$1.103 billion, or \$1.28 per diluted share in the third quarter of 2006. The 2007 third quarter net income includes \$106 million of after-tax gains from the sale of non-core assets, comprised of the following: a \$72 million gain from the sale of the West Africa exploration properties, net of oil and gas asset impairments; a \$27 million gain from the sale of the remaining 2.4 million Lyondell shares; and a \$7 million gain from the sale of domestic oil and gas interests. The third quarter of 2007 includes \$8 million income from discontinued operations, compared to \$67 million income in the third quarter of 2006.

Here's the segment breakdown for the third quarter.

Oil and gas third quarter 2007 segment earnings were \$2.029 billion. After excluding the gains that I just described, the third quarter 2007 results

were \$1.988 billion, compared to \$1.790 billion for the third quarter of 2006. The following accounted for the increase in oil and gas earnings between these quarters:

- Higher worldwide oil and gas price realizations resulted in an increase of \$249 million of earnings over the comparable period in 2006. Occidental's average realized crude oil price in the 2007 third quarter was \$5.98 higher than in the comparable period in 2006. Oxy's domestic average realized gas price for the quarter was \$5.90, essentially flat with the \$5.88 for the third quarter 2006.
- Worldwide oil and gas production from continuing operations for the quarter averaged 570,000 barrels of oil equivalent per day, an increase of 7 percent, compared with 533,000 BOE production in the third quarter of last year. A significant portion of the production improvement was the result of the Dolphin project start-up which contributed 15,000 BOE per day. Additionally, production volumes increased in California, Colombia and Qatar.
- Our guidance for the third quarter was in the range of 585,000 to 590,000 BOE per
  day. We were under this range due to the delayed closing of the Qatar asset
  acquisition from Anadarko, which took place in the fourth quarter of 2007,
  representing 4,000 BOE per day and the impact of product prices that reduce
  volumes from our production sharing contracts by approximately another 4,000 BOE
  per day. We also had a labor strike in Argentina.
- Dolphin contributed \$13 million to after-tax income during the third quarter start up
  which was greater than our guidance of \$10 million. The sales volumes were 15,000
  BOE per day, compared

- to our guidance of 17,000 BOE per day due to one less lifting during the quarter.
- Exploration expense of \$68 million in the quarter was lower than our previous guidance of \$95 million.

Oil and gas production costs for the first nine months of 2007 were \$12.56 a barrel compared to last year's costs of \$11.70 a barrel. The increases were a result of higher field operating and maintenance costs mainly in the US and Latin America.

Chemical segment earnings for the third quarter of 2007 were \$212 million, which was higher than our second quarter guidance of \$160 to \$175 million. The improvement in earnings from our guidance was due to higher prices across the chloro-vinyls product chain. Despite weakness in domestic demand, chlorine derivative exports were particularly strong in the third quarter. Chemicals earned \$248 million in last year's third quarter. The primary factor that accounted for the quarter-to-quarter difference was lower polyvinyl chloride margins.

The worldwide effective tax rate, excluding the impact of asset sales and other significant items, was 42 percent for the third quarter of 2007, five percent lower than our guidance. The lower quarterly rate reflects a positive effect on the income tax rate resulting from substantial increases in crude oil prices in the second half of 2007 and lower foreign exploration expense, due to delay of certain drilling activities. In addition, the quarter was favorably impacted by a change in the mix with a larger portion of income coming from U.S. sources rather than higher taxed foreign sources.

Let me now turn to Occidental's performance through the **first nine months**.

Net income was \$3.948 billion, or \$4.69 per diluted share for the first nine months of 2007, compared with \$3.261 billion, or \$3.78 per diluted share for the same period of 2006. Core results were \$2.941 billion, or \$3.50 per diluted share for the first nine months of 2007, compared with \$3.332 billion, or \$3.86 per diluted share for the same period of 2006.

Worldwide oil and gas production for the nine months averaged 563,000 barrels of oil equivalent per day, an increase of 4 percent, compared with 539,000 BOE production in the first nine months of last year.

Capital spending was \$880 million for the quarter and \$2.510 billion for the first nine months. We expect total capital spending for the year to be about \$3.5 billion.

Cash flow from operations for the nine months was approximately \$4.3 billion. Additionally, we received total proceeds of \$670 million from the sale of our investment in Lyondell, \$485 million from the sale of our interest in the Russian joint venture, \$230 million from the sale of our Pakistan properties, \$120 million from the sale of exploration properties and \$75 million from the sale of domestic oil and gas interests. We used \$2.5 billion of the company's cash flow to fund capital expenditures, \$1.0 billion for acquisitions, \$1.0 billion to repurchase debt and \$560 million to pay dividends. We spent \$910 million to repurchase 17.4 million common shares at an average price of \$52.27 per share. These net cash outlays reduced our \$1.6 billion cash balance at the end of last year by \$100 million to \$1.5 billion at September 30. Debt was \$2.0 billion at the end of September, with long-term debt of \$1.7 billion.

The weighted average basic shares outstanding for the nine months were 837.0 million and the weighted average diluted shares outstanding

were 840.9 million. At September 30, there were 829.7 million basic shares outstanding and the dilutive share amount was approximately 833.7 million.

Our debt to capitalization ratio was 8 percent, down from 13 percent at yearend 2006. Over the first nine months of the year, Oxy's annualized return on equity was 26 percent, with an annualized return on capital employed of 24 percent.

As we look ahead in the current quarter:

- We expect oil and gas production to be in the range of 600,000 to 615,000 BOE per day during the fourth quarter. The increase includes 21,000 BOE per day from Dolphin, 5,000 BOE per day from the acquisition of Qatar assets from Anadarko which closed in early October.
- Dolphin's third quarter income was \$13 million after foreign tax and we expect the
  fourth quarter after-tax income to be in the \$50 to \$60 million range. Dolphin is
  expected to run at 55 percent of capacity during the fourth quarter and contributions
  will continue to improve as it becomes fully operational.

We expect the oil and gas production year end exit rate to be in the range of 615,000 to 635,000 BOE per day. The increase includes 45,000 to 50,000 BOE per day from Dolphin, 5,000 BOE per day from the announced acquisition of Qatar assets from Anadarko and higher Latin American production. The Dolphin exit rate could be higher, as noted in our previous guidance, depending on how quickly the final train of the gas plant ramps up to full capacity. In any case we expect it to be running at full capacity during January.

## With regards to prices -

- A \$1.00 per barrel change in oil prices impacts oil and gas quarterly earnings by about \$35 million before the impact of income taxes and Dolphin.
- A swing of 50-cents per million BTUs in domestic gas prices has a \$24 million impact on quarterly earnings before income taxes. The NYMEX gas price for the third quarter was \$6.69 per thousand cubic feet.

## Additionally - -

- We expect exploration expense to be about \$80 to \$100 million for seismic and drilling for our Libya and South American exploration programs.
- We expect chemical segment earnings to be in the range of \$100 to \$140 million, compared to the \$212 million in the third quarter. The decline from the third quarter reflects the normal seasonal downturn, continued weakening demand due to lower housing starts and higher energy and ethylene cost. This results in lower volumes and margins across the chloro-vinyls chain. The prices and volumes for key chemical products for the fourth quarter are expected to behave as follows:
  - We expect fourth quarter chlorine prices to be about 10% lower and caustic soda prices to be about 20% higher than last year, and volumes to be comparable.
  - We expect polyvinyl chloride prices for the fourth quarter to be slightly higher than last year and volumes to be about similar.
  - ° We expect ethylene costs to be at least 30% higher than last year.

- As we previously discussed, tax rates are difficult to predict for the interim periods as
  they are based upon projected total year income and taxes. Occidental's rate is
  sensitive to changes in oil and gas prices and foreign expensed exploration. Changes
  in oil prices have an inverse effect on income tax rates. Increasing oil prices increase
  the proportion of U.S. income which has lower income tax rates than our
  international operations. Occidental generally records no tax benefit on foreign
  expensed exploration until the project is completely abandoned.
- We expect fourth quarter foreign exploration expense, which is not currently tax deductible, to be approximately \$70 million. The worldwide tax rate before this exploration expense is expected to be approximately 45 percent. We expect our combined worldwide tax rate in the fourth quarter, including exploration expense, to increase to about 46 percent. Our third quarter and nine months U. S. and foreign tax rates are included in the "Investor Relations Supplemental Schedule".

Copies of the press release announcing our third quarter earnings and the Investor Relations Supplemental Schedules are available on our website <a href="www.oxy.com">www.oxy.com</a> or through the SEC's EDGAR system.

Now we're ready to take your questions.

See the investor relations supplemental schedules for the reconciliation of non-GAAP items. Statements in this presentation that contain words such as "will", "expect" or "estimate", or otherwise relate to the future, are forward-looking and involve risks and uncertainties that could significantly affect expected results. Factors that could cause results to differ materially include, but are not limited

to: exploration risks such as drilling of unsuccessful wells; global commodity pricing fluctuations and supply/demand considerations for oil, gas and chemicals; higher-than-expected costs; political risk; changes in tax rates; and not successfully completing (or any material delay in) any expansion, capital expenditure, acquisition, or disposition. You should not place undue reliance on these forward-looking statements which speak only as of the date of this presentation. Unless legally required, Occidental does not undertake any obligation to update any forward-looking statements as a result of new information, future events or otherwise. U.S. investors are urged to consider carefully the disclosure in our Form 10-K, available through the following toll-free telephone number, 1-888-OXYPETE (1-888-699-7383) or on the Internet at http://www.oxy.com . You also can obtain a copy from the SEC by calling 1-800-SEC-0330.

#### Occidental Petroleum Corporation Cash and Cash Equivalents (\$ Millions)

# Reconciliation to Generally Accepted Accounting Principles (GAAP)

Cash and cash equivalents Short-term investments

Roundings for presentation

	31-Dec-06	30-Sep-07
Ī	1,339	1,455
	240	-
Ī	1,579	1,455
	1	-
	1.580	1.455

#### Occidental Petroleum Corporation Return on Capital Employed (%) (\$ Millions)

(\$ Millions)		Nine	
		Months	Annualized
Reconciliation to Generally Accepted Accounting Principles (GAAP)	2006	2007	2007
GAAP measure - earnings applicable to common shareholders	4,191	3,948	
Interest expense	131	186	
Tax effect of interest expense	(46)	(65)	
Earnings before tax-effected interest expense	4,276	4,069	
GAAP stockholders' equity	19,252	21,901	
DEBT GAAP debt			
Debt, including current maturities Non-GAAP debt	2,790	1,904	
Capital lease obligation	25	25	
Subsidiary preferred stock	75	75	
Total debt	2,890	2,004	
Total capital employed	22,142	23,905	
Return on Capital Employed (%)	21.2	17.7	23.6



# Investor Relations Supplemental Schedules Summary (\$ Millions)

	<u>3Q 2007</u>	<u>3Q 2006</u>
Reported Net Income EPS - Diluted	\$1,324 \$1.58	\$1,170 \$1.36
Core Results EPS - Diluted	\$1,210 \$1.45	\$1,103 \$1.28
Total Worldwide Production (mboe/day)	570	533
Total Worldwide Crude Oil Realizations (\$/BBL) Domestic Natural Gas Realizations (\$/MCF)	\$67.81 \$5.90	\$61.83 \$5.88
Wtd. Average Basic Shares O/S (mm) Wtd. Average Diluted Shares O/S (mm)	833.1 837.0	852.8 860.3
	YTD 2007	YTD 2006
	11D 2007	110 2000
Reported Net Income EPS - Diluted	\$3,948 \$4.69	\$3,261 \$3.78
	\$3,948	\$3,261
EPS - Diluted  Core Results	\$3,948 \$4.69 \$2,941	\$3,261 \$3.78 \$3,332
EPS - Diluted  Core Results EPS - Diluted	\$3,948 \$4.69 \$2,941 \$3.50	\$3,261 \$3.78 \$3,332 \$3.86
EPS - Diluted  Core Results EPS - Diluted  Total Worldwide Production (mboe/day)  Total Worldwide Crude Oil Realizations (\$/BBL)	\$3,948 \$4.69 \$2,941 \$3.50 563 \$59.47	\$3,261 \$3.78 \$3,332 \$3.86 539 \$59.61
EPS - Diluted  Core Results	\$3,948 \$4.69 \$2,941 \$3.50 563 \$59.47 \$6.45 837.0 840.9	\$3,261 \$3.78 \$3,332 \$3.86 539 \$59.61 \$6.79 854.2 863.0



### OCCIDENTAL PETROLEUM 2007 Third Quarter Net Income (Loss) (\$ millions)

Oil & Gas	Reported Income \$ 2,029	Significant Items Affecting Income  \$ (12) Sale of oil & gas interests 74 Exploration Impairments (103) Sale of exploration properties	Core Results \$ 1,988
Chemical	212		212
Corporate Interest expense, net	(11)		(11)
Other	(52)	(42) Sale of Lyondell shares	(94)
Taxes	(862)	(23) Tax effect of adjustments	(885)
Income from continuing operations Discontinued operations, net of tax Net Income	1,316 8 \$ 1,324	(106) (8) Discontinued operations, net	1,210 \$ 1,210
Basic Earnings Per Common Share Income from continuing operations Discontinued operations, net Net Income	\$ 1.58 0.01 \$ 1.59		\$ 1.45
<b>Diluted Earnings Per Common Share</b> Income from continuing operations Discontinued operations, net Net Income	\$ 1.57 0.01 \$ 1.58		\$ 1.45



### OCCIDENTAL PETROLEUM 2006 Third Quarter Net Income (Loss) (\$ millions)

Oil & Gas	Reported Income \$ 1,790	Significant Items Affecting Income	Core Results \$ 1,790
Chemical	248		248
Corporate Interest expense, net	(18)		(18)
Other	(59)		(59)
Taxes	(858)		(858)
Income from continuing operations Discontinued operations, net of tax Net Income	1,103 67 \$ 1,170	(67) Discontinued operations, net	1,103 * 1,103
Basic Earnings Per Common Share Income from continuing operations Discontinued operations, net Net Income	\$ 1.29 0.08 \$ 1.37		\$ 1.29
<b>Diluted Earnings Per Common Share</b> Income from continuing operations Discontinued operations, net Net Income	\$ 1.28 0.08 \$ 1.36		\$ 1.28



### OCCIDENTAL PETROLEUM 2007 First Nine Months Net Income (Loss) (\$ millions)

	Reported Income	Significant	Core Results	
Oil & Gas	\$ 5,719	\$ (412) (112) (35) 74 (103)	Sale of Russia Litigation settlements Sale of oil & gas interests Exploration Impairments Sale of exploration properties	\$ 5,131
Chemical	507			507
Corporate Interest expense, net	(186)	167	Debt purchases	(19)
Other	40	47 (326)	Plant closure Sale of Lyondell shares	(239)
Taxes	(2,450)	11	Tax effect of adjustments	(2,439)
Income from continuing operations Discontinued operations, net of tax Net Income	3,630 318 \$ 3,948	(689) (318) \$ (1,007)	Discontinued operations	2,941 \$ 2,941
Basic Earnings Per Common Share Income from continuing operations Discontinued operations, net Net Income	\$ 4.34 0.38 \$ 4.72			\$ 3.51
<b>Diluted Earnings Per Common Share</b> Income from continuing operations Discontinued operations, net Net Income	\$ 4.31 0.38 \$ 4.69			\$ 3.50



### OCCIDENTAL PETROLEUM 2006 First Nine Months Net Income (Loss) (\$ millions)

	Reported Income	Significant Items Affecting Income	Core Results
Oil & Gas	\$ 5,458		\$ 5,458
Chemical	749		749
Corporate Interest expense, net	(80)		(80)
Other	(212)		(212)
Taxes	(2,583)		(2,583)
Income from continuing operations Discontinued operations, net of tax Net Income	3,332 (71) \$ 3,261	71 Discontinued operations, net	3,332 \$ 3,332
Basic Earnings Per Common Share Income from continuing operations Discontinued operations, net of tax Net Income	\$ 3.90 (0.08) \$ 3.82		\$ 3.90
<b>Diluted Earnings Per Common Share</b> Income from continuing operations Discontinued operations, net of tax Net Income	\$ 3.86 (0.08) \$ 3.78		\$ 3.86



### OCCIDENTAL PETROLEUM

## Items Affecting Comparability of Core Results Between Periods

The item(s) below are included in core results and are shown in this table because they affect the comparability between periods.

Income / (Expense)	Third Qu	Third Quarter		onths
	2007	2007 2006		2006
Corporate				
Environmental remediation	(10)	(8)	(24)	(24)
Severance	(8)	(2)	(13)	(11)



## OCCIDENTAL PETROLEUM Worldwide Effective Tax Rate

		QUARTERLY		YEAR-TO	YEAR-TO-DATE	
	2007	2007	2006	2007	2006	
REPORTED INCOME	QTR 3	QTR 2	QTR 3	9 Months	9 Months	
Oil & Gas (a)	2,029	1,682	1,790	5,719	5,458	
Chemicals	212	158	248	507	749	
Corporate & other	(63)	209	(77)	(146)	(292)	
Pre-tax income	2,178	2,049	1,961	6,080	5,915	
Income tax expense						
Federal and state	363	456	416	1,085	1,251	
Foreign (a)	499	448	442	1,365	1,332	
Total	862	904	858	2,450	2,583	
Income from continuing operations	1,316	1,145	1,103	3,630	3,332	
Worldwide effective tax rate	40%	44%	44%	40%	44%	
CORE RESULTS	2007 QTR 3	2007 QTR 2	2006 QTR 3	2007 9 Months	2006 9 Months	
Oil & Gas (a)	1,988	1,656	1,790	5,131	5,458	
Chemicals	212	1,656	248	5,131	5,458 749	
Corporate & other	(105)	(80)	(77)	(258)	(292)	
Pre-tax income	2,095	1,734	1,961	5,380	5,915	
Income tax expense						
Federal and state	386	343	416	1,074	1,251	
Foreign (a)	499	448	442	1,365	1,332	
Total	885	791	858	2,439	2,583	
Core results	1,210	943	1,103	2,941	3,332	
Worldwide effective tax rate	42%	46%	44%	45%	44%	

<sup>(</sup>a) Revenues and income tax expense include taxes owed by Occidental but paid by governmental entities on its behalf. Oil and gas pre-tax income includes the following revenue amounts by periods.

2007 QTR 3	2007 QTR 2	2006 QTR 3	2007 9 Months	2006 9 Months
331	300	299	919	871
				7



### OCCIDENTAL PETROLEUM 2007 Third Quarter Net Income (Loss) Reported Income Comparison

	Q	Third uarter 2007	Q	econd uarter 2007	В	/ (W)
Oil & Gas	\$	2,029	\$	1,682	\$	347
Chemical		212		158		54
Corporate						
Interest expense, net		(11)		6		(17)
Other		(52)		203		(255)
Taxes		(862)		(904)		42
Income from continuing operations		1,316		1,145		171
Discontinued operations, net		8		267		(259)
Net Income	\$	1,324	\$	1,412	\$	(88)
Earnings Per Common Share Basic Diluted	\$ \$	1.59 1.58	\$ \$	1.68 1.68	\$ \$	(0.09) (0.10)
Worldwide Effective Tax Rate		40%		44%		4%

## OCCIDENTAL PETROLEUM 2007 Third Quarter Net Income (Loss) Core Results Comparison

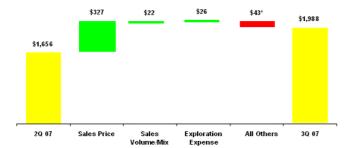
	Third Quarter 2007		Second Quarter 2007		B / (W)		
Oil & Gas	\$	1,988	\$	1,656	\$	332	
Chemical		212		158		54	
Corporate							
Interest expense, net		(11)		1		(12)	
Other		(94)		(81)		(13)	
Taxes		(885)		(791)		(94)	
Core Results	\$	1,210	\$	943	\$	267	
Core Results Per Common Share							
Basic	\$	1.45	\$	1.13	\$	0.32	
Diluted	\$	1.45	\$	1.12	\$	0.33	
Worldwide Effective Tax Rate		42%		46%		4%	



### **OCCIDENTAL PETROLEUM**

Oil & Gas

Variance Analysis 3Q07 vs. 2Q07 (\$ millions)



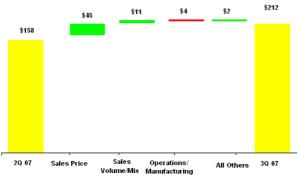
\* Higher operating expense

## **OCCIDENTAL PETROLEUM**

Chemical

Variance Analysis 3Q07 vs. 2Q07 (\$ millions)

(ψ πιπιοπο)





### OCCIDENTAL PETROLEUM 2007 Third Quarter Net Income (Loss) Reported Income Comparison

	Third Quarter 2007		Third Quarter 2006		В	/ (W)	
Oil & Gas	\$	2,029	\$	1,790	\$	239	
Chemical		212		248		(36)	
Corporate							
Interest expense, net		(11)		(18)		7	
Other		(52)		(59)		7	
Taxes		(862)		(858)		(4)	
Income from continuing operations		1,316		1,103		213	
Discontinued operations, net		8		67		(59)	
Net Income	\$	1,324	\$	1,170	\$	154	
Earnings Per Common Share							
Basic	\$	1.59	\$	1.37	\$	0.22	
Diluted	\$	1.58	\$	1.36	\$	0.22	
Worldwide Effective Tax Rate		40%		44%		4%	

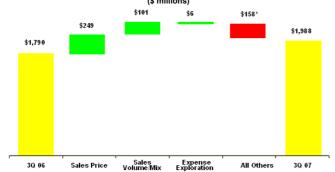
## OCCIDENTAL PETROLEUM 2007 Third Quarter Net Income (Loss) Core Results Comparison

	Q	Third uarter 2007	Q	Third Quarter 2006	В	/ (W)
Oil & Gas	\$	1,988	\$	1,790	\$	198
Chemical		212		248		(36)
Corporate						
Interest expense, net		(11)		(18)		7
Other		(94)		(59)		(35)
Taxes		(885)		(858)		(27)
Core Results	\$	1,210	\$	1,103	\$	107
Core Results Per Common Share						
Basic	\$	1.45	\$	1.29	\$	0.16
Diluted	\$	1.45	\$	1.28	\$	0.17
Worldwide Effective Tax Rate		42%		44%		2%



### **OCCIDENTAL PETROLEUM**

Oil & Gas Variance Analysis 3Q07 vs. 3Q06 (\$ millions)

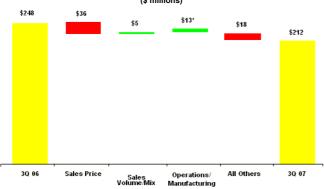


\* DD&A rate increase (40) and higher operating expenses

### **OCCIDENTAL PETROLEUM**

Chemical

Variance Analysis 3Q07 vs. 3Q06 (\$ millions)



<sup>\*</sup> Lower energy and feedstock costs



## OCCIDENTAL PETROLEUM SUMMARY OF OPERATING STATISTICS

		Third Quarter		Nine M	Months	
		2007	2006	2007	2006	
NET PRODUCTION PER DAY:						
United States						
Crude Oil and Liquids (MBL)						
	California	90	84	89	83	
	Permian	171	168	167	167	
	Hugoton and other	4	3	3	3	
	Total	265	255	259	253	
Natural Gas (MMCF)						
	California	264	255	254	254	
	Hugoton and other	158	139	154	137	
	Permian	182	198	189	194	
	Total	604	592	597	585	
Latin America						
Crude Oil (MBL)						
	Argentina	31	37	33	33	
	Colombia	42	33	43	35	
	Total	73	70	76	68	
Natural Gas (MMCF)						
	Argentina	22	19	24	18	
	Bolivia	18	16	17	16	
	Total	40	35	41	34	
Middle East / North Africa Crude Oil (MBL)						
	Oman	18	17	20	17	
	Dolphin	3	-	1	-	
	Qatar	46	41	46	43	
	Yemen	22	27	26	30	
	Libya	20	15	22	21	
	Total	109	100	115	111	
Natural Gas (MMCF)						
	Oman	34	35	31	32	
	Dolphin	69		23		
	Total	103	35	54	32	
Barrels of Oil Equivalent (MBOE)						
Subtotal consolidated subsidiaries		572	535	566	541	
Other interests		(4)	(4)	(5)		
Colombia - minority interest Yemen - Occidental net interest		(4)	(4)	(5)	(4)	
		2	2	2	2	
Total worldwide production - MBOE		570	533	563	539	



## OCCIDENTAL PETROLEUM SUMMARY OF OPERATING STATISTICS

	Th	ird Q	uarte	er		Nine M	lonth	s
	2007	7	20	006	2	007	2	006
OIL & GAS:								
PRICES								
United States								
Crude Oil (\$/BBL)	68.			62.38		59.71		59.74
Natural gas (\$/MCF)	5.	90		5.88		6.45		6.79
Latin America								
Crude Oil (\$/BBL)	60.	77		55.19		53.00		54.58
Natural Gas (\$/MCF)	2.	68		2.08		2.31		1.91
Middle East / North Africa								
Crude Oil (\$/BBL)	71.	30		65.84		63.93		62.85
Natural Gas (\$/MCF)	1.	01		0.97		0.99		0.96
Total Worldwide								
Crude Oil (\$/BBL)	67.	81		61.83		59.47		59.61
Natural Gas (\$/MCF)	5.	05		5.42		5.78		6.25
	Th	ird Q	uarte	er		Nine M	lonth	s
	200	7	20	006	2	007	2	006
Exploration Expense								
Domestic	\$	73	\$	27	\$	100	\$	75
Latin America		5		6		36		12
Middle East / North Africa		48		37		162		90
Other Eastern Hemisphere				4		23		18
TOTAL REPORTED	\$ 1	26	\$	74	\$	321	\$	195
Less - non-core impairments	(	58)				(58)		-
TOTAL CORE	\$	68	\$	74	\$	263	\$	195



## OCCIDENTAL PETROLEUM SUMMARY OF OPERATING STATISTICS

		Third Quarter				Nine N	lonths		
Capital Expenditures (\$MM)		2	007	2	2006		2007		2006
Oil & Gas					,				
California		\$	160	\$	150	\$	445	\$	376
Permian			153		149		470		414
Other - U.S.			43		63		143		190
Latin America			136		98		359		223
Middle East / North Africa			315		226		924		623
Other Eastern Hemisphere			-		1		7		1
Chemicals			66		49		141		129
Corporate			7		11		21		21
	TOTAL	\$	880	\$	747	\$	2,510	\$	1,977
Depreciation, Depletion &			Third (	Quarte		Nine Months			5
Amortization of Assets (\$MM)		2	007	2	006		2007		2006
Oil & Gas									
Domestic		\$	286	\$	229	\$	787	\$	636
Latin America			84		77		262		196
Middle East / North Africa			142		132		427		390
Chemicals			76		72		226		208
Corporate			14		6		38		16
·	TOTAL	\$	602	\$	516	\$	1,740	\$	1,446

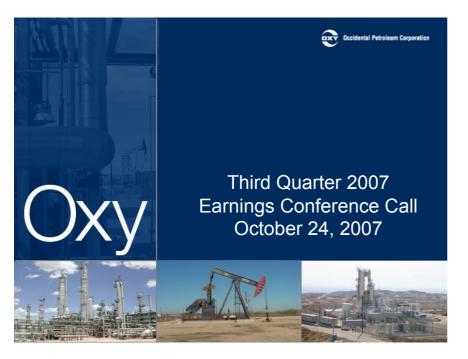


### OCCIDENTAL PETROLEUM CORPORATE (\$ millions)

		30-Sep-07		 31-Dec-0	
CAPITALIZATION					
Long-Term Debt (including current maturities)		\$	1,904	\$	2,790
Subsidiary Preferred Stock			75		75
Others			25		25
	Total Debt	\$	2,004	\$	2,890
EQUITY		\$	21,901	\$	19,252
Total Debt To Total Capitalization			8%		13%



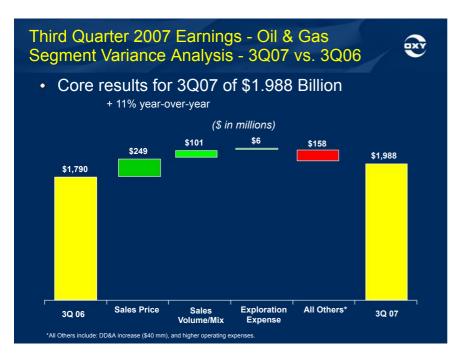
See the investor relations supplemental schedules for the reconciliation of non-GAAP items. Statements in this presentation that contain words such as "will", "expect" or "estimate", or otherwise relate to the future, are forward-looking and involve risks and uncertainties that could materially affect expected results. Factors that could cause results to differ materially include, but are not limited to: exploration risks, such as drilling of unsuccessful wells; global commodity pricing fluctuations and supply/demand considerations for oil, gas and chemicals; higher-than-expected costs; political risk; and not successfully completing (or any material delay in) any expansion, capital expenditure, acquisition, or disposition. You should not place undue reliance on these forward-looking statements which speak only as of the date of this filing. Unless legally required, Occidental disclaims any obligation to update any forward-looking statements as a result of new information, future events or otherwise. U.S. investors are urged to consider carefully the disclosure in our Form 10-K, available through the following toll-free telephone number, 1-888-OXYPETE (1-888-699-7383) or on the Internet at <a href="http://www.oxy.com">http://www.oxy.com</a>. You also can obtain a copy from the SEC by calling 1-800-SEC-0330.



## Third Quarter 2007 Earnings – Highlights



- Reported Net Income \$1.324 Billion
  - + 13% year-over-year
  - Reported EPS \$1.58 (diluted)
- Core Earnings \$1.210 Billion
  - + 10% year-over-year
  - Core EPS \$1.45 (diluted); + 13% year-over-year
- Reported Net Income includes
  - \$106 mm A-T gains from the sale of non-core assets:
    - \$72 mm from sale of West Africa exploration properties (net of asset impairments);
    - \$27 mm from the sale of remaining 2.4 mm Lyondell shares;
    - \$7 mm from sale of domestic oil & gas interests;
  - \$8 mm of income from discontinued operations.



Third Quarter 2007 Earnings – Oil & Gas Segment		€
	<u>3Q07</u>	<u>3Q06</u>
Reported Segment Earnings (\$ mm)	*\$2,029	\$1,790
WTI Oil Price (\$/bbl)	\$75.38	\$70.53
NYMEX Gas Price (\$/mcf)	\$6.69	\$6.33
Oxy's Realized Prices		
Worldwide Oil (\$/bbl)	\$67.81	\$61.83
US Natural Gas (\$/mcf)	\$5.90	\$5.88
*Includes gain from sale of oil and gas interests (\$12 mm), gain on sale of exploration properties (\$103	mm) and exploration impairment (	charge (\$74 mm).

# Third Quarter 2007 Earnings – Oil & Gas Segment



	<u>3Q07</u>	<u>3Q06</u>
Oil and Gas Production (mboe/day)	570	533

- +7% year-over-year
- Production improvement due to:
  - Dolphin start-up (+15 mboe/day);
  - Volume increases in California, Colombia and Qatar.
- Production lower than earlier guidance due to:
  - Delayed closing of Qatar asset acquisition from APC (- 4 mboe/day);
  - Price impact from PSCs (- 4 mboe/day);
  - Argentina labor strike and other.
- Dolphin contribution:
  - \$13 mm income A-T vs. guidance of \$10 mm;
  - Sales volumes of 15 mboe/day vs. guidance of 17 mboe/day (due to one less lifting during 3Q).

# Third Quarter 2007 Earnings – Oil & Gas Segment



3Q06 <u>3Q07</u>

Exploration Expense (\$ mm)

\$68

\$74

 Oil and Gas production costs were \$12.56 per boe through nine months of 2007 vs. \$11.70 per boe for full-year 2006.

— Increase due to higher field operating and maintenance costs,

mainly in the US and Latin America.

# Third Quarter 2007 Earnings – Chemical Segment Variance Analysis - 3Q07 vs. 3Q06



- Earnings for 3Q07 of \$212 Million
  - -15% year-over-year, although above our previous guidance;
    Improvement vs. guidance due to higher chloro-vinyls prices;

  - Year-over-year decline primarily due to lower PVC margins.



# Third Quarter 2007 Earnings – Nine Months Results



	(\$ in millions, except EPS data)						
		<u>YTD2007</u>	<u>YTD2006</u>				
•	Net Income	\$3,948	\$3,261				
	Reported EPS (diluted)	\$4.69	\$3.78				
•	Core Income	\$2,941	\$3,332				
	Core EPS (diluted)	\$3.50	\$3.86				
•	Oil and Gas production (mboe/day)	563	539				
•	Capital Spending	\$2,510	\$1,977				
	Net Interest Expense	\$19	\$80				
	Cash Flow from Operations	\$4,300	\$4,800				
•	ROE*	26%	24%				
	ROCE*	24%	21%				

\* Annualized (see attached Excel file for GAAP reconciliation)



# Third Quarter 2007 Earnings – Share Repurchase



- Spent \$910 million to repurchase 17.4 million shares YTD 2007 at an average price of \$52.27 a share.
- 9.1 million shares remain under the current 55 million share repurchase authorization.

Shares Outstanding (mm)	<u>YTD2007</u>	<u>9/30/07</u>	
Weighted Average Basic	837.0		
Weighted Average Diluted	840.9		
Basic Shares Outstanding		829.7	
Diluted Shares Outstanding		833.7	



- We expect Oil and Gas production of 600 to 615 mboe/day in 4Q07.
  - \_ Increase includes:
    - 21 mboe/day from Dolphin;
    - 5 mboe/day from the acquisition of Qatar assets from Anadarko.
- We expect Dolphin's 4Q07 after-tax income in the range of \$50 to \$60 million.
- Dolphin expected to operate at 55% of capacity in 4Q07; contributions will improve as it becomes fully operational.



## Third Quarter 2007 Earnings – 2007 Year-End Production Exit Rate Outlook



- We expect the oil and gas production year-end exit rate to be 615 to 635 mboe/day.
  - Increase (vs. 3Q07) includes:
    - 45 to 50 mboe/day from Dolphin;
      - Dolphin exit rate could be higher depending on ramp-up pace of final train of the gas plant to full capacity;
      - Expect Dolphin to run at full capacity during January 2008.
    - 5 mboe/day from the announced acquisition of Qatar assets from Anadarko;
    - Higher Latin American and other production.





- Commodity Price Sensitivity
  - A \$1.00 per barrel change in oil prices impacts oil and gas quarterly earnings by about \$35 mm before income taxes and Dolphin;
  - A change of \$0.50 per mmBTU in domestic gas prices has a \$24 mm pre-tax impact on quarterly earnings. The NYMEX gas price for 3Q07 was \$6.69 per mcf.
- We expect exploration expense of about \$80 to \$100 mm for seismic and drilling for our Libya and Latin American exploration programs.



- We expect 4Q07 Chemical segment earnings to be in the range of \$100 to \$140 million.
- Decline (vs. 3Q07) reflects:

   Normal seasonal downturn;

  - Continued weakening demand due to lower housing starts;
  - Lower chloro-vinyl margins due to higher energy and ethylene costs.
- We expect 4Q07 chemical product prices and volumes as follows:

  - Chlorine prices -10% vs. 4Q06, with comparable volumes;

  - Caustic soda prices +20% vs. 4Q06, with comparable volumes;
  - PVC prices up slightly vs. 4Q06, with volumes to be about similar;
  - Ethylene costs at least +30% vs. 4Q06.



- · Difficulty of predicting interim period tax rates is due to:
  - Interim period rates are based on projected total year income and taxes;
  - Oxy's tax rate is sensitive to changes in oil and gas prices and foreign expensed exploration;
  - Changes in oil prices have an inverse effect on income tax rates;
  - Rising oil prices increases the proportion of US income which has lower income tax rates than our international operations;
  - Oxy generally records no tax benefit on foreign expensed exploration until the project is completely abandoned.
- We expect 4Q07 foreign exploration expense, which is not currently tax deductible, to be ~ \$70 mm.
- The 4Q07 worldwide tax rate before this exploration expense is expected to be ~ 45%.
- We expect our combined worldwide 4Q07 tax rate, including exploration expense, to be ~ 46%.

## Third Quarter 2007 Earnings



See the investor relations supplemental schedules for the reconciliation of non-GAAP items. Statements in this presentation that contain words such as "will", "expect" or "estimate", or otherwise relate to the future, are forward-looking and involve risks and uncertainties that could materially affect expected results. Factors that could cause results to differ materially include, but are not limited to: exploration risks, such as drilling of unsuccessful wells; global commodity pricing fluctuations and supply/demand considerations for oil, gas and chemicals; higher-than-expected costs; political risk; and not successfully completing (or any material delay in) any expansion, capital expenditure, acquisition, or disposition. You should not place undue reliance on these forward-looking statements which speak only as of the date of this presentation. Unless legally required, Occidental disclaims any obligation to update any forward-looking statements as a result of new information, future events or otherwise. U.S. investors are urged to consider carefully the disclosure in our Form 10-K, available through the following toll-free telephone number, 1-888-OXYPETE (1-888-699-7383) or on the Internet at <a href="http://www.oxy.com">http://www.oxy.com</a>. You also can obtain a copy from the SEC by calling 1-800-SEC-0330.

#### Occidental Petroleum Corporation Return on Capital Employed (%) (\$ Millions)

(\$ Millions)		Nine	
		Months	Annualized
Reconciliation to Generally Accepted Accounting Principles (GAAP)	2006	2007	2007
GAAP measure - earnings applicable to common shareholders	4,191	3,948	
Interest expense	131	186	
Tax effect of interest expense	(46)	(65)	
Earnings before tax-effected interest expense	4,276	4,069	
GAAP stockholders' equity	19,252	21,901	
DEBT GAAP debt			
Debt, including current maturities Non-GAAP debt	2,790	1,904	
Capital lease obligation	25	25	
Subsidiary preferred stock	75	75	
Total debt	2,890	2,004	
Total capital employed	22,142	23,905	
Return on Capital Employed (%)	21.2	17.7	23.6