
UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 8-K

CURRENT REPORT

**Pursuant to Section 13 or 15(d) of the
Securities Exchange Act of 1934**

Date of Report (Date of earliest event reported) January 31, 2013

OCCIDENTAL PETROLEUM CORPORATION

(Exact name of registrant as specified in its charter)

Delaware
(State or other jurisdiction
of incorporation)

1-9210
(Commission
File Number)

95-4035997
(I.R.S. Employer
Identification No.)

10889 Wilshire Boulevard
Los Angeles, California
(Address of principal executive offices)

90024
(ZIP code)

Registrant's telephone number, including area code:
(310) 208-8800

Check the appropriate box below if the Form 8-K is intended to simultaneously satisfy the filing obligation of the Registrant under any of the following provisions (see General Instruction A.2. below):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Section 2 – Financial Information

Item 2.02. Results of Operations and Financial Condition

On January 31, 2013, Occidental Petroleum Corporation released information regarding its results of operations for the three and twelve months ended December 31, 2012. The exhibits to this Form 8-K and the information set forth in this Item 2.02 are being furnished pursuant to Item 2.02, Results of Operations and Financial Condition. The full text of the press release is attached to this report as Exhibit 99.1. The full text of the speeches given by Cynthia L. Walker and Stephen Chazen are attached to this report as Exhibit 99.2. Investor Relations Supplemental Schedules are attached to this report as Exhibit 99.3. Earnings Conference Call Slides are attached to this report as Exhibit 99.4. Forward-Looking Statements Disclosure for Earnings Release Presentation Materials is attached to this report as Exhibit 99.5. The information in this Item 2.02 and Exhibits 99.1 through 99.5, inclusive, shall not be deemed “filed” for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, except as shall be expressly set forth by specific reference in such filing.

Section 8 – Other Events

Item 8.01. Other Events

On January 31, 2013, Occidental Petroleum Corporation announced core income of \$1.5 billion (\$1.83 per diluted share) for the fourth quarter of 2012, compared with \$1.6 billion (\$2.02 per diluted share) for the fourth quarter of 2011. In the fourth quarter of 2012, we recorded after-tax charges of \$1.1 billion or \$1.41 per diluted share, almost all of which was related to the impairment of gas assets in the Midcontinent. Net income for the fourth quarter of 2012 after this charge was \$336 million (\$0.42 per diluted share), compared with \$1.6 billion (\$2.01 per diluted share) for the same period of 2011.

Core income was \$5.8 billion (\$7.09 per diluted share) for the year 2012, compared with \$6.8 billion (\$8.39 per diluted share) for 2011. Net income for the twelve months of 2012 was \$4.6 billion (\$5.67 per diluted share), compared with \$6.8 billion (\$8.32 per diluted share) for 2011.

QUARTERLY RESULTS

Oil and Gas

Oil and gas core earnings were \$2.3 billion for the fourth quarter of 2012, compared with \$2.5 billion for the fourth quarter of 2011. Lower 2012 earnings resulted from lower year-over-year prices across all products in the fourth quarter of 2012 and higher DD&A rates, partially offset by higher liquids volumes. After including the fourth quarter 2012 charges, which will be discussed in more detail on the earnings call, segment earnings were \$522 million.

For the fourth quarter of 2012, daily oil and gas production volumes averaged 779,000 barrels of oil equivalent (BOE), compared with 748,000 BOE in the fourth quarter of 2011.

The fourth quarter 2012 production increase resulted from higher volumes of 26,000 BOE per day from domestic operations and 5,000 BOE per day from international production. The international increase included higher production in Iraq, Bahrain and Libya, partially offset by lower volumes from Dolphin, resulting from the full cost recovery of pre-startup capital, and in Yemen due to the Masila field contract expiration.

Daily sales volumes increased from 749,000 BOE in the fourth quarter of 2011 to 784,000 BOE in the fourth quarter of 2012.

Oxy's realized price for worldwide crude oil was \$96.19 per barrel for the fourth quarter of 2012, compared with \$99.62 per barrel for the fourth quarter of 2011. The fourth quarter of 2012 realized oil price represents 109 percent of the average WTI and 87 percent of the average Brent price. Worldwide NGL prices were \$45.08 per barrel in the fourth quarter of 2012, compared with \$55.25 per barrel in the fourth quarter of 2011. Domestic gas prices decreased 14 percent from \$3.59 per MCF in the fourth quarter of 2011 to \$3.09 per MCF for the fourth quarter of 2012.

Fourth quarter 2012 realized prices were higher than third quarter 2012 prices for worldwide NGLs and domestic natural gas but were slightly lower for worldwide crude oil. On a sequential quarterly basis, prices increased 11 percent for NGLs and 25 percent for domestic natural gas and decreased less than 1 percent for worldwide crude oil.

Chemical

Chemical segment earnings for the fourth quarter of 2012 were \$180 million, compared with \$144 million in the fourth quarter of 2011. The increase was primarily the result of higher export volumes for caustic soda and vinyl chloride monomer and lower ethylene costs.

Midstream, Marketing and Other

Midstream segment earnings were \$75 million for the fourth quarter of 2012, compared with \$70 million for the fourth quarter of 2011.

TWELVE-MONTH RESULTS

Oil and Gas

Oil and gas core earnings were \$8.8 billion for the twelve months of 2012, compared with \$10.3 billion for the same period of 2011. The decrease in 2012 reflected lower NGL and natural gas prices, higher operating costs, exploration expense and DD&A rates, partially offset by higher oil prices and domestic volumes. Segment earnings, after including the fourth quarter charges, were \$7.1 billion for 2012, compared with \$10.2 billion for 2011.

Oil and gas production volumes for the twelve months were 766,000 BOE per day for 2012, compared with 733,000 BOE per day for the same period in 2011. Year-over-year, Oxy's domestic production increased by 9 percent, while total company production increased by 5 percent. Dolphin's full cost recovery of pre-startup capital, which reduced production, was the only operation where production sharing and similar contracts had an appreciable effect.

The twelve-month 2012 production increase resulted from 37,000 BOE per day in higher domestic volumes, partially offset by lower volumes in the Middle East/North Africa and Latin America.

Daily sales volumes were 764,000 BOE in the twelve months of 2012, compared with 731,000 BOE for the same period in 2011.

Oxy's realized prices improved for crude oil but declined for natural gas and NGLs on a year-over-year basis. Worldwide crude oil prices were \$99.87 per barrel for the twelve months of 2012, compared with \$97.92 per barrel for the twelve months of 2011. Worldwide NGL prices were \$45.18 per

barrel for the year 2012, compared with \$55.53 per barrel for the year 2011. Domestic gas prices declined 35 percent, from \$4.06 per MCF in the twelve months of 2011 to \$2.62 per MCF in the twelve months of 2012.

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Chemical segment earnings were \$720 million for the twelve months of 2012, compared with \$861 million for the same period in 2011. The reduction was primarily a result of lower margins due to weaker economic conditions in Europe and Asia, and increased competitive activity from these regions. The calcium chloride and potassium hydroxide businesses were also negatively impacted by an extremely mild winter and drought conditions in the United States.

Midstream, Marketing and Other

Midstream segment earnings were \$439 million for the twelve months of 2012, compared with \$448 million for the same period in 2011.

Forward-Looking Statements

Portions of this report contain forward-looking statements and involve risks and uncertainties that could materially affect expected results of operations, liquidity, cash flows and business prospects. Factors that could cause results to differ materially include, but are not limited to: global commodity pricing fluctuations; supply and demand considerations for Occidental's products; general domestic political and regulatory approval conditions; higher-than-expected costs; international political conditions; not successfully completing, or any material delay of, any development of new fields, expansion projects, capital expenditures, efficiency-improvement projects, acquisitions or dispositions; potential failure to achieve expected production from existing and future oil and gas development projects or acquisitions; exploration risks such as drilling unsuccessful wells; any changes in general economic conditions domestically or internationally; the ability to attract trained engineers; potential liability for remedial actions under existing or future environmental regulations and litigation; potential liability resulting from pending or future litigation; potential disruption or interruption of Occidental's production or manufacturing or damage to facilities due to accidents, chemical releases, labor unrest, weather, natural disasters, political events or insurgent activity; failure of risk management; changes in law or regulations; or changes in tax rates. Words such as "estimate", "project", "predict", "will", "would", "should", "could", "may", "might", "anticipate", "plan", "intend", "believe", "expect", "aim", "goal", "target", "objective", "likely" or similar expressions that convey the uncertainty of future events or outcomes generally indicate forward-looking statements. You should not place undue reliance on these forward-looking statements, which speak only as of the date of this report. Unless legally required, Occidental does not undertake any obligation to update any forward-looking statements, as a result of new information, future events or otherwise. Material risks that may affect Occidental's results of operations and financial position appear in Part 1, Item 1A "Risk Factors" of the 2011 Form 10-K.

SUMMARY OF SEGMENT NET SALES AND EARNINGS

(\$ millions, except per-share amounts)	Fourth Quarter		Twelve Months	
	2012	2011	2012	2011
SEGMENT NET SALES				
Oil and Gas	\$ 4,874	\$ 4,784	\$ 18,906	\$ 18,419
Chemical	1,141	1,094	4,580	4,815
Midstream, Marketing and Other	355	338	1,399	1,447
Eliminations	(199)	(182)	(713)	(742)
Net Sales	\$ 6,171	\$ 6,034	\$ 24,172	\$ 23,939
SEGMENT EARNINGS				
Oil and Gas (a)	\$ 522	\$ 2,537	\$ 7,095	\$ 10,241
Chemical	180	144	720	861
Midstream, Marketing and Other	75	70	439	448
	777	2,751	8,254	11,550
Unallocated Corporate Items				
Interest expense, net (b)	(30)	(25)	(117)	(284)
Income taxes (c)	(249)	(949)	(3,118)	(4,201)
Other	(134)	(136)	(384)	(425)
Income from Continuing Operations	364	1,641	4,635	6,640
Discontinued operations, net (d)	(28)	(7)	(37)	131
NET INCOME	\$ 336	\$ 1,634	\$ 4,598	\$ 6,771
BASIC EARNINGS PER COMMON SHARE				
Income from continuing operations	\$ 0.45	\$ 2.02	\$ 5.72	\$ 8.16
Discontinued operations, net	(0.03)	(0.01)	(0.05)	0.16
	\$ 0.42	\$ 2.01	\$ 5.67	\$ 8.32
DILUTED EARNINGS PER COMMON SHARE				
Income from continuing operations	\$ 0.45	\$ 2.02	\$ 5.71	\$ 8.16
Discontinued operations, net	(0.03)	(0.01)	(0.04)	0.16
	\$ 0.42	\$ 2.01	\$ 5.67	\$ 8.32
AVERAGE COMMON SHARES OUTSTANDING				
BASIC	807.1	810.7	809.3	812.1
DILUTED	807.7	811.5	810.0	812.9

(a) **Oil and Gas** - The fourth quarter and twelve months of 2012 include pre-tax charges of \$1.7 billion related to the impairment of domestic gas assets and related items. The twelve months of 2011 include pre-tax charges of \$35 million related to exploration write-offs in Libya and \$29 million related to Colombia net worth tax. Also, included in the twelve months of 2011 results is a pre-tax gain for sale of an interest in a Colombia pipeline of \$22 million.

(b) **Unallocated Corporate Items - Interest Expense, net** - The twelve months of 2011 include a pre-tax charge of \$163 million related to the premium on debt extinguishment.

(c) **Unallocated Corporate Items - Taxes** - The twelve months of 2011 include a net \$21 million charge for out-of-period state income taxes.

(d) **Discontinued Operations, net** - The twelve months of 2011 include a \$144 million after-tax gain from the sale of the Argentine operations.

SUMMARY OF CAPITAL EXPENDITURES AND DD&A EXPENSE

(\$ millions)	Fourth Quarter		Twelve Months	
	2012	2011	2012	2011
CAPITAL EXPENDITURES	\$ 2,510	\$ 2,549	\$ 10,226	\$ 7,518
DEPRECIATION, DEPLETION AND AMORTIZATION OF ASSETS	\$ 1,191	\$ 938	\$ 4,511	\$ 3,591

SIGNIFICANT TRANSACTIONS AND EVENTS AFFECTING EARNINGS

Occidental's results of operations often include the effects of significant transactions and events affecting earnings that vary widely and unpredictably in nature, timing and amount. Therefore, management uses a measure called "core results," which excludes those items. This non-GAAP measure is not meant to disassociate those items from management's performance, but rather is meant to provide useful information to investors interested in comparing Occidental's earnings performance between periods. Reported earnings are considered representative of management's performance over the long term. Core results is not considered to be an alternative to operating income in accordance with generally accepted accounting principles.

(\$ millions, except per-share amounts)	Fourth Quarter			
	2012	Diluted EPS	2011	Diluted EPS
TOTAL REPORTED EARNINGS	\$ 336	\$ 0.42	\$ 1,634	\$ 2.01
Oil and Gas				
Segment Earnings	\$ 522		\$ 2,537	
Add:				
Asset impairments and related items	1,731		-	
Segment Core Results	2,253		2,537	
Chemicals				
Segment Earnings	180		144	
Add:				
No significant items affecting earnings	-		-	
Segment Core Results	180		144	
Midstream, Marketing and Other				
Segment Earnings	75		70	
Add:				
No significant items affecting earnings	-		-	
Segment Core Results	75		70	
Total Segment Core Results	2,508		2,751	
Corporate				
Corporate Results --				
Non Segment *	(441)		(1,117)	
Add:				
Litigation reserves	20		-	
Tax effect of pre-tax adjustments	(636)		-	
Discontinued operations, net **	28		7	
Corporate Core Results - Non Segment	(1,029)		(1,110)	
TOTAL CORE RESULTS	\$ 1,479	\$ 1.83	\$ 1,641	\$ 2.02

* Interest expense, income taxes, G&A expense and other.

** Amounts shown after tax.

SIGNIFICANT TRANSACTIONS AND EVENTS AFFECTING EARNINGS (continued)

(\$ millions, except per-share amounts)	Twelve Months			
	2012	Diluted EPS	2011	Diluted EPS
TOTAL REPORTED EARNINGS	\$ 4,598	\$ 5.67	\$ 6,771	\$ 8.32
Oil and Gas				
Segment Earnings	\$ 7,095		\$ 10,241	
Add:				
Asset impairments and related items	1,731		-	
Libya exploration write-off	-		35	
Gain on sale of Colombia pipeline interest	-		(22)	
Foreign tax	-		29	
Segment Core Results	<u>8,826</u>		<u>10,283</u>	
Chemicals				
Segment Earnings	720		861	
Add:				
No significant items affecting earnings	-		-	
Segment Core Results	<u>720</u>		<u>861</u>	
Midstream, Marketing and Other				
Segment Earnings	439		448	
Add:				
No significant items affecting earnings	-		-	
Segment Core Results	<u>439</u>		<u>448</u>	
Total Segment Core Results	<u>9,985</u>		<u>11,592</u>	
Corporate				
Corporate Results --				
Non Segment *	(3,656)		(4,779)	
Add:				
Litigation reserves	20		-	
Premium on debt extinguishments	-		163	
State income tax charge	-		33	
Tax effect of pre-tax adjustments	(636)		(50)	
Discontinued operations, net **	37		(131)	
Corporate Core Results - Non Segment	<u>(4,235)</u>		<u>(4,764)</u>	
TOTAL CORE RESULTS	\$ 5,750	\$ 7.09	\$ 6,828	\$ 8.39

* Interest expense, income taxes, G&A expense and other

** Amounts shown after tax.

SUMMARY OF OPERATING STATISTICS - PRODUCTION

	Fourth Quarter		Twelve Months	
	2012	2011	2012	2011
NET OIL, GAS AND LIQUIDS PRODUCTION PER DAY				
United States				
Crude Oil (MBBL)				
California	92	84	88	80
Permian	146	137	142	134
Midcontinent and Other	27	19	25	16
Total	265	240	255	230
NGL (MBBL)				
California	21	15	17	15
Permian	40	37	39	38
Midcontinent and Other	16	18	17	16
Total	77	70	73	69
Natural Gas (MMCF)				
California	242	276	256	260
Permian	162	167	155	157
Midcontinent and Other	396	390	410	365
Total	800	833	821	782
Latin America				
Crude Oil (MBBL) - Colombia	30	28	29	29
Natural Gas (MMCF) - Bolivia	12	14	13	15
Middle East / North Africa				
Crude Oil (MBBL)				
Bahrain	4	5	4	4
Dolphin	7	9	8	9
Oman	74	67	67	67
Qatar	71	76	71	73
Other	36	33	36	38
Total	192	190	186	191
NGL (MBBL)				
Dolphin	7	9	8	10
Other	-	-	1	-
Total	7	9	9	10
Natural Gas (MMCF)				
Bahrain	242	180	232	173
Dolphin	138	181	163	199
Oman	56	58	57	54
Total	436	419	452	426
Barrels of Oil Equivalent (MBOE)	779	748	766	733

SUMMARY OF OPERATING STATISTICS - SALES

	Fourth Quarter		Twelve Months	
	2012	2011	2012	2011
NET OIL, GAS AND LIQUIDS SALES PER DAY				
United States				
Crude Oil (MBBL)	265	240	255	230
NGL (MBBL)	77	70	73	69
Natural Gas (MMCF)	800	833	819	782
Latin America				
Crude Oil (MBBL) - Colombia	30	32	28	29
Natural Gas (MMCF) - Bolivia	12	14	13	15
Middle East / North Africa				
Crude Oil (MBBL)				
Bahrain	4	5	4	4
Dolphin	7	9	8	9
Oman	70	66	66	69
Qatar	75	75	71	73
Other	39	31	36	34
Total	195	186	185	189
NGL (MBBL)				
Dolphin	7	10	8	10
Other	2	-	1	-
Total	9	10	9	10
Natural Gas (MMCF)	436	419	452	426
Barrels of Oil Equivalent (MBOE)	784	749	764	731

Section 9 - Financial Statements and Exhibits

Item 9.01. Financial Statements and Exhibits

(d) Exhibits

99.1 Press release dated January 13, 2013.

99.2 Full text of speeches given by Cynthia L. Walker and Stephen Chazen.

99.3 Investor Relations Supplemental Schedules.

99.4 Earnings Conference Call Slides.

99.5 Forward-Looking Statements Disclosure for Earnings Release Presentation Materials.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

OCCIDENTAL PETROLEUM CORPORATION
(Registrant)

DATE: January 31, 2013

/s/ ROY PINECI

Roy Pineci, Vice President, Controller
and Principal Accounting Officer

EXHIBIT INDEX

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For Immediate Release: January 31, 2013

Occidental Petroleum Announces 4th Quarter and 12 Months of 2012 Income

- Q4 2012 record total company oil and gas production of 779,000 barrels of oil equivalent per day
- Q4 2012 domestic daily oil and gas production of 475,000 barrels of oil equivalent, a record for the ninth consecutive quarter
- Q4 2012 core earnings of \$1.5 billion, or \$1.83 per diluted share

LOS ANGELES, January 31, 2013 -- [Occidental Petroleum Corporation](#) (NYSE:OXY) announced core income of \$1.5 billion (\$1.83 per diluted share) for the fourth quarter of 2012, compared with \$1.6 billion (\$2.02 per diluted share) for the fourth quarter of 2011. In the fourth quarter of 2012, we recorded after-tax charges of \$1.1 billion or \$1.41 per diluted share, almost all of which was related to the impairment of gas assets in the Midcontinent. Net income for the fourth quarter of 2012 after this charge was \$336 million (\$0.42 per diluted share), compared with \$1.6 billion (\$2.01 per diluted share) for the same period of 2011.

Core income was \$5.8 billion (\$7.09 per diluted share) for the year 2012, compared with \$6.8 billion (\$8.39 per diluted share) for 2011. Net income for the twelve months of 2012 was \$4.6 billion (\$5.67 per diluted share), compared with \$6.8 billion (\$8.32 per diluted share) for 2011.

In announcing the results, Stephen I. Chazen, President and Chief Executive Officer, said, "Our fourth quarter domestic production of 475,000 barrels of oil equivalent per day, of which 342,000 barrels per day was liquids, set a record for the ninth consecutive quarter. Our total company production for all of 2012 was 766,000 barrels of oil equivalent per day, which was 5 percent higher than 2011. Our domestic oil production grew by 11 percent for all of 2012 to 255,000 barrels per day from 230,000 barrels in 2011.

"Fourth quarter core income was \$1.5 billion or \$1.83 per diluted share. These results were \$0.13 higher than the third quarter of 2012 as a result of higher liquids volumes, higher realized NGL and domestic gas prices and lower operating expenses. In the fourth quarter, our production costs were \$1.04 a barrel lower than the third quarter, with improvements across most units. The reductions resulted from efficiencies achieved across most cost categories including savings in surface operations, reductions in the use of outside contractors, curtailment of uneconomic down-hole maintenance and workover

activity, as well as related overhead. Our exit rate on a per barrel basis was well below the total year 2012 and below the fourth quarter 2011 levels. We generated cash flow from continuing operations before working capital changes of \$12.1 billion for the twelve months of 2012 and invested \$10.2 billion in capital expenditures."

QUARTERLY RESULTS

Oil and Gas

Oil and gas core earnings were \$2.3 billion for the fourth quarter of 2012, compared with \$2.5 billion for the fourth quarter of 2011. Lower 2012 earnings resulted from lower year-over-year prices across all products in the fourth quarter of 2012 and higher DD&A rates, partially offset by higher liquids volumes. After including the fourth quarter 2012 charges, which will be discussed in more detail on the earnings call, segment earnings were \$522 million.

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Midstream, Marketing and Other

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About Oxy

[Occidental Petroleum Corporation](#) (OXY) is an international oil and gas exploration and production company with operations in the United States, Middle East/North Africa and Latin America regions. Oxy is one of the largest U.S. oil and gas companies, based on equity market capitalization. Oxy's wholly owned subsidiary OxyChem manufactures and markets chlor-alkali products and vinyls. Oxy is committed to safeguarding the environment, protecting the safety and health of employees and neighboring communities and upholding high standards of social responsibility in all of the company's worldwide operations.

Forward-Looking Statements

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212-603-8184

For further analysis of Occidental's quarterly performance, please visit the website: www.oxy.com

SUMMARY OF SEGMENT NET SALES AND EARNINGS

(\$ millions, except per-share amounts)	Fourth Quarter		Twelve Months	
	2012	2011	2012	2011
SEGMENT NET SALES				
Oil and Gas	\$ 4,874	\$ 4,784	\$ 18,906	\$ 18,419
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Eliminations	(199)	(182)	(713)	(742)
Net Sales	\$ 6,171	\$ 6,034	\$ 24,172	\$ 23,939
SEGMENT EARNINGS				
Oil and Gas (a)	\$ 522	\$ 2,537	\$ 7,095	\$ 10,241
Chemical	180	144	720	861
Midstream, Marketing and Other	75	70	439	448
	777	2,751	8,254	11,550
Unallocated Corporate Items				
Interest expense, net (b)	(30)	(25)	(117)	(284)
Income taxes (c)	(249)	(949)	(3,118)	(4,201)
Other	(134)	(136)	(384)	(425)
Income from Continuing Operations	364	1,641	4,635	6,640
Discontinued operations, net (d)	(28)	(7)	(37)	131
NET INCOME	\$ 336	\$ 1,634	\$ 4,598	\$ 6,771
BASIC EARNINGS PER COMMON SHARE				
Income from continuing operations	\$ 0.45	\$ 2.02	\$ 5.72	\$ 8.16
Discontinued operations, net	(0.03)	(0.01)	(0.05)	0.16
	\$ 0.42	\$ 2.01	\$ 5.67	\$ 8.32
DILUTED EARNINGS PER COMMON SHARE				
Income from continuing operations	\$ 0.45	\$ 2.02	\$ 5.71	\$ 8.16
Discontinued operations, net	(0.03)	(0.01)	(0.04)	0.16
	\$ 0.42	\$ 2.01	\$ 5.67	\$ 8.32
AVERAGE COMMON SHARES OUTSTANDING				
BASIC	807.1	810.7	809.3	812.1
DILUTED	807.7	811.5	810.0	812.9

(a) **Oil and Gas** - The fourth quarter and twelve months of 2012 include pre-tax charges of \$1.7 billion related to the impairment of domestic gas assets and related items. The twelve months of 2011 include pre-tax charges of \$35 million related to exploration write-offs in Libya and \$29 million related to Colombia net worth tax. Also, included in the twelve months of 2011 results is a pre-tax gain for sale of an interest in a Colombia pipeline of \$22 million.

(b) **Unallocated Corporate Items - Interest Expense, net** - The twelve months of 2011 include a pre-tax charge of \$163 million related to the premium on debt extinguishment.

(c) **Unallocated Corporate Items - Taxes** - The twelve months of 2011 include a net \$21 million charge for out-of-period state income taxes.

(d) **Discontinued Operations, net** - The twelve months of 2011 include a \$144 million after-tax gain from the sale of the Argentine operations.

SUMMARY OF CAPITAL EXPENDITURES AND DD&A EXPENSE

(\$ millions)	Fourth Quarter		Twelve Months	
	2012	2011	2012	2011
CAPITAL EXPENDITURES	\$ 2,510	\$ 2,549	\$ 10,226	\$ 7,518
DEPRECIATION, DEPLETION AND AMORTIZATION OF ASSETS	\$ 1,191	\$ 938	\$ 4,511	\$ 3,591

SIGNIFICANT TRANSACTIONS AND EVENTS AFFECTING EARNINGS

Occidental's results of operations often include the effects of significant transactions and events affecting earnings that vary widely and unpredictably in nature, timing and amount. Therefore, management uses a measure called "core results," which excludes those items. This non-GAAP measure is not meant to disassociate those items from management's performance, but rather is meant to provide useful information to investors interested in comparing Occidental's earnings performance between periods. Reported earnings are considered representative of management's performance over the long term. Core results is not considered to be an alternative to operating income in accordance with generally accepted accounting principles.

(\$ millions, except per-share amounts)	Fourth Quarter			
	2012	Diluted EPS	2011	Diluted EPS
TOTAL REPORTED EARNINGS	\$ 336	\$ 0.42	\$ 1,634	\$ 2.01
Oil and Gas				
Segment Earnings	\$ 522		\$ 2,537	
Add:				
Asset impairments and related items	1,731		-	
Segment Core Results	2,253		2,537	
Chemicals				
Segment Earnings	180		144	
Add:				
No significant items affecting earnings	-		-	
Segment Core Results	180		144	
Midstream, Marketing and Other				
Segment Earnings	75		70	
Add:				
No significant items affecting earnings	-		-	
Segment Core Results	75		70	
Total Segment Core Results	2,508		2,751	
Corporate				
Corporate Results --				
Non Segment *	(441)		(1,117)	
Add:				
Litigation reserves	20		-	
Tax effect of pre-tax adjustments	(636)		-	
Discontinued operations, net **	28		7	
Corporate Core Results - Non Segment	(1,029)		(1,110)	
TOTAL CORE RESULTS	\$ 1,479	\$ 1.83	\$ 1,641	\$ 2.02

* Interest expense, income taxes, G&A expense and other.

** Amounts shown after tax.

SIGNIFICANT TRANSACTIONS AND EVENTS AFFECTING EARNINGS (continued)

(\$ millions, except per-share amounts)	Twelve Months			
	2012	Diluted EPS	2011	Diluted EPS
TOTAL REPORTED EARNINGS	\$ 4,598	\$ 5.67	\$ 6,771	\$ 8.32
Oil and Gas				
Segment Earnings	\$ 7,095		\$ 10,241	
Add:				
Asset impairments and related items	1,731		-	
Libya exploration write-off	-		35	
Gain on sale of Colombia pipeline interest	-		(22)	
Foreign tax	-		29	
Segment Core Results	<u>8,826</u>		<u>10,283</u>	
Chemicals				
Segment Earnings	720		861	
Add:				
No significant items affecting earnings	-		-	
Segment Core Results	<u>720</u>		<u>861</u>	
Midstream, Marketing and Other				
Segment Earnings	439		448	
Add:				
No significant items affecting earnings	-		-	
Segment Core Results	<u>439</u>		<u>448</u>	
Total Segment Core Results	<u>9,985</u>		<u>11,592</u>	
Corporate				
Corporate Results --				
Non Segment *	(3,656)		(4,779)	
Add:				
Litigation reserves	20		-	
Premium on debt extinguishments	-		163	
State income tax charge	-		33	
Tax effect of pre-tax adjustments	(636)		(50)	
Discontinued operations, net **	<u>37</u>		<u>(131)</u>	
Corporate Core Results - Non Segment	<u>(4,235)</u>		<u>(4,764)</u>	
TOTAL CORE RESULTS	\$ 5,750	\$ 7.09	\$ 6,828	\$ 8.39

* Interest expense, income taxes, G&A expense and other

** Amounts shown after tax.

SUMMARY OF OPERATING STATISTICS - PRODUCTION

	Fourth Quarter		Twelve Months	
	2012	2011	2012	2011
NET OIL, GAS AND LIQUIDS PRODUCTION PER DAY				
United States				
Crude Oil (MBBL)				
California	92	84	88	80
Permian	146	137	142	134
Midcontinent and Other	27	19	25	16
Total	265	240	255	230
NGL (MBBL)				
California	21	15	17	15
Permian	40	37	39	38
Midcontinent and Other	16	18	17	16
Total	77	70	73	69
Natural Gas (MMCF)				
California	242	276	256	260
Permian	162	167	155	157
Midcontinent and Other	396	390	410	365
Total	800	833	821	782
Latin America				
Crude Oil (MBBL) - Colombia	30	28	29	29
Natural Gas (MMCF) - Bolivia	12	14	13	15
Middle East / North Africa				
Crude Oil (MBBL)				
Bahrain	4	5	4	4
Dolphin	7	9	8	9
Oman	74	67	67	67
Qatar	71	76	71	73
Other	36	33	36	38
Total	192	190	186	191
NGL (MBBL)				
Dolphin	7	9	8	10
Other	-	-	1	-
Total	7	9	9	10
Natural Gas (MMCF)				
Bahrain	242	180	232	173
Dolphin	138	181	163	199
Oman	56	58	57	54
Total	436	419	452	426
Barrels of Oil Equivalent (MBOE)	779	748	766	733

SUMMARY OF OPERATING STATISTICS - SALES

	Fourth Quarter		Twelve Months	
	2012	2011	2012	2011
NET OIL, GAS AND LIQUIDS SALES PER DAY				
United States				
Crude Oil (MBBL)	265	240	255	230
NGL (MBBL)	77	70	73	69
Natural Gas (MMCF)	800	833	819	782
Latin America				
Crude Oil (MBBL) - Colombia	30	32	28	29
Natural Gas (MMCF) - Bolivia	12	14	13	15
Middle East / North Africa				
Crude Oil (MBBL)				
Bahrain	4	5	4	4
Dolphin	7	9	8	9
Oman	70	66	66	69
Qatar	75	75	71	73
Other	39	31	36	34
Total	195	186	185	189
NGL (MBBL)				
Dolphin	7	10	8	10
Other	2	-	1	-
Total	9	10	9	10
Natural Gas (MMCF)	436	419	452	426
Barrels of Oil Equivalent (MBOE)				
	784	749	764	731

Occidental Petroleum Corporation

CYNTHIA L. WALKER

Executive Vice President and Chief Financial Officer

– Conference Call –

Fourth Quarter 2012 Earnings Announcement

January 31, 2013

Los Angeles, California

Thank you Chris.

Core income was \$1.5 billion or \$1.83 per diluted share in the fourth quarter of 2012, compared to \$1.6 billion or \$2.02 per diluted share in the fourth quarter of 2011 and \$1.4 billion or \$1.70 per diluted share in the third quarter of 2012. The improvement from the third quarter reflected the effect of higher liquids production, higher realized NGL and domestic gas prices and reduced operating expenses in the oil and gas business, partially offset by lower earnings in the midstream segment.

In the fourth quarter we recorded pre-tax charges of \$1.8 billion, representing \$1.1 billion after-tax or \$1.41 per diluted share. Almost all of the charges were for impairments in the Oil and Gas Midcontinent business units, over 90 percent of which was related to natural gas properties, which were acquired more than four years ago on average. While the performance of the properties was generally as expected, natural gas prices have declined by approximately 50% since the acquisitions. Natural gas and NGL prices

used for reserve calculations in 2012 were significantly lower than prices used in 2011, resulting in declines in economically feasible reserves in these properties. In addition, despite the recent modest increase in gas prices, drilling in many gassy areas remains uneconomical. As a result, we continue to operate at minimal levels in these areas as we have discussed previously. The charges related to the natural gas properties reflect the impairment of such properties to approximate fair value.

Net income after the fourth quarter charge I mentioned was \$336 million, or \$0.42 per diluted share.

I will now discuss the segment breakdown of results for the **fourth quarter**.

Oil and gas earnings for the fourth quarter of 2012, excluding the charge I mentioned, were \$2.3 billion, compared to \$2.0 billion in the third quarter of 2012 and \$2.5 billion in the fourth quarter of 2011. We delivered a quarter-over-quarter improvement, despite the decline in WTI prices, as a result of higher liquids production, higher realized NGL and domestic gas prices and, importantly, lower operating expenses.

Oil and gas production costs were \$14.99 per barrel for the twelve months of 2012, compared with \$12.84 per barrel for the full year 2011. Our fourth quarter production costs were \$14.95 per barrel, which was \$1.04 per barrel lower than the third quarter level. I would note that these reductions occurred during the course of the quarter and our year-end exit rate on a per barrel basis was lower than the fourth quarter 2011 average and well below the fourth quarter 2012 level, giving us confidence as we begin 2013. Steve will review the drivers of the improvement and our expectations for 2013 in more detail.

The fourth quarter 2012 total daily production on a BOE basis was 779,000 barrels, a new record set by the company, and was up 13,000 barrels per day from the third quarter of 2012, and up 4 percent from the fourth quarter of 2011. Approximately 6,000 barrels, or almost half of the total sequential increase in quarterly production, came from domestic operations, mainly in California and Permian, almost all of which was attributable to higher oil production.

- Our domestic production was 475,000 barrels per day, an increase of 6,000 barrels per day from the third quarter of 2012 and now the ninth consecutive quarterly domestic volume record for the company. Production was 6 percent higher than the fourth quarter of 2011. All of the net sequential quarterly increase came from oil production in California and Permian. Domestic gas production was down slightly from the third quarter, which was offset by higher liquids production resulting from higher yields from our new Elk Hills gas plant.
- Latin America volumes were 32,000 barrels per day, which was flat compared to the prior quarter and the same period in 2011.
- In the Middle East, production was 272,000 barrels per day, an increase of 7,000 barrels from the third quarter of 2012 volumes. Higher spending levels in Iraq and Oman resulted in 8,000 barrels per day higher production. Dolphin production was lower due to the full cost recovery of pre-startup capital. Other factors affecting production sharing and similar contracts, including oil prices, did not significantly impact this quarter's production volumes compared to the fourth quarter of 2011 or the third quarter of 2012. Details regarding other country-specific production levels are

available in the Investor Relations Supplemental Schedules we provide.

- Fourth quarter realized prices were mixed for our products compared to the third quarter of the year. Our worldwide crude oil realized price was \$96.19 per barrel, a slight decrease from the third quarter; while worldwide NGLs were \$45.08 per barrel, an increase of about 11 percent, and domestic natural gas prices were \$3.09 per MCF, an improvement of 25 percent.
- Fourth quarter 2012 realized prices were lower than the prior year fourth quarter prices for all our products. On a year-over-year basis, price decreases were 3 percent for worldwide crude oil, 18 percent for worldwide NGLs and 14 percent for domestic natural gas.
- Realized oil prices for the quarter represented 109 percent of the average WTI price and 87 percent of the average Brent price. Realized NGL prices were 51 percent of the average WTI price and realized domestic gas prices were 92 percent of the average NYMEX price.
- At current global prices, a \$1.00 per barrel change in oil prices affects our quarterly earnings before income taxes by \$37 million and \$7 million for a \$1.00 per barrel change in NGL prices. A change in domestic gas prices of 50 cents per million BTUs affects quarterly pre-tax earnings by about \$30 million. These price change sensitivities include the impact of production-sharing and similar contract volume changes.

- Taxes other than on income, which are generally related to product prices, were \$2.39 per barrel for the full year of 2012, compared with \$2.21 per barrel for the full year of 2011.
- Fourth quarter exploration expense was \$82 million. We expect first quarter 2013 exploration expense to be about \$90 million for seismic and drilling in our exploration programs.
- Our fourth quarter DD&A rate was \$14.47 per barrel and we expect the full year 2013 rate to be approximately \$17 per barrel.

Chemical segment earnings for the fourth quarter of 2012 were \$180 million, compared to \$162 million in the third quarter of 2012 and \$144 million for the fourth quarter of 2011. The sequential quarterly improvement reflected higher caustic soda and PVC prices, partially offset by higher energy and feedstock costs. The year-over-year increase reflected higher export volumes for caustic soda and VCM and lower feedstock costs. The chemical segment first quarter 2013 earnings are expected to be about \$150 million. Typical weak seasonal demand, particularly in the construction and agricultural market segments, combined with the recent increases in ethylene and natural gas costs may, however, tighten margins in the first quarter.

Midstream segment earnings were \$75 million for the fourth quarter of 2012, compared to \$156 million in the third quarter of 2012 and \$70 million in the fourth quarter of 2011. The 2012 sequential quarterly decrease in earnings was caused by lower marketing and trading, foreign pipeline and power generation earnings.

The worldwide effective tax rate on core income was 37 percent for the fourth quarter of 2012. The rate was lower than the prior quarter and our guidance, largely due to higher proportion of domestic income in the fourth

quarter than foreign income. Our fourth quarter U.S. and foreign tax rates are included in the Investor Relations Supplemental Schedules. We expect our combined worldwide tax rate in the first quarter of 2013 to increase to about 40 percent.

In the twelve months of 2012, we generated \$12.1 billion of cash flow from continuing operations before changes in working capital. Working capital changes reduced our full year cash flow from operations by approximately \$800 million to \$11.3 billion. Capital expenditures for the twelve months of 2012 were \$10.2 billion, of which \$2.5 billion was spent in the fourth quarter. The fourth quarter 2012 capital spend was approximately \$100 million lower than the third quarter 2012, driven by an approximately 12 percent reduction in oil and gas spending, partially offset by increases in the chemical and midstream segments. The higher capital at chemicals was related to the construction of a new membrane chlor-alkali plant in Tennessee, which is expected to be completed by the fourth quarter of 2013. Midstream capital was higher mainly due to the Al Hosn gas project. Total year capital expenditures by segment were 80 percent in oil and gas, 15 percent in midstream and the remainder in chemicals. Acquisitions for the twelve months of 2012 were \$2.5 billion, of which \$1.3 billion was spent in the fourth quarter on domestic oil and gas properties. Financial activities, which included five quarterly dividends paid, stock buybacks and a \$1.74 billion borrowing earlier this year, resulted in a net use of cash of \$850 million. These and other net cash flows resulted in a \$1.6 billion cash balance at December 31.

During the year, we bought about 7.5 million of our own shares at a cost of about \$580 million. Approximately 5 million of the shares were purchased in the fourth quarter at an average price of \$76.15.

The weighted-average basic shares outstanding for the twelve months of 2012 were 809.3 million and the weighted-average diluted shares outstanding were 810.0 million. The weighted-average basic shares outstanding for the fourth quarter of 2012 were 807.1 million and the weighted-average diluted shares outstanding were 807.7 million. We had approximately 805.5 million shares outstanding at the end of the year.

Our debt-to-capitalization ratio was 16 percent at year-end.

Our return on equity in 2012 using core results was 14.6 percent and the return on capital employed was 12.6 percent.

Copies of the press release announcing our fourth quarter earnings and the Investor Relations Supplemental Schedules are available on our website at oxy.com or through the SEC's EDGAR system.

I will now turn the call over to Steve Chazen to discuss our 2013 capital program, year-end oil and gas reserves and provide guidance for the first half of the year.

Throughout this presentation, barrels may refer to barrels of oil, barrels of liquids or barrels of oil equivalents or BOE, which include natural gas, as the context requires.

Occidental Petroleum Corporation

STEPHEN CHAZEN

President and Chief Executive Officer

– Conference Call –

Fourth Quarter 2012 Earnings Guidance

January 31, 2013

Los Angeles, California

Thank you Cynthia.

Occidental's domestic oil and gas segment produced record volumes for the ninth consecutive quarter and continued to execute on our oil production growth strategy. The fourth quarter domestic production of 475,000 barrel equivalents per day, consisting of 342,000 barrels of liquids and 800 million cubic feet per day of gas, was an increase of 6,000 barrel equivalents per day compared to the third quarter of 2012. The increase in the domestic production over the third quarter 2012 was almost entirely in oil, which grew from 260,000 barrels per day to 265,000. Gas production declined 12 million cubic feet per day on a sequential quarterly basis, mainly in the Midcontinent, which reflects the reduction in gas-directed drilling we have mentioned over the past couple of quarters. Higher natural gas liquids volumes, resulting from better yields from our new Elk Hills gas plant, offset the decline in the gas production. Our total year domestic production grew from 428,000 barrels per day in 2011 to 465,000 per day in 2012, or

about 9 percent. Our total year domestic oil production grew by 11 percent from 230,000 barrels per day in 2011 to 255,000 barrels in 2012.

The company's total daily production reached a record 779,000 barrels per day in the fourth quarter and 766,000 barrels for the full year. This resulted in a 5 percent increase for the total year.

We have embarked on an aggressive plan to improve our operational efficiencies over all cost categories, including capital – with a view toward achieving an appreciable reduction in our operating expenses and drilling costs to at least 2011 levels in order to create higher margins from our production.

- With regard to driving efficiencies in our cash operating costs, we are running well ahead of plan. We recognize that cost efficiency is the result of many decisions that are made at all levels of the organization, in particular numerous decisions that are made at the field level. All of our business units stepped up to the challenge of reducing our costs and involved their personnel at all levels, from business unit management all the way to field level personnel, to generate ideas to improve cost efficiency and our employees responded. The business units generated many good ideas, large numbers of which were generated by field level personnel. Many of these ideas have already been implemented and the results are apparent through reductions already realized in operating expenses. There are still many more big and small ideas that are in the process of being implemented, which we believe will result in additional improvements. In the fourth quarter, the total company production costs were \$1.04 per barrel lower than the third

quarter amount. Improvements were realized across most business units, most notably in the Permian and Elk Hills. The reductions resulted from efficiencies achieved across most cost categories including savings in surface operations, reductions in the use of outside contractors, curtailment of uneconomic down-hole maintenance and workover activity as well as related overhead. In 2013, we expect to realize further improvements in all of these categories. We expect our production costs per barrel to be under \$14.00 in 2013, which is significantly lower than the 2012 average costs. Many of the steps already taken during the fourth quarter of 2012, which is only partially reflected in the quarter's average costs, along with additional measures being implemented early in the year, should result in meaningful additional cost reductions in 2013 and beyond.

- We are seeing strong early results from our efforts toward improving drilling efficiency and cutting our well costs through the simplification of our well design, focusing our activities on fewer geologic play types and favoring higher return conventional activity. Our goal for 2013 is to reduce our U.S. drilling costs by 15 percent compared to 2012 and we are approximately halfway toward that target with further improvements expected during the next couple of quarters.

We have increased our dividends at a compounded annual rate of 15.8 percent over the last 10 years through 11 dividend increases. We expect to announce a further dividend increase after the meeting of the Board of Directors in the second week of February. As a result of our consistent long-term record of growing our dividend, we are proud to have been selected for

inclusion in Mergent's Dividend Achievers indices for 2013. This is a highly regarded series of indices that track companies with strong long-term dividend growth.

2012 Oil and Gas Reserves

We haven't completed the determination of our year-end reserve levels, but based on our preliminary estimates:

We produced approximately 280 million barrels of oil equivalent in 2012. Our total company reserve replacement ratio from all categories, including revisions, was about 143 percent, or about 400 million barrels.

Depressed domestic gas prices and changes in our plans for drilling on gas properties resulted in negative revisions in domestic gas reserves. Natural gas reserve revisions represented about 60 percent of the total revisions. If gas prices recover in the future, a portion of these reserves will be reinstated. Additionally, we experienced some negative revisions due to reservoir performance.

Our 2012 development program, excluding acquisitions and revisions, replaced about 175 percent of our production with about 490 million barrels of reserve adds. Our 2012 program, including acquisitions but excluding revisions of prior year estimates, replaced 209 percent of our production. We believe these latter two approaches are an appropriate way of evaluating the progress of our overall program.

At year end, we estimate that 72 percent of our total proved reserves were liquids. Of the total reserves, about 73 percent were proved developed reserves.

I will now turn to our 2013 outlook.

Production

Domestically, we expect oil production for all of 2013 to grow by about 8 percent to 10 percent from the 2012 average. With lower drilling on gas properties, we expect gas and NGL production to decline somewhat. Planned plant turnarounds in the Permian CO₂ business will cause additional volatility to production in the first half of the year.

Internationally, at current prices we expect production to be lower in the first quarter due to a planned turnaround in Qatar. Production should be relatively flat the rest of the year compared to the fourth quarter of 2012.

Capital Program

We are currently in an investing phase in many of our businesses where a higher than normal portion of our capital is spent on longer-term projects. In 2013, we expect to spend about 25 percent of our total capital expenditures on projects that will make a significant contribution to our earnings and cash flow over the next several years. I have previously talked about the Al Hosn gas project. We have also started the construction of the BridgeTex pipeline, which we expect will start operations in 2014. This pipeline is designed to deliver crude oil from West Texas to the Houston area refineries, which will open up additional markets for our oil from the Permian region and improve our margins. We are also investing in gas and CO₂ processing plants to expand the capacity of these facilities to handle future production growth and in a new chlor-alkali plant in the chemical business.

Our overall capital spending is expected to decline by approximately 6 percent in 2013 to \$9.6 billion from the \$10.2 billion we spent in 2012. The reduction in capital will come entirely from the oil and gas business where the fourth quarter spend rate was already close to the level planned for all of

2013. Almost all of the reductions will be made in domestic operations. Midstream capital spending will increase mainly for the BridgeTex pipeline. The 2013 program breakdown is expected to be about 75 percent in Oil and Gas, 11 percent in the Al Hosn gas project, 9 percent in domestic Midstream and the remainder in Chemical.

Following is a geographic overview of the 2013 program:

- In domestic oil and gas, development capital will be about 46 percent of our total capital program.
 - We expect our average operated rig count in the United States to be about 55 rigs during 2013 compared to 64 rigs in 2012, a decline of about 14 percent. We have eliminated our less productive rigs to improve our returns.
 - Our total domestic oil and gas capital is expected to decrease about \$900 million compared to 2012. Permian capital should remain flat. In California, we expect to reduce capital about \$500 million from the 2012 level, which represents ongoing well cost reductions and efficiencies, a modest shift toward more conventional drilling opportunities and the constraints of the current environment. To improve the efficiency of our capital spending in California, we have planned our 2013 program level based on what we know we can execute with our existing and conservatively anticipated permits. We may revise our program during the course of the year if we can gain more certainty about the environment. In the Midcontinent, we expect to reduce spending about \$400 million from our 2012 level. We have reduced our activity in higher cost unconventional oil plays, specifically in the Williston and in

lower return gas properties, mainly in the Midcontinent and Rockies.

- The modest decline in rig levels, combined with well cost reductions will lead to a decline in overall U.S. oil and gas capital spending compared with 2012. However, as a result of planned efficiencies we expect to drill a similar number of wells as we did in 2012. Compared to the 2012 split, we will spend a higher percentage of our 2013 capital on oil projects, and as a result we expect our U.S. oil production to continue to grow this year.
- Internationally:
 - Our total Al Hosn gas project capital will decline modestly from the 2012 levels, and will make up about 11 percent of our total capital program for the year.
 - While Iraq's spending levels continue to be difficult to predict reliably, capital in the rest of the Middle East region is expected to be comparable to the 2012 levels.
- Exploration capital should decrease about 15 percent from the 2012 spending levels and represent about 5 percent of the total capital program. The focus of the program domestically will be in the Permian basin and California, with additional international drilling in Oman.
- The U.S. Midstream capital will increase by about \$400 million due to the BridgeTex pipeline project.

- Chemical segment capital will be about \$425 million, which includes the construction of a new 182,500 ton per year membrane chlor-alkali plant in New Johnsonville, Tennessee that we expect will start operating in the fourth quarter.

In summary, assuming similar realized oil and gas prices to 2012 and our expectation of comparable chemical and midstream segment earnings:

- We expect that our 2013 program will:
 - generate cash flow from operations of about \$12.7 billion; and
 - invest about \$9.6 billion in capital spending;
- In 2012, we returned \$2.3 billion in total cash to shareholders, in the form of dividends and share repurchases, excluding the fourth quarter accelerated payout.
- Our dividends (excluding the fourth quarter accelerated payout) in 2012 were \$1.7 billion. We expect this amount to increase in 2013, on an annualized basis, by an amount comparable to our recent dividend growth rate.
- We expect that a five dollar change in our realized oil prices will change cash flow from operations by about \$450 million.

Now we're ready to take your questions.

Throughout this presentation, barrels may refer to barrels of oil, barrels of liquids or barrels of oil equivalents or BOE, which includes natural gas, as the context requires.

Occidental Petroleum Corporation
Return on Equity and Capital Employed on a Core Income Basis
For the Twelve Months Ended December 31, 2012
Reconciliation to Generally Accepted Accounting Principles (GAAP)

	Reported <u>Income</u>	Core <u>Income</u>
RETURN ON EQUITY (%)	11.8%	14.6%
RETURN ON CAPITAL EMPLOYED (%)	10.3%	12.6%
GAAP measure - net income	4,598	4,598
Non-core adjustments:		
Asset impairments and related items	-	1,751
Tax effect of pre-tax adjustments	-	(636)
Discontinued operations, net	-	37
Total non-core adjustments	<u>-</u>	<u>1,152</u>
Core income	4,598	5,750
Interest expense	117	117
Tax effect of interest expense	<u>(41)</u>	<u>(41)</u>
Earnings before tax-effected interest expense	<u>4,674</u>	<u>5,826</u>
GAAP stockholders' equity	40,048	40,048
Non-core adjustments	<u>-</u>	<u>1,152</u>
CORE stockholders' equity	40,048	41,200
Debt	7,623	7,623
Total capital employed	<u>47,671</u>	<u>48,823</u>



**Investor Relations Supplemental Schedules
Summary**
(\$ Millions, except per share amounts)

	<u>4Q 2012</u>	<u>4Q 2011</u>
Core Results	\$1,479	\$1,641
EPS – Diluted	\$1.83	\$2.02
Reported Net Income	\$336	\$1,634
EPS - Diluted	\$0.42	\$2.01
Total Worldwide Sales Volumes (mboe/day)	784	749
Total Worldwide Production Volumes (mboe/day)	779	748
Total Worldwide Crude Oil Realizations (\$/BBL)	\$96.19	\$99.62
Total Worldwide NGL Realizations (\$/BBL)	\$45.08	\$55.25
Domestic Natural Gas Realizations (\$/MCF)	\$3.09	\$3.59
Wtd. Average Basic Shares O/S (mm)	807.1	810.7
Wtd. Average Diluted Shares O/S (mm)	807.7	811.5
	<u>YTD 2012</u>	<u>YTD 2011</u>
Core Results	\$5,750	\$6,828
EPS - Diluted	\$7.09	\$8.39
Reported Net Income	\$4,598	\$6,771
EPS - Diluted	\$5.67	\$8.32
Total Worldwide Sales Volumes (mboe/day)	764	731
Total Worldwide Production Volumes (mboe/day)	766	733
Total Worldwide Crude Oil Realizations (\$/BBL)	\$99.87	\$97.92
Total Worldwide NGL Realizations (\$/BBL)	\$45.18	\$55.53
Domestic Natural Gas Realizations (\$/MCF)	\$2.62	\$4.06
Wtd. Average Basic Shares O/S (mm)	809.3	812.1
Wtd. Average Diluted Shares O/S (mm)	810.0	812.9
Shares Outstanding (mm)	805.5	811.0
Cash Flow from Operations	\$ 11,300	\$ 12,300



OCCIDENTAL PETROLEUM
2012 Fourth Quarter
Net Income (Loss)
(\$ millions, except per share amounts)

	<u>Reported Income</u>	<u>Significant Items Affecting Income</u>	<u>Core Results</u>
Oil & Gas	\$ 522	\$ 1,731 Asset impairments and related items	\$ 2,253
Chemical	180		180
Midstream, marketing and other	75		75
Corporate			
Interest expense, net	(30)		(30)
Other	(134)	20 Litigation reserves	(114)
Taxes	(249)	(636) Tax effect of adjustments	(885)
Income from continuing operations	<u>364</u>	<u>1,115</u>	<u>1,479</u>
Discontinued operations, net of tax	(28)	28 Discontinued operations, net	-
Net Income	<u>\$ 336</u>	<u>\$ 1,143</u>	<u>\$ 1,479</u>
Basic Earnings Per Common Share			
Income from continuing operations	\$ 0.45		
Discontinued operations, net	(0.03)		
Net Income	<u>\$ 0.42</u>		<u>\$ 1.83</u>
Diluted Earnings Per Common Share			
Income from continuing operations	\$ 0.45		
Discontinued operations, net	(0.03)		
Net Income	<u>\$ 0.42</u>		<u>\$ 1.83</u>



OCCIDENTAL PETROLEUM
2011 Fourth Quarter
Net Income (Loss)
(\$ millions, except per share amounts)

	<u>Reported Income</u>	<u>Significant Items Affecting Income</u>	<u>Core Results</u>
Oil & Gas	\$ 2,537		\$ 2,537
Chemical	144		144
Midstream, marketing and other	70		70
Corporate			
Interest expense, net	(25)		(25)
Other	(136)		(136)
Taxes	(949)		(949)
Income from continuing operations	<u>1,641</u>	<u>-</u>	<u>1,641</u>
Discontinued operations, net of tax	(7)	7	-
Net Income	<u>\$ 1,634</u>	<u>\$ 7</u>	<u>\$ 1,641</u>
Basic Earnings Per Common Share			
Income from continuing operations	\$ 2.02		
Discontinued operations, net	(0.01)		
Net Income	<u>\$ 2.01</u>		<u>\$ 2.02</u>
Diluted Earnings Per Common Share			
Income from continuing operations	\$ 2.02		
Discontinued operations, net	(0.01)		
Net Income	<u>\$ 2.01</u>		<u>\$ 2.02</u>



OCCIDENTAL PETROLEUM
2012 Twelve Months
Net Income (Loss)
(\$ millions, except per share amounts)

	<u>Reported Income</u>	<u>Significant Items Affecting Income</u>	<u>Core Results</u>
Oil & Gas	\$ 7,095	\$ 1,731 Asset impairments and related items	\$ 8,826
Chemical	720		720
Midstream, marketing and other	439		439
Corporate			
Interest expense, net	(117)		(117)
Other	(384)	20 Litigation reserves	(364)
Taxes	(3,118)	(636) Tax effect of adjustments	(3,754)
Income from continuing operations	<u>4,635</u>	<u>1,115</u>	<u>5,750</u>
Discontinued operations, net of tax	(37)	37 Discontinued operations, net	-
Net Income	<u>\$ 4,598</u>	<u>\$ 1,152</u>	<u>\$ 5,750</u>
Basic Earnings Per Common Share			
Income from continuing operations	\$ 5.72		
Discontinued operations, net	(0.05)		
Net Income	<u>\$ 5.67</u>		<u>\$ 7.09</u>
Diluted Earnings Per Common Share			
Income from continuing operations	\$ 5.71		
Discontinued operations, net	(0.04)		
Net Income	<u>\$ 5.67</u>		<u>\$ 7.09</u>



OCCIDENTAL PETROLEUM
2011 Twelve Months
Net Income (Loss)
(\$ millions, except per share amounts)

	Reported Income	Significant Items Affecting Income	Core Results
Oil & Gas	\$ 10,241	\$ 35 Libya exploration write-off (22) Gain on sale of Colombia pipeline interest 29 Foreign tax	\$ 10,283
Chemical	861		861
Midstream, marketing and other	448		448
Corporate			
Interest expense, net	(284)	163 Premium on debt extinguishments	(121)
Other	(425)		(425)
Taxes	(4,201)	(50) Tax effect of adjustments 33 State income tax charge	(4,218)
Income from continuing operations	6,640	188	6,828
Discontinued operations, net of tax	131	(131) Discontinued operations, net	-
Net Income	\$ 6,771	\$ 57	\$ 6,828
Basic Earnings Per Common Share			
Income from continuing operations	\$ 8.16		
Discontinued operations, net	0.16		
Net Income	\$ 8.32		\$ 8.39
Diluted Earnings Per Common Share			
Income from continuing operations	\$ 8.16		
Discontinued operations, net	0.16		
Net Income	\$ 8.32		\$ 8.39



OCCIDENTAL PETROLEUM
Worldwide Effective Tax Rate

	QUARTERLY			YEAR-TO-DATE	
	2012 QTR 4	2012 QTR 3	2011 QTR 4	2012 12 Months	2011 12 Months
REPORTED INCOME					
Oil & Gas	522	2,026	2,537	7,095	10,241
Chemical	180	162	144	720	861
Midstream, marketing and other	75	156	70	439	448
Corporate & other	(164)	(110)	(161)	(501)	(709)
Pre-tax income	613	2,234	2,590	7,753	10,841
Income tax expense					
Federal and state	(293)	286	435	694	1,795
Foreign	542	569	514	2,424	2,406
Total	249	855	949	3,118	4,201
Income from continuing operations	364	1,379	1,641	4,635	6,640
Worldwide effective tax rate	41%	38%	37%	40%	39%
CORE RESULTS					
Oil & Gas	2,253	2,026	2,537	8,826	10,283
Chemical	180	162	144	720	861
Midstream, marketing and other	75	156	70	439	448
Corporate & other	(144)	(110)	(161)	(481)	(546)
Pre-tax income	2,364	2,234	2,590	9,504	11,046
Income tax expense					
Federal and state	343	286	435	1,330	1,825
Foreign	542	569	514	2,424	2,393
Total	885	855	949	3,754	4,218
Core results	1,479	1,379	1,641	5,750	6,828
Worldwide effective tax rate	37%	38%	37%	39%	38%

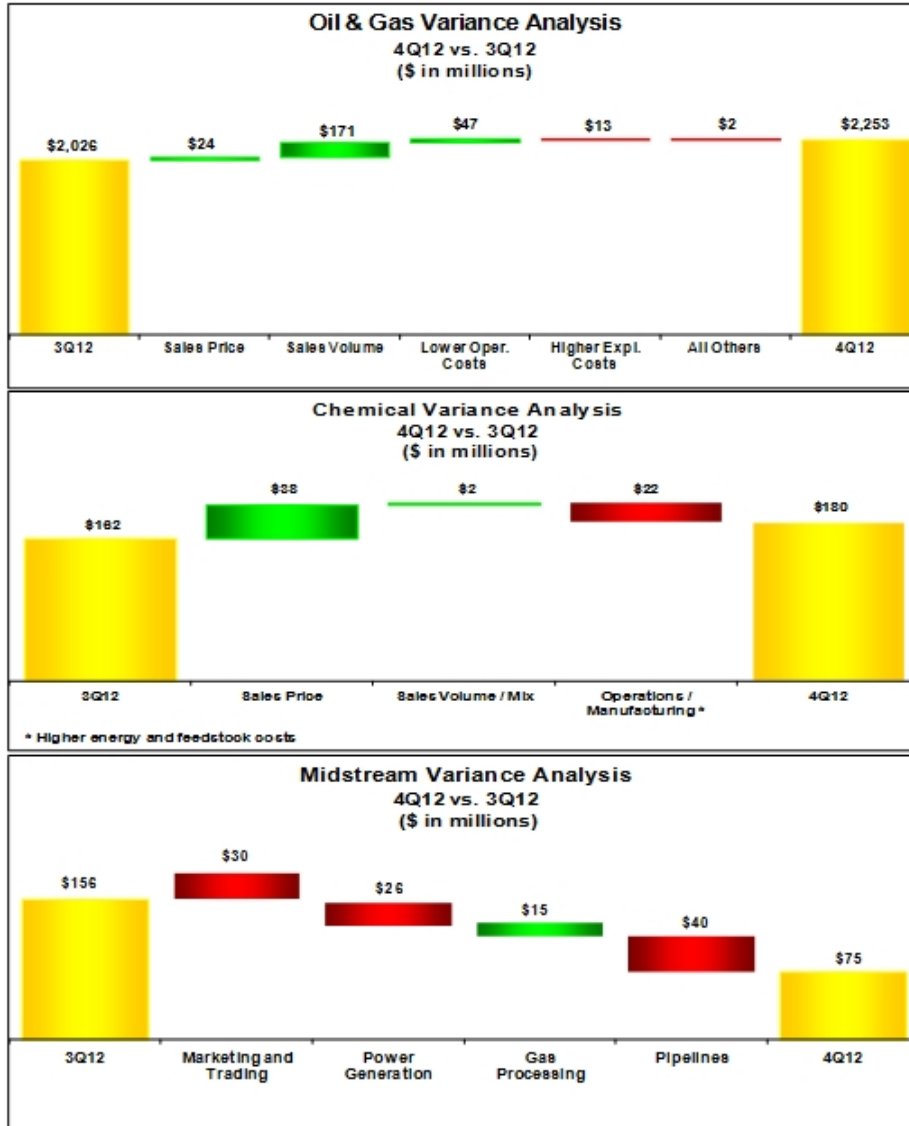


OCCIDENTAL PETROLEUM
2012 Fourth Quarter Net Income (Loss)
Reported Income Comparison

	Fourth Quarter 2012	Third Quarter 2012	B / (W)
Oil & Gas	\$ 522	\$ 2,026	\$ (1,504)
Chemical	180	162	18
Midstream, marketing and other	75	156	(81)
Corporate			
Interest expense, net	(30)	(34)	4
Other	(134)	(76)	(58)
Taxes	(249)	(855)	606
Income from continuing operations	364	1,379	(1,015)
Discontinued operations, net	(28)	(4)	(24)
Net Income	<u>\$ 336</u>	<u>\$ 1,375</u>	<u>\$ (1,039)</u>
Earnings Per Common Share			
Basic	\$ 0.42	\$ 1.69	\$ (1.27)
Diluted	\$ 0.42	\$ 1.69	\$ (1.27)
Worldwide Effective Tax Rate	<u>41%</u>	<u>38%</u>	<u>-3%</u>

OCCIDENTAL PETROLEUM
2012 Fourth Quarter Net Income (Loss)
Core Results Comparison

	Fourth Quarter 2012	Third Quarter 2012	B / (W)
Oil & Gas	\$ 2,253	\$ 2,026	\$ 227
Chemical	180	162	18
Midstream, marketing and other	75	156	(81)
Corporate			
Interest expense, net	(30)	(34)	4
Other	(114)	(76)	(38)
Taxes	(885)	(855)	(30)
Core Results	<u>\$ 1,479</u>	<u>\$ 1,379</u>	<u>\$ 100</u>
Core Results Per Common Share			
Basic	\$ 1.83	\$ 1.70	\$ 0.13
Diluted	\$ 1.83	\$ 1.70	\$ 0.13
Worldwide Effective Tax Rate	<u>37%</u>	<u>38%</u>	<u>1%</u>



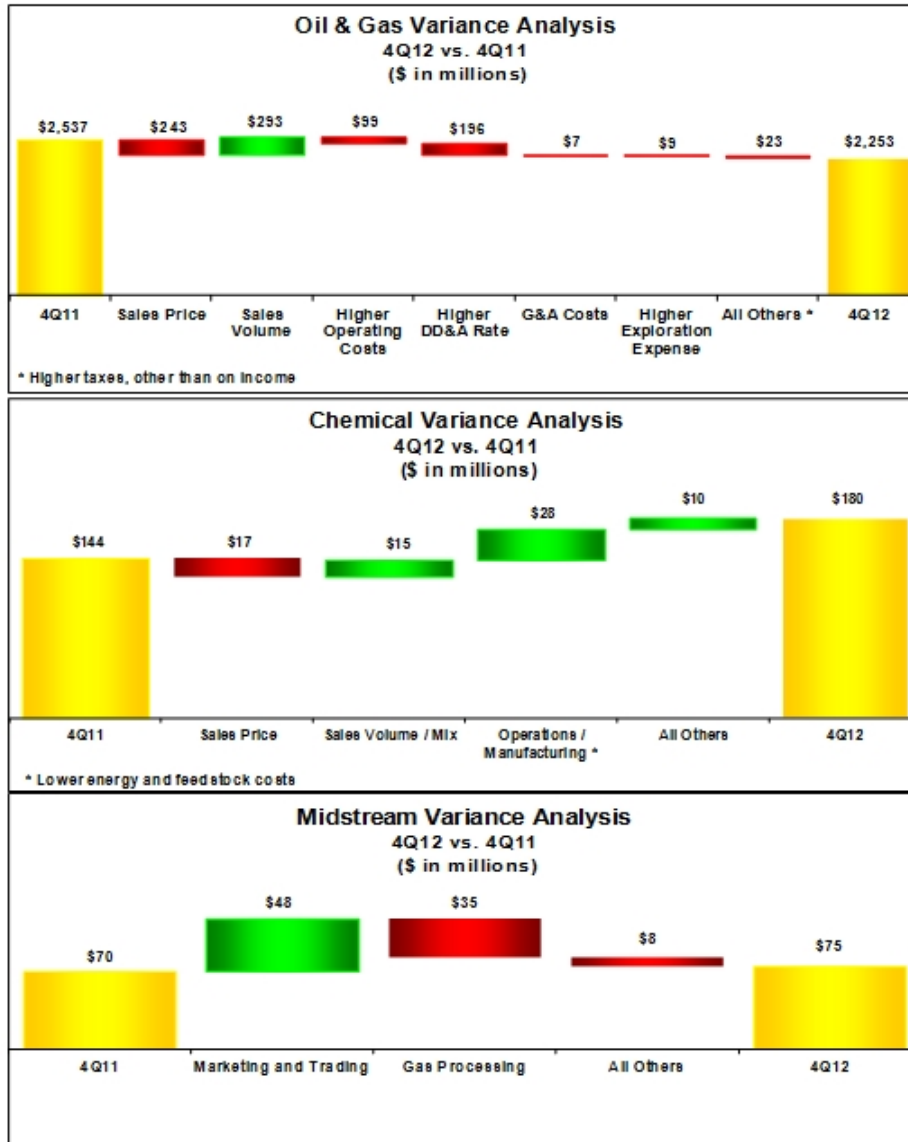


OCCIDENTAL PETROLEUM
2012 Fourth Quarter Net Income (Loss)
Reported Income Comparison

	Fourth Quarter 2012	Fourth Quarter 2011	B / (W)
Oil & Gas	\$ 522	\$ 2,537	\$ (2,015)
Chemical	180	144	36
Midstream, marketing and other	75	70	5
Corporate			
Interest expense, net	(30)	(25)	(5)
Other	(134)	(136)	2
Taxes	(249)	(949)	700
Income from continuing operations	364	1,641	(1,277)
Discontinued operations, net	(28)	(7)	(21)
Net Income	<u>\$ 336</u>	<u>\$ 1,634</u>	<u>\$ (1,298)</u>
Earnings Per Common Share			
Basic	\$ 0.42	\$ 2.01	\$ (1.59)
Diluted	\$ 0.42	\$ 2.01	\$ (1.59)
Worldwide Effective Tax Rate	<u>41%</u>	<u>37%</u>	<u>-4%</u>

OCCIDENTAL PETROLEUM
2012 Fourth Quarter Net Income (Loss)
Core Results Comparison

	Fourth Quarter 2012	Fourth Quarter 2011	B / (W)
Oil & Gas	\$ 2,253	\$ 2,537	\$ (284)
Chemical	180	144	36
Midstream, marketing and other	75	70	5
Corporate			
Interest expense, net	(30)	(25)	(5)
Other	(114)	(136)	22
Taxes	(885)	(949)	64
Core Results	<u>\$ 1,479</u>	<u>\$ 1,641</u>	<u>\$ (162)</u>
Core Results Per Common Share			
Basic	\$ 1.83	\$ 2.02	\$ (0.19)
Diluted	\$ 1.83	\$ 2.02	\$ (0.19)
Worldwide Effective Tax Rate	<u>37%</u>	<u>37%</u>	<u>0%</u>





**OCCIDENTAL PETROLEUM
SUMMARY OF OPERATING STATISTICS**

	Fourth Quarter		Twelve Months	
	2012	2011	2012	2011
NET PRODUCTION PER DAY:				
United States				
Crude Oil (MBBL)				
California	92	84	88	80
Permian	146	137	142	134
Midcontinent and other	27	19	25	16
Total	265	240	255	230
NGL (MBBL)				
California	21	15	17	15
Permian	40	37	39	38
Midcontinent and other	16	18	17	16
Total	77	70	73	69
Natural Gas (MMCF)				
California	242	276	256	260
Permian	162	167	155	157
Midcontinent and other	396	390	410	365
Total	800	833	821	782
Latin America				
Crude Oil (MBBL)				
Colombia	30	28	29	29
Natural Gas (MMCF)				
Bolivia	12	14	13	15
Middle East / North Africa				
Crude Oil (MBBL)				
Bahrain	4	5	4	4
Dolphin	7	9	8	9
Oman	74	67	67	67
Qatar	71	76	71	73
Other	36	33	36	38
Total	192	190	186	191
NGL (MBBL)				
Dolphin	7	9	8	10
Other	-	-	1	-
Total	7	9	9	10
Natural Gas (MMCF)				
Bahrain	242	180	232	173
Dolphin	138	181	163	199
Oman	56	58	57	54
Total	436	419	452	426
Barrels of Oil Equivalent (MBOE)	779	748	766	733



**OCCIDENTAL PETROLEUM
SUMMARY OF OPERATING STATISTICS**

	Fourth Quarter		Twelve Months	
	2012	2011	2012	2011
NET SALES VOLUMES PER DAY:				
United States				
Crude Oil (MBBL)	265	240	255	230
NGL (MBBL)	77	70	73	69
Natural Gas (MMCF)	800	833	819	782
Latin America				
Crude Oil (MBBL)	30	32	28	29
Natural Gas (MMCF)	12	14	13	15
Middle East / North Africa				
Crude Oil (MBBL)				
Bahrain	4	5	4	4
Dolphin	7	9	8	9
Oman	70	66	66	69
Qatar	75	75	71	73
Other	39	31	36	34
Total	195	186	185	189
NGL (MBBL)				
Dolphin	7	10	8	10
Other	2	-	1	-
Total	9	10	9	10
Natural Gas (MMCF)	436	419	452	426
Barrels of Oil Equivalent (MBOE)	784	749	764	731



**OCCIDENTAL PETROLEUM
SUMMARY OF OPERATING STATISTICS**

	Fourth Quarter		Twelve Months	
	2012	2011	2012	2011
OIL & GAS:				
PRICES				
United States				
Crude Oil (\$/BBL)	87.81	94.50	93.72	92.80
NGL (\$/BBL)	44.54	58.85	46.07	59.10
Natural gas (\$/MCF)	3.09	3.59	2.62	4.06
Latin America				
Crude Oil (\$/BBL)	97.95	100.66	98.35	97.16
Natural Gas (\$/MCF)	11.56	11.63	11.85	10.11
Middle East / North Africa				
Crude Oil (\$/BBL)	107.50	106.20	108.76	104.34
NGL (\$/BBL)	49.14	29.17	37.74	32.09
Total Worldwide				
Crude Oil (\$/BBL)	96.19	99.62	99.87	97.92
NGL (\$/BBL)	45.08	55.25	45.18	55.53
Natural Gas (\$/MCF)	2.35	2.76	2.06	3.01
	Fourth Quarter		Twelve Months	
	2012	2011	2012	2011
Exploration Expense				
United States	\$ 46	\$ 71	\$ 232	\$ 204
Latin America	1	-	2	1
Middle East / North Africa	35	2	111	53
TOTAL REPORTED	\$ 82	\$ 73	\$ 345	\$ 258
Less - non-core impairments	-	-	-	(35)
TOTAL CORE	\$ 82	\$ 73	\$ 345	\$ 223



**OCCIDENTAL PETROLEUM
SUMMARY OF OPERATING STATISTICS**

	Fourth Quarter		Twelve Months	
	2012	2011	2012	2011
Capital Expenditures (\$MM)				
Oil & Gas				
California	\$ 382	\$ 515	\$ 2,029	\$ 1,717
Permian	424	385	1,920	1,146
Midcontinent and other	204	433	1,324	1,158
Latin America	124	79	309	218
Middle East / North Africa	638	492	2,016	1,485
Exploration	108	130	622	421
Chemical	165	116	357	234
Midstream, marketing and other	440	388	1,558	1,089
Corporate	25	11	91	50
TOTAL	\$ 2,510	\$ 2,549	\$ 10,226	\$ 7,518
Depreciation, Depletion & Amortization of Assets (\$MM)				
Oil & Gas				
Domestic	\$ 628	\$ 489	\$ 2,412	\$ 1,754
Latin America	31	23	117	90
Middle East / North Africa	385	300	1,404	1,220
Chemical	88	81	345	330
Midstream, marketing and other	52	39	206	173
Corporate	7	6	27	24
TOTAL	\$ 1,191	\$ 938	\$ 4,511	\$ 3,591



**OCCIDENTAL PETROLEUM
CORPORATE
(\$ millions)**

	31-Dec-12	31-Dec-11
CAPITALIZATION		
Long-Term Debt (including short-term borrowings)	\$ 7,623	\$ 5,871
EQUITY	\$ 40,048	\$ 37,620
Total Debt To Total Capitalization	16%	13%

Occidental Petroleum Corporation

Fourth Quarter 2012 Earnings Conference Call

January 31, 2013



Fourth Quarter 2012 Earnings - Highlights

- **Core Income - \$1.5 billion in 4Q12 vs. \$1.6 billion in 4Q11 or \$1.4 billion in 3Q12.**
 - *EPS \$1.83 (diluted) vs. \$2.02 (diluted) in 4Q11 or \$1.70 in 3Q12.*
 - *The improvement from 3Q12 reflected the effect of higher liquids production, higher realized NGL and domestic gas prices and reduced operating expenses in the oil and gas business, partially offset by lower earnings in the midstream segment.*
- **Pre-tax charges of \$1.8 billion, representing \$1.1 billion after-tax or \$1.41 per diluted share.**
 - **Almost all of the charges were for impairments in the Oil and Gas Midcontinent business units, over 90% of which was related to natural gas properties, which were acquired more than four years ago on average.**



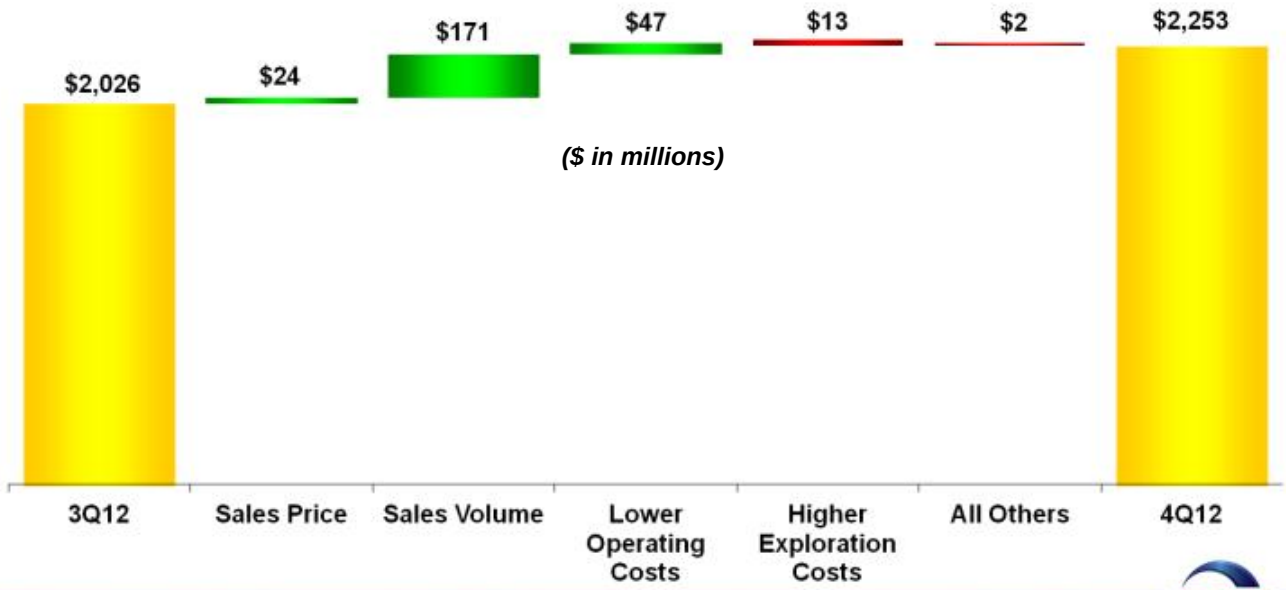
Fourth Quarter 2012 Earnings - Highlights

- **Pre-tax charges of \$1.8 billion (cont'd):**
 - While the performance of the properties was generally as expected, natural gas prices have declined by ~50% since the acquisitions.
 - Natural gas and NGL prices used for reserve calculations in 2012 were significantly lower than prices used in 2011, resulting in declines in economically feasible reserves in these properties.
 - In addition, despite the recent modest increase in gas prices, drilling in many gassy areas remains uneconomical.
 - *As a result, we continue to operate at minimal levels in these areas.*
 - The charges related to the natural gas properties reflect the impairment of such properties to approximate fair value.
- **Net income after the 4Q12 charge was \$336 million, or \$0.42 per diluted share.**



Fourth Quarter 2012 Earnings - Oil & Gas Segment Variance Analysis - 4Q12 vs. 3Q12

- **Core Results for 4Q12 of \$2.3 B vs. \$2.0 B in 3Q12 or \$2.5 B in 4Q11**
 - We delivered a quarter-over-quarter improvement, despite the decline in WTI prices, as a result of higher liquids production, higher realized NGL and domestic gas prices and, importantly, lower operating expenses.



Fourth Quarter 2012 Earnings - Oil & Gas Segment Production Costs

- *4Q12 production costs were \$14.95 per barrel, which was \$1.04 per barrel lower than 3Q12.*
 - *These reductions occurred during the course of the quarter and our year-end exit rate on a per barrel basis was lower than the 4Q11 average and well below the 4Q12 level, giving us confidence as we begin 2013.*
- **Oil and gas production costs were \$14.99 per barrel for the twelve months of 2012, compared with \$12.84 per barrel for the full year of 2011.**



Fourth Quarter 2012 Earnings - Oil & Gas Segment Production Volumes

- | | <u>4Q12</u> | <u>4Q11</u> | <u>3Q12</u> |
|-----------------------------------|-------------|-------------|-------------|
| • Oil and Gas Production (mboe/d) | 779 | 748 | 766 |
- *4Q12 production of 779 mboe/d increased 4% from 4Q11, and a new company record;*
 - *~6 mboe/d, or almost half of the total sequential increase in quarterly production came from domestic operations, mainly in California and Permian, almost all of which was attributable to higher oil production.*
 - Domestic production was 475 mboe/d, an increase of 6 mboe/d from 3Q12 and the ninth consecutive quarterly domestic volume record for the company.
 - *Production was 6% higher than 4Q11.*
 - *All of the net sequential quarterly increase came from oil production in California and Permian.*
 - *Domestic gas production was down slightly from 3Q12, which was offset by higher liquids production resulting from higher yields from our new Elk Hills gas plant.*

Details regarding country-specific production levels available in the IR Supplemental Schedules



Fourth Quarter 2012 Earnings - Oil & Gas Segment Production Volumes

- Latin America volumes were 32 mboe/d, which was flat compared to 3Q12 and the same period in 2011.
- *In the Middle East, volumes were 272 mboe/d, an increase of 7 mboe/d from 3Q12.*
 - Higher spending levels in Iraq and Oman resulted in 8 mboe/d higher production.
 - Dolphin production was lower due to the full cost recovery of pre-startup capital.
- Other factors affecting production sharing and similar contracts, including oil prices, did *not* significantly impact this quarter's production volumes compared to 4Q11 or 3Q12.

Details regarding country specific production levels available in the IR Supplemental Schedules



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Fourth Quarter 2012 Earnings - Oil & Gas Segment

	<u>4Q12</u>	<u>4Q11</u>
Reported Segment Income (\$mm)	\$522	\$2,537
WTI Oil Price (\$/bbl)	\$88.18	\$94.06
Brent Oil Price (\$/bbl)	\$110.08	\$109.07
NYMEX Gas Price (\$/mcf)	\$3.37	\$3.68

Oxy's Realized Prices

Worldwide Oil (\$/bbl)	\$96.19	\$99.62
-3% year-over-year		
Worldwide NGLs (\$/bbl)	\$45.08	\$55.25
-18% year-over-year		
US Natural Gas (\$/mcf)	\$3.09	\$3.59
-14% year-over-year		



Fourth Quarter 2012 Earnings - Oil & Gas Segment Realized Prices

- *Realized oil prices for 4Q12 represented 109% of the average WTI price and 87% of the average Brent price.*
- Realized NGL prices were 51% of the average WTI price and realized domestic gas prices were 92% of the average NYMEX price.
- *At current global prices, a \$1 p/bbl change in oil prices affects our quarterly earnings before income taxes by \$37 mm and \$7 mm for a \$1 p/bbl change in NGL prices.*
- *A change in domestic gas prices of 50 cents per mmBTUs affects quarterly pre-tax earnings by about \$30 mm.*
- These price change sensitivities include the impact of production-sharing and similar contract volume changes.



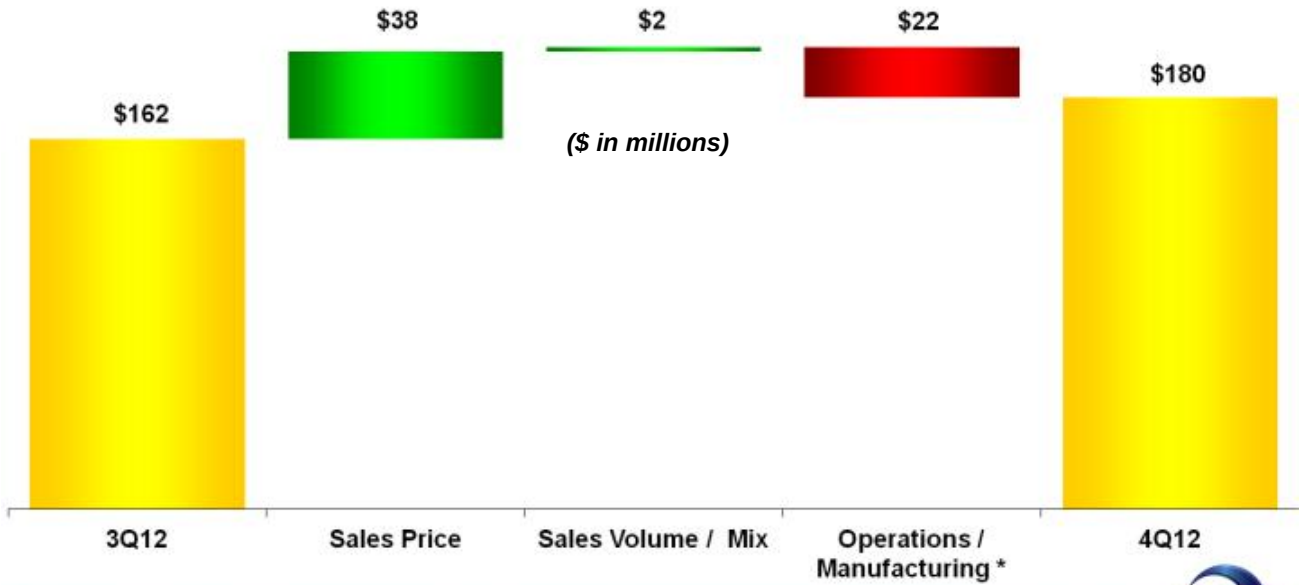
Fourth Quarter 2012 Earnings - Oil & Gas Segment Taxes, Exploration Expense and DD&A

- Taxes other than on income, which are generally related to product prices, were \$2.39 per boe for the full year of 2012, compared with \$2.21 per boe for the full year of 2011.
- 4Q12 exploration expense was \$82 mm.
 - *We expect 1Q13 exploration expense to be about \$90 mm for seismic and drilling in our exploration programs.*
- *Our 4Q12 DD&A rate was \$14.47 per boe and we expect the full year 2013 rate to be ~\$17 per barrel.*



Fourth Quarter 2012 Earnings - Chemical Segment Variance Analysis - 4Q12 vs. 3Q12

- **Core Results in 4Q12 of \$180 mm vs. \$162 mm in 3Q12 and \$144 mm in 4Q11**
 - The sequential quarterly improvement reflected higher caustic soda and PVC prices, partially offset by higher energy and feedstock costs. The year-over-year increase reflected higher export volumes for caustic soda and VCM and lower feedstock costs.



* Higher energy and feedstock costs



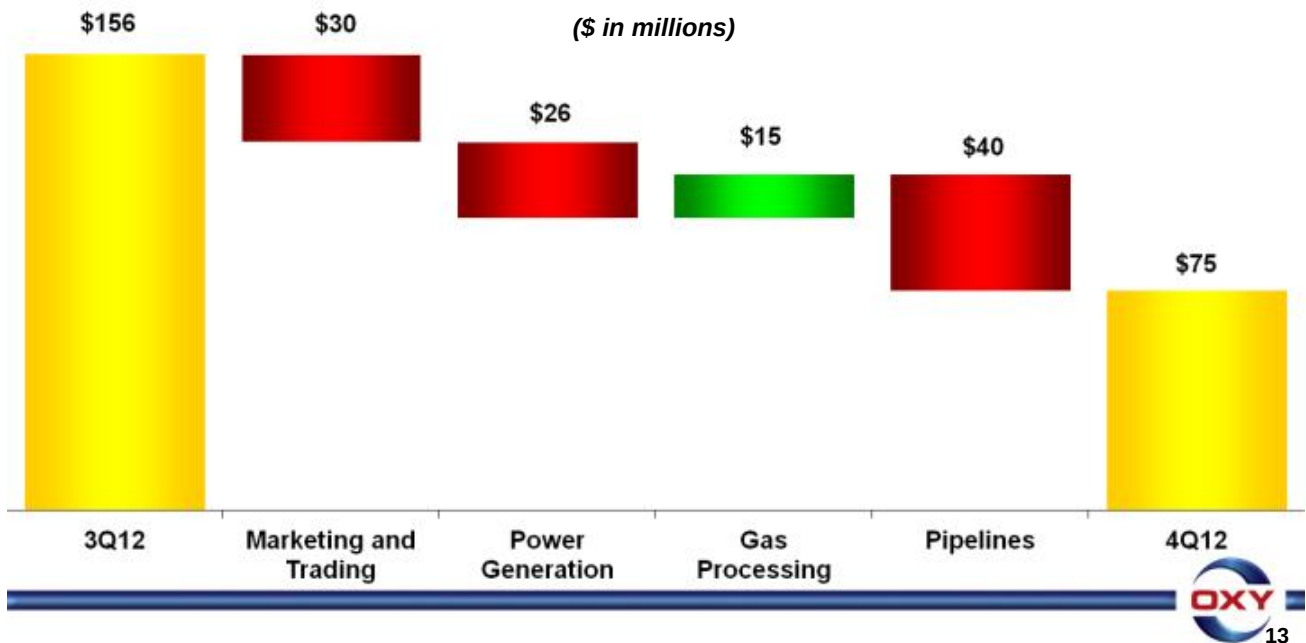
Fourth Quarter 2012 Earnings - Chemical Segment

- **Chemical segment 1Q13 earnings are expected to be ~\$150 mm.**
 - *Typical weak seasonal demand, particularly in the construction and agricultural market segments combined with the recent increases in ethylene and natural gas costs may, however, tighten margins in the first quarter.*



Fourth Quarter 2012 Earnings - Midstream Segment Variance Analysis - 4Q12 vs. 3Q12

- Core Results for 4Q12 were \$75 mm vs. \$156 mm in 3Q12 and \$70 mm in 4Q11
 - The 2012 sequential quarterly decrease in earnings was caused by lower marketing and trading, foreign pipeline and power generation earnings.



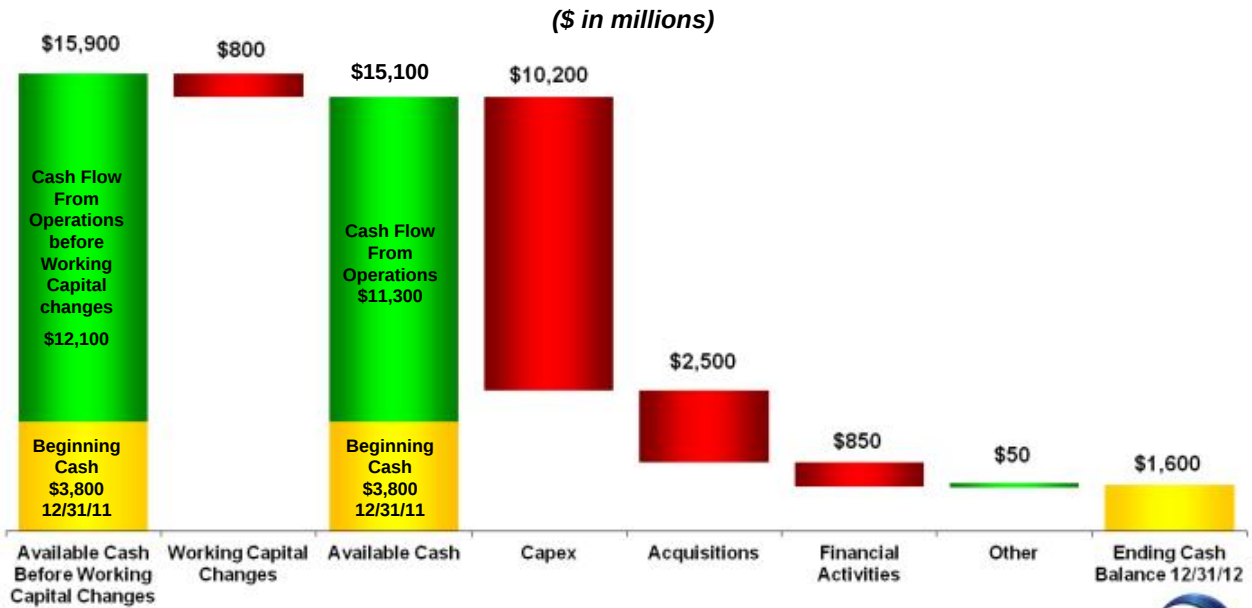
Fourth Quarter 2012 Earnings - Income Taxes

- The worldwide effective tax rate on core income was 37% for the 4Q12.
- *The rate was lower than the prior quarter and our guidance, largely due to a higher proportion of domestic income in 4Q12 than foreign income.*
- Our 4Q12 U.S. and foreign tax rates are included in the Investor Relations Supplemental Schedules.
- *We expect our combined worldwide tax rate in 1Q13 to increase to about 40%.*



Fourth Quarter 2012 Earnings - 2012 Cash Flow

- In 2012, we generated \$12.1 billion of cash flow from continuing operations before changes in working capital. Working capital changes reduced our full year cash flow from operations by ~\$800 mm to \$11.3 billion.



Fourth Quarter 2012 Earnings - 2012 Cash Flow

- Capital expenditures for 2012 were \$10.2 billion, of which \$2.5 billion was spent in 4Q12.
 - *4Q12 capital spend was ~\$100 million lower than 3Q12 driven by an ~12% reduction in oil and gas spending, partially offset by increases in the chemical and midstream segments.*
 - *The higher capital at chemicals was related to the construction of a new membrane chlor-alkali plant in Tennessee, expected to be completed by 4Q13.*
 - *Midstream capital was higher mainly due to the Al Hosn gas project.*
- Total year capital expenditures by segment were 80% in oil and gas, 15% in midstream and the remainder in chemicals.
- Acquisitions for 2012 were \$2.5 billion, of which \$1.3 billion was spent in 4Q12 on domestic oil and gas properties.
- *Financial activities, which included five quarterly dividends paid, stock buybacks and a \$1.74 billion borrowing earlier this year, resulted in a net use of cash of \$850 million.*
- These and other net cash flows resulted in a \$1.6 billion cash balance at 12/31/12.



Fourth Quarter 2012 Earnings - Shares Outstanding, Debt/Capital, ROE & ROCE

- *During the year, we bought ~7.5 million of our own shares at a cost of about \$580 million. Approximately 5 million of the shares were purchased in 4Q12 at an average price of \$76.15.*

<u>Shares Outstanding (mm)</u>	<u>FY2012</u>	<u>12/31/12</u>
Weighted Average Basic	809.3	
Weighted Average Diluted	810.0	
Shares Outstanding		805.5

	<u>FY2012</u>	<u>12/31/12</u>
Debt/Capital		16%
Return on Equity*	14.6%	
Return on Capital Employed*	12.6%	

*Note: See attached GAAP reconciliation
Using core results



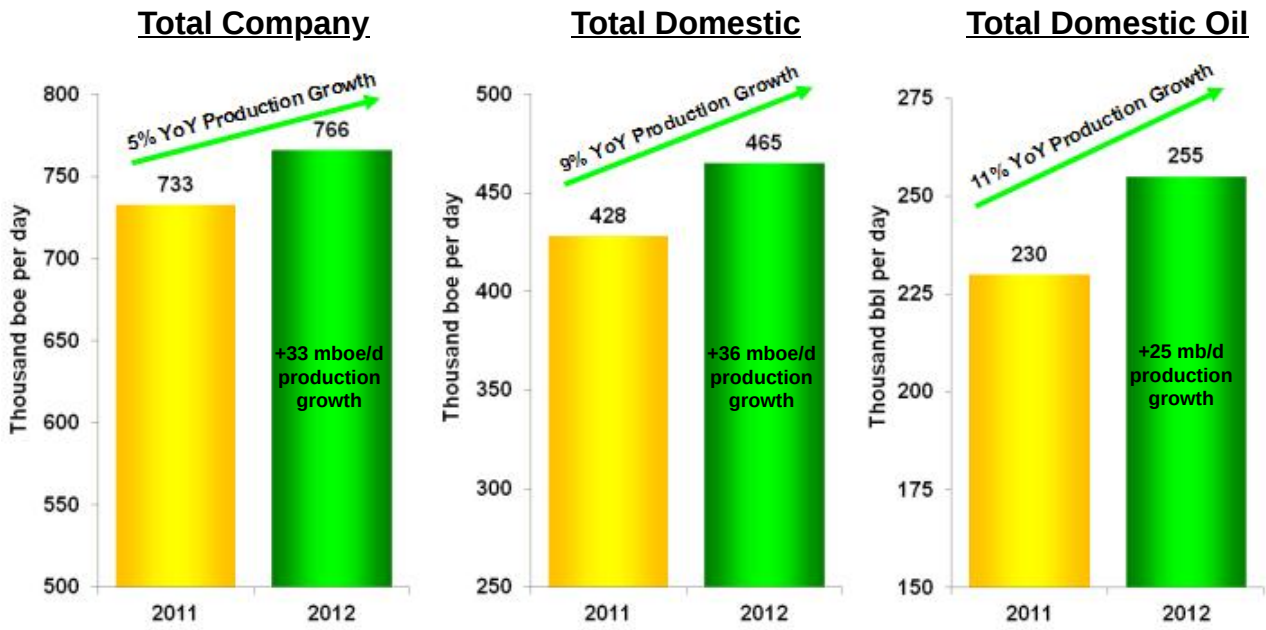
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Fourth Quarter 2012 Earnings - Key Performance Metrics - Production

- *Occidental's domestic oil and gas segment produced record volumes for the ninth consecutive quarter and continued to execute on our oil production growth strategy.*
- 4Q12 domestic production of 475 mboe/d, consisting of 342 mboe/d of liquids and 800 mmcf/d of gas, an increase of 6 mboe/d vs. 3Q12.
- *The increase was almost entirely in oil, which grew from 260 mb/d to 265 mb/d.*
 - Gas production declined 12 mmcf/d on a sequential quarterly basis mainly in the Midcontinent, which reflects the reduction in gas-directed drilling we have mentioned over the past couple of quarters.
 - *Higher natural gas liquids volumes, resulting from better yields from our new Elk Hills gas plant, offset the decline in the gas production.*
- *Total year domestic production grew from 428 mboe/d in 2011 to 465 mboe/d in 2012, or about 9%.*
- *Total year domestic oil production grew by 11% from 230 mb/d in 2011 to 255 mb/d in 2012.*



Fourth Quarter 2012 Earnings - Key Performance Metrics - Production



Fourth Quarter 2012 Earnings - Capital Efficiency & Operating Cost Reduction Program

- We have embarked on an aggressive plan to improve our operational efficiencies over all cost categories, including capital - with a view toward achieving an appreciable reduction in our operating expenses and drilling costs to at least 2011 levels in order to create higher margins from our production.
- *With regard to driving efficiencies in our cash operating costs, we are running well ahead of plan.*
 - All of our business units stepped up to the challenge of reducing our costs and involved their personnel at all levels, from business unit management all the way to field level personnel, to generate ideas to improve cost efficiency, and our employees responded.
 - The business units generated many good ideas, large numbers of which were generated by field level personnel. Many of these ideas have already been implemented, and the results are apparent through reductions already realized in operating expenses.



Fourth Quarter 2012 Earnings - Capital Efficiency & Operating Cost Reduction Program

- ***In 4Q12, total company production costs were \$1.04 p/bbl lower than 3Q12.***
 - Improvements were realized across most business units, most notably in the Permian and Elk Hills.
 - The reductions resulted from efficiencies achieved across most cost categories including savings in surface operations, reductions in the use of outside contractors, curtailment of uneconomic down-hole maintenance and workover activity as well as related overhead.
- ***In 2013, we expect to realize further improvements in all of these categories.***
 - *We expect our production costs to be under \$14 p/boe in 2013, which is significantly lower than the 2012 average costs.*
 - *Many of the steps already taken during 4Q12, which are only partially reflected in the quarter's average costs, along with additional measures being implemented early in the year, should result in meaningful additional cost reductions in 2013 and beyond.*



Fourth Quarter 2012 Earnings - Capital Efficiency & Operating Cost Reduction Program

- *We are seeing strong early results from our efforts toward improving drilling efficiency and cutting our well costs through the simplification of our well design, focusing our activities on fewer geologic play types and favoring higher return conventional activity.*
- *Our goal for 2013 is to reduce our U.S. drilling costs by 15% compared to 2012 and we are approximately halfway toward that target with further improvements expected during the next couple of quarters.*



Fourth Quarter 2012 Earnings - Dividends

- We have increased our dividends at a compounded annual rate of 15.8% over the last 10 years through 11 dividend increases.
- We expect to announce a further dividend increase after the meeting of the Board of Directors in the second week of February.
- *As a result of our consistent long-term record of growing our dividend, we are proud to have been selected for inclusion in Mergent's Dividend Achievers indices for 2013.*
 - This is a highly regarded series of indices that track companies with strong long-term dividend growth.



Fourth Quarter 2012 Earnings - Oil & Gas Reserves

- Based on our preliminary estimates of our year-end 2012 reserve levels:
- We produced ~280 mmboe in 2012.
- *Our total company reserve replacement ratio from all categories, including revisions, was about 143%, or ~400 mm boe.*
 - Depressed domestic gas prices and changes in our plans for drilling on gas properties resulted in negative revisions in domestic gas reserves.
 - Natural gas reserve revisions represented ~60% of the total revisions. If gas prices recover in the future, a portion of these reserves will be reinstated. Additionally, we experienced some negative revisions due to reservoir performance.



Fourth Quarter 2012 Earnings - Oil & Gas Reserves

- *Our 2012 development program, excluding acquisitions and revisions, replaced ~175% of our production with ~490 mmboe of reserve additions.*
- *Our 2012 program, including acquisitions but excluding revisions of prior year estimates, replaced 209% of our production.*
 - We believe these latter two approaches are an appropriate way of evaluating the progress of our overall program.
- *At year end, we estimate that 72% of our total proved reserves were liquids. Of the total reserves, ~73% were proved developed reserves.*



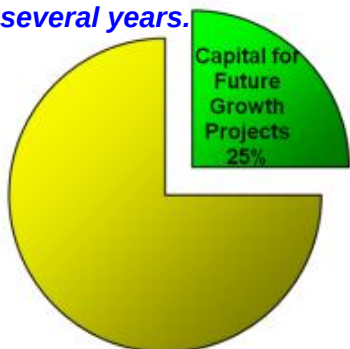
Fourth Quarter 2012 Earnings - 2013 Production Outlook

- *Domestically, we expect oil production for all of 2013 to grow by about 8% to 10% from the 2012 average.*
 - With lower drilling on gas properties, we expect gas and NGL production to decline somewhat.
 - Planned plant turnarounds in the Permian CO₂ business will cause additional volatility to production in the first half of the year.
- **Internationally, at current prices we expect production to be lower in 1Q13 due to a planned turnaround in Qatar.**
 - *Production should be relatively flat the rest of the year compared to 4Q12.*



Fourth Quarter 2012 Earnings - 2013 Capital Outlook

- We are currently in an investing phase in many of our businesses where a higher than normal portion of our capital is spent on longer-term projects.
- In 2013, we expect to spend ~25% of our total capital expenditures on projects that will make a significant contribution to our earnings and cash flow over the next several years.



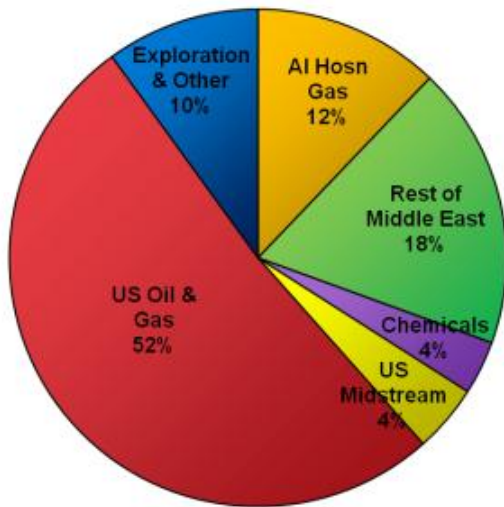
2013E Total Capital — \$9.6 Billion

- Capital for future growth projects:
 - The Al Hosn gas project.
 - Construction has begun on the BridgeTex pipeline, which we expect will start operations in 2014.
 - Pipeline is designed to deliver crude oil from West TX to Houston area refineries, which will open up additional markets for our oil from the Permian region and improve our margins.
 - Gas and CO₂ processing plants and pipelines to expand the capacity of these facilities to handle future production growth
 - A new chlor-alkali plant in the chemical business.

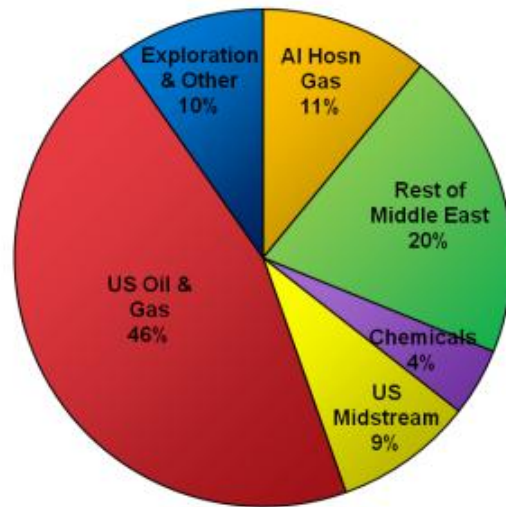


Fourth Quarter Earnings - Capital Spending 2012 Actual & 2013 Estimate

- Capital spending is expected to decline by ~6% in 2013 to \$9.6 billion from the \$10.2 billion we spent in 2012.



2012A Capital - \$10.2 Billion



2013E Capital - \$9.6 Billion

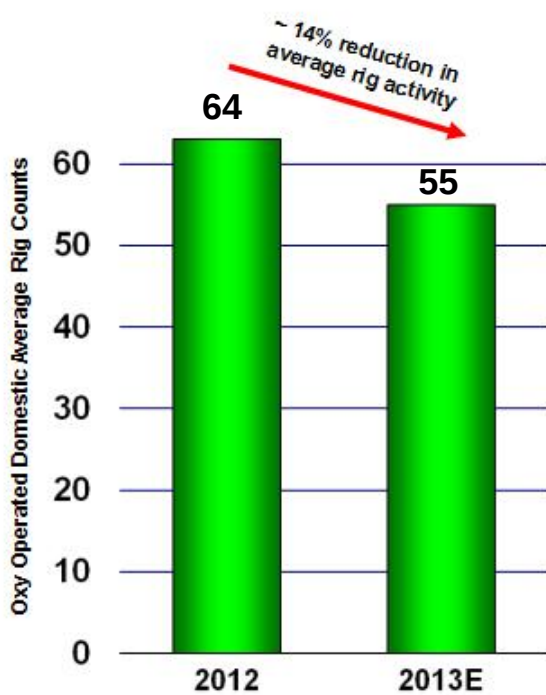


Fourth Quarter 2012 Earnings - 2013 Capital Outlook

- *Our overall capital spending is expected to decline by ~6% in 2013 to \$9.6 billion from the \$10.2 billion we spent in 2012.*
- *The reduction in capital will come entirely from the oil and gas business where the 4Q12 spend rate was already close to the level planned for all of 2013.*
 - *Almost all of the reductions will be made in domestic operations.*
 - *Midstream capital spending will increase mainly for the BridgeTex pipeline.*
- *The 2013 program breakdown is expected to be about 75% in Oil and Gas, 11% in the Al Hosn gas project, 9% in the domestic Midstream and the remainder in Chemical.*



Fourth Quarter 2012 Earnings - 2013 Capital Outlook - Domestic Oil & Gas



- *In domestic oil and gas, development capital will be about 46% of our total capital program.*
 - We expect our average operated rig count in the United States to be about 55 rigs during 2013 compared to 64 rigs in 2012.
 - We have eliminated our less productive rigs to improve our returns.
- *Our total domestic oil and gas capital is expected to decrease ~\$900 million compared to 2012.*



Fourth Quarter 2012 Earnings - 2013 Capital Outlook - Domestic Oil & Gas

- *Permian capital should remain flat.*
- We expect to reduce California capital about \$500 million from 2012, which represents ongoing well cost reductions and efficiencies, a modest shift toward more conventional drilling opportunities and the constraints of the current environment.
- *To improve the efficiency of our capital spending in California, we have planned our 2013 program level based on what we know we can execute with our existing and conservatively anticipated permits.*
- *We may revise our program during the course of the year if we can gain more certainty about the environment.*



Fourth Quarter 2012 Earnings - 2013 Capital Outlook - Domestic Oil & Gas

- *In the Midcontinent, we expect to reduce spending about \$400 million from 2012.*
- *We have reduced our activity in higher cost unconventional oil plays, specifically in the Williston and in lower return gas properties, mainly in the Midcontinent and Rockies.*
- *The modest decline in rig levels, combined with well cost reductions, will lead to a decline in overall U.S. oil and gas capital spending compared with 2012.*
- *However, as a result of planned efficiencies we expect to drill a similar number of wells as we did in 2012.*
- *Compared to the 2012 split, we will spend a higher percentage of our 2013 capital on oil projects, and as a result we expect our U.S. oil production to continue to grow this year.*



Fourth Quarter 2012 Earnings - 2013 Capital Outlook - International & Exploration

- *Our total Al Hosn gas project capital will decline modestly from the 2012 levels, and will make up about 11% of our total capital program for the year.*
- *While Iraq's spending levels continue to be difficult to predict reliably, capital in the rest of the Middle East region is expected to be comparable to the 2012 levels.*
- *Exploration capital should decrease about 15% from the 2012 spending levels and represent about 5% of the total capital program.*
 - *The focus of the program domestically will be in the Permian basin and California, with additional international drilling in Oman.*



Fourth Quarter 2012 Earnings - 2013 Capital Outlook - Chemical & Midstream

- *The U.S. Midstream capital will increase by about \$400 million due to the BridgeTex pipeline project.*
- *Chemical segment capital will be about \$425 million, which includes the construction of a new 182,500 ton per year membrane chlor-alkali plant in New Johnsonville, Tennessee that we expect will start operating in 4Q13.*



Fourth Quarter 2012 Earnings - Summary

- **Assuming similar realized oil and gas prices to 2012 and our expectation of comparable chemical and midstream segment earnings, we expect that our 2013 program will:**
 - **Generate cash flow from operations of about \$12.7 billion; and**
 - **Invest about \$9.6 billion in capital spending.**
- **In 2012, we returned \$2.3 billion in total cash to shareholders, in the form of dividends and share repurchases, excluding the 4Q12 accelerated payout.**
- **Our dividends (excluding the 4Q12 accelerated payout) were \$1.7 billion.**
 - **We expect this amount to increase in 2013, on an annualized basis, by an amount comparable to our recent dividend growth rate.**
- **We expect that a \$5 p/bbl change in our realized oil prices will change cash flow from operations by about \$450 million.**





Occidental Petroleum Corporation
Fourth Quarter 2012 Earnings Conference Call
Q&A



Forward-Looking Statements

Portions of this report contain forward-looking statements and involve risks and uncertainties that could materially affect expected results of operations, liquidity, cash flows and business prospects. Factors that could cause results to differ materially include, but are not limited to: global commodity pricing fluctuations; supply and demand considerations for Occidental's products; general domestic political and regulatory approval conditions; higher-than-expected costs; international political conditions; not successfully completing, or any material delay of, any development of new fields, expansion projects, capital expenditures, efficiency-improvement projects, acquisitions or dispositions; potential failure to achieve expected production from existing and future oil and gas development projects or acquisitions; exploration risks such as drilling unsuccessful wells; any changes in general economic conditions domestically or internationally; the ability to attract trained engineers; potential liability for remedial actions under existing or future environmental regulations and litigation; potential liability resulting from pending or future litigation; potential disruption or interruption of Occidental's production or manufacturing or damage to facilities due to accidents, chemical releases, labor unrest, weather, natural disasters, political events or insurgent activity; failure of risk management; changes in law or regulations; or changes in tax rates. Words such as "estimate", "project", "predict", "will", "would", "should", "could", "may", "might", "anticipate", "plan", "intend", "believe", "expect", "aim", "goal", "target", "objective", "likely" or similar expressions that convey the uncertainty of future events or outcomes generally indicate forward-looking statements. You should not place undue reliance on these forward-looking statements, which speak only as of the date of this report. Unless legally required, Occidental does not undertake any obligation to update any forward-looking statements, as a result of new information or future events or otherwise. Material risks that may affect Occidental's results of operations and financial position appear in Part I, Item 1A "Risk Factors" of the 2011 Form 10-K.