# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

# FORM 8-K

## **CURRENT REPORT**

# Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported) October 19, 2010

# OCCIDENTAL PETROLEUM CORPORATION

(Exact name of registrant as specified in its charter)

**Delaware**(State or other jurisdiction
of incorporation)

**1-9210** (Commission File Number)

**95-4035997** (I.R.S. Employer Identification No.)

10889 Wilshire Boulevard
Los Angeles, California
(Address of principal executive offices)

**90024** (ZIP code)

Registrant's telephone number, including area code: (310) 208-8800

	appropriate box below if the Form 8-K is intended to simultaneously satisfy the filing obligation of the Registrant undefollowing provisions (see General Instruction A.2. below):
[ ] Writte	en communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
[ ] Solici	iting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
[ ] Pre-co	ommencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
[ ] Pre-co	ommencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### Section 2 – Financial Information

#### Item 2.02. Results of Operations and Financial Condition

On October 19, 2010, Occidental Petroleum Corporation released information regarding its results of operations for the three and nine months ended September 30, 2010. The exhibits to this Form 8-K and the information set forth in this Item 2.02 are being furnished pursuant to Item 2.02, Results of Operations and Financial Condition. The full text of the press release is attached to this report as Exhibit 99.1. The full text of the speeches given by Dr. Ray R. Irani and Stephen I. Chazen are attached to this report as Exhibit 99.2. Investor Relations Supplemental Schedules are attached to this report as Exhibit 99.3. ; Earnings Conference Call Slides are attached to this report as Exhibit 99.4. Forward-Looking Statements Disclosure for Earnings Release Presentation Materials is attached to this report as Exhibit 99.5.

#### Section 8 – Other Events

## Item 8.01. Other Events

On October 19, 2010, Occidental Petroleum Corporation (NYSE:OXY) announced income from continuing operations for the third quarter of 2010 of \$1.2 billion (\$1.47 per diluted share), compared with \$929 million (\$1.14 per diluted share) for the third quarter of 2009. Net income was \$1.2 billion (\$1.46 per diluted share) for the third quarter of 2010, compared with \$927 million (\$1.14 per diluted share) for the third quarter of 2009.

#### QUARTERLY RESULTS

#### Oil and Gas

Oil and gas segment earnings were \$1.7 billion for the third quarter of 2010, compared with \$1.5 billion for the same period in 2009. The increase in the third quarter of 2010 results was due to higher crude oil and natural gas prices and higher volumes, partially offset by higher operating costs and DD&A rates.

For the third quarter of 2010, daily oil and gas production volumes averaged 751,000 barrels of oil equivalent (BOE), compared with 705,000 BOE in the third quarter of 2009. Volumes increased 6.5 percent, primarily in the Middle East/North Africa, with smaller increases in Argentina and the United States. The Middle East/North Africa increase included new production from the Bahrain start-up and increased production from the Mukhaizna field in Oman. Daily sales volumes were 749,000 BOE in the third quarter of 2010, compared to 702,000 BOE in the third quarter of 2009.

Oxy's realized price for worldwide crude oil was \$70.71 per barrel for the third quarter of 2010, compared with \$62.79 per barrel for the third quarter of 2009. Domestic realized gas prices rose from \$3.04 per MCF in the third quarter of 2009 to \$4.20 per MCF for the third quarter of 2010.

#### Chemicals

Chemical segment earnings for the third quarter 2010 were \$189 million, compared with \$72 million for the same period in 2009. The third quarter of 2010 results reflect improved margins and volumes across chlor-alkali and vinyl products. Export volumes also increased by 22 percent compared to 2009.

#### Midstream, Marketing and Other

Midstream segment earnings were \$163 million for the third quarter of 2010, compared with \$77 million for the third quarter of 2009. Earnings for the third quarter of 2010 reflect higher margins in the trading and marketing businesses and higher pipeline income.

#### NINE-MONTH RESULTS

Year-to-date 2010 income from continuing operations was \$3.3 billion (\$4.09 per diluted share), compared with \$2.0 billion (\$2.44 per diluted share) for 2009. Net income for the first nine months of 2010 was \$3.3 billion (\$4.07 per diluted share), compared with \$2.0 billion (\$2.43 per diluted share) for the same period in 2009.

#### Oil and Gas

Oil and gas segment earnings were \$5.4 billion for the nine months of 2010, compared with \$3.1 billion for the same period of 2009. The \$2.3 billion increase in the 2010 results reflected higher crude oil and natural gas prices and higher volumes, partially offset by higher operating costs and DD&A rates.

Daily oil and gas production volumes for the nine months were 746,000 BOE for 2010, compared with 711,000 BOE for the 2009 period, an increase of nearly 5 percent. Volumes increased in the Middle East/North Africa, resulting from the new production in Bahrain and higher production in the Mukhaizna field in Oman, and domestically in California. Production was negatively impacted in the Middle East/North Africa, Long Beach and Colombia resulting from higher year-over-year average oil prices affecting production sharing and similar contracts by 21,000 BOE per day. Daily sales volumes were 741,000 BOE in the first nine months of 2010, compared with 711,000 BOE for 2009.

Oxy's realized price for worldwide crude oil was \$71.57 per barrel for the nine months of 2010, compared with \$51.44 per barrel for the nine months of 2009. Domestic realized gas prices increased from \$3.15 per MCF in the nine months of 2009 to \$4.67 per MCF in the nine months of 2010.

#### Chemicals

Chemical segment earnings were \$327 million for the nine months of 2010, compared with \$356 million for the same period in 2009. The 2010 nine-month results reflect improving market conditions, with global markets outpacing domestic markets in the recovery resulting in 16 percent higher export volumes compared to 2009.

#### Midstream, Marketing and Other

Midstream segment earnings were \$270 million for the nine months of 2010, compared with \$154 million for the same period in 2009. The 2010 results reflect higher margins in the gas processing business and increased earnings in the pipeline and power generation businesses.

#### **Forward-Looking Statements**

Portions of this report contain forward-looking statements and involve risks and uncertainties that could materially affect expected results of operations, liquidity, cash flows and business prospects. Factors that could cause results to differ materially include, but are not limited to: global commodity pricing fluctuations; supply and demand considerations for Occidental's products; not successfully

completing, or any material delay of, any development of new fields, expansion projects, capital expenditures, efficiency-improvement projects, acquisitions or dispositions; potential failure to achieve expected production from existing and future oil and gas development projects; exploration risks such as drilling unsuccessful wells; any general economic recession or slowdown domestically or internationally; higher-than-expected costs; potential liability for remedial actions under existing or future environmental regulations and litigation; potential liability resulting from pending or future litigation; general domestic and international political conditions; potential disruption or interruption of Occidental's production or manufacturing or damage to facilities due to accidents, chemical releases, labor unr est, weather, natural disasters, political events or insurgent activity; failure of risk management; changes in laws or regulations; or changes in tax rates. Words such as "estimate", "project", "predict", "will", "would", "should", "could", "may", "might", "anticipate", "plan", "intend", "believe", "expect" or similar expressions that convey the uncertainty of future events or outcomes generally indicate forward-looking statements. You should not place undue reliance on these forward-looking statements, which speak only as of the date of this report. Unless legally required, Occidental does not undertake any obligation to update any forward-looking statements, as a result of new information, future events or otherwise.

Material risks that may affect Occidental's results of operations and financial position appear in Part 1, I tem 1A "Risk Factors" of the 2009 Form 10-K, available through the following toll-free telephone number, 1-888-OXYPETE (1-888-699-7383) or on the Internet at http://www.oxy.com. You also can obtain a copy from the SEC by calling 1-800-SEC-0330.

#### **SUMMARY OF SEGMENT NET SALES AND EARNINGS**

	Third Quarter				Nine Months				
(\$ millions, except per-share amounts)	 2010		2009		2010	2009			
SEGMENT NET SALES			_		_				
Oil and Gas	\$ 3,641	\$	3,089	\$	10,963	\$	7,952		
Chemical	1,051		842		3,020		2,445		
Midstream, Marketing and Other	388		285		993		763		
Eliminations	 (184)		(112)		(548)		(296)		
Net Sales	\$ 4,896	\$	4,104	\$	14,428	\$	10,864		
SEGMENT EARNINGS									
Oil and Gas (a)	\$ 1,745	\$	1,464	\$	5,417	\$	3,092		
Chemical	189		72		327		356		
Midstream, Marketing and Other	163		77		270		154		
_	 2,097		1,613		6,014		3,602		
Unallocated Corporate Items									
Interest expense, net	(19)		(33)		(77)		(76)		
Income taxes	(816)		(549)		(2,345)		(1,245)		
Other (b)	 (66)		(102)		(256)		(297)		
Income from Continuing Operations (a)	1,196		929		3,336		1,984		
Discontinued operations, net	 (5)		(2)		(18)	-	(7)		
NET INCOME (a)	\$ 1,191	\$	927	\$	3,318	\$	1,977		
BASIC EARNINGS PER COMMON SHARE									
Income from continuing operations	\$ 1.47	\$	1.14	\$	4.10	\$	2.44		
Discontinued operations, net	(0.01)		-		(0.02)		(0.01)		
	\$ 1.46	\$	1.14	\$	4.08	\$	2.43		
DILUTED EARNINGS PER COMMON SHARE									
Income from continuing operations	\$ 1.47	\$	1.14	\$	4.09	\$	2.44		
Discontinued operations, net	(0.01)		-		(0.02)		(0.01)		
·	\$ 1.46	\$	1.14	\$	4.07	\$	2.43		
AVERAGE BASIC COMMON SHARES OUTSTANDING	 			<u></u>					
BASIC	812.7		811.8		812.4		811.1		
DILUTED	813.9		814.4		813.8		813.9		

<sup>(</sup>a) **Net Income** - Net income and income from continuing operations represent amounts attributable to Common Stock, after deducting non-controlling interest of \$21 million for the third quarter of 2010, \$14 million for the third quarter of 2009 and \$57 million and \$35 million for the first nine months of 2010 and 2009, respectively. Oil and gas segment earnings are presented net of these non-controlling interest amounts.

<sup>(</sup>b) **Unallocated Corporate Items - Other -** The first nine months of 2009 includes pre-tax charges of \$40 million for severance and \$15 million for railcar leases.

## SUMMARY OF CAPITAL EXPENDITURES AND DD&A EXPENSE

9
2,649
2,297
2

## ITEMS AFFECTING COMPARABILITY OF CORE EARNINGS BETWEEN PERIODS

Income / (Expense)		Nine Months						
(\$ millions)	201	2010		2009		2010		009
Foreign exchange gains and (losses) *	\$	2	\$	(3)	\$	1	\$	28

<sup>\*</sup> Amounts shown after tax.

# **SUMMARY OF OPERATING STATISTICS - SALES**

	Third Qu	arter	Nine Mo	nths
	2010	2009	2010	2009
NET OIL, GAS AND LIQUIDS SALES PER DAY				
United States				
Crude Oil and Liquids (MBBL)				
California	92	92	92	93
Permian	160	162	160	164
Midcontinent Gas	18	15	18	14
Total	270	269	270	271
Natural Gas (MMCF)				
California	276	269	288	240
Permian	122	133	126	127
Midcontinent Gas	258	251	257	265
Total	656	653	671	632
Latin America				
Crude Oil (MBBL)				
Argentina	30	30	34	37
Colombia	36	39	32	40
Total	66	69	66	77
Natural Gas (MMCF)				
Argentina	35	27	33	30
Bolivia	19	18	15	17
Total	54	45	48	47
Middle East / North Africa				
Crude Oil and Liquids (MBBL)				
Bahrain	3	-	3	-
Dolphin	25	26	24	26
Libya	12	9	13	10
Oman	66	50	60	48
Qatar	79	77	77	78
Yemen	30	34	32	36
Total	215	196	209	198
Natural Gas (MMCF)				
Bahrain	181	-	169	-
Dolphin	250	258	238	258
Oman	47_	48	49	50
Total	478	306	456	308
Barrels of Oil Equivalent (MBOE)				
Total Sales - MBOE	749	702	741	711

# SUMMARY OF OPERATING STATISTICS - PRODUCTION

	Third Qu	ıarter	Nine Mo	onths
	2010	2009	2010	2009
NET OIL, GAS AND LIQUIDS PRODUCTION				
PER DAY				
United States				
Crude Oil and Liquids (MBBL)	270	269	270	271
Natural Gas (MMCF)	656	653	671	632
Latin America				
Crude Oil (MBBL)				
Argentina	39	31	37	36
Colombia	33	38	33	40
Total	72	69	70	76
Natural Gas (MMCF)	54	45	48	47
Middle East / North Africa				
Crude Oil and Liquids (MBBL)				
Bahrain	3	-	3	-
Dolphin	25	26	24	26
Libya	12	10	14	11
Oman	63	51	60	48
Qatar	78	79	77	79
Yemen	30	34	32	36
Total	211	200	210	200
Natural Gas (MMCF)	478	306	456	308
Barrels of Oil Equivalent (MBOE)				
Total Worldwide Production - MBOE	751	705	746	711

#### SIGNIFICANT TRANSACTIONS AND EVENTS AFFECTING EARNINGS

Occidental's results of operations often include the effects of significant transactions and events affecting earnings that vary widely and unpredictably in nature, timing and amount. Therefore, management uses a measure called "core results," which excludes those items. This non-GAAP measure is not meant to disassociate those items from management's performance, but rather is meant to provide useful information to investors interested in comparing Occidental's earnings performance between periods. Reported earnings are considered representative of management's performance over the long term. Core results is not considered to be an alternative to operating income in accordance with generally accepted accounting principles.

					Third Quarter
(\$ millions, except per-share amounts)	20	10	uted PS	2009	Diluted EPS
TOTAL REPORTED EARNINGS	\$	1,191	\$ 1.46	\$ 927	\$ 1.14
Oil and Gas					
Segment Earnings Add:	\$	1,745		\$ 1,464	
No significant items affecting earnings				 	
Segment Core Results	-	1,745		 1,464	
Chemicals					
Segment Earnings Add:		189		72	
No significant items affecting earnings				 	
Segment Core Results		189		 72	
Midstream, Marketing and Other					
Segment Earnings Add:		163		77	
No significant items affecting earnings				 	
Segment Core Results		163		 77	
<b>Total Segment Core Results</b>		2,097		 1,613	
Corporate					
Corporate Results		(000)		(606)	
Non Segment * Add:		(906)		(686)	
Discontinued operations, net **		5_		 2	
Corporate Core Results - Non Segment		(901)		 (684)	
TOTAL CORE RESULTS	\$	1,196	\$ 1.47	\$ 929	\$ 1.14

<sup>\*</sup> Interest expense, income taxes, G&A expense and other.

<sup>\*\*</sup> Amounts shown after tax.

# SIGNIFICANT TRANSACTIONS AND EVENTS AFFECTING EARNINGS (continued)

	Diluted								
(\$ millions, except per-share amounts)	:	2010	EPS		2009		Diluted EPS		
TOTAL REPORTED EARNINGS	\$	3,318	\$	4.07	\$	1,977	\$	2.43	
Oil and Gas									
Segment Earnings Add:	\$	5,417			\$	3,092			
Rig Terminations						8			
Segment Core Results		5,417				3,100			
Chemicals									
Segment Earnings Add:		327				356			
No significant items affecting earnings						<u></u>			
Segment Core Results		327				356			
Midstream, Marketing and Other									
Segment Earnings Add:		270				154			
No significant items affecting earnings									
Segment Core Results		270				154			
Total Segment Core Results		6,014				3,610			
Corporate									
Corporate Results		(2.606)				(4.60=)			
Non Segment * Add:		(2,696)				(1,625)			
Adu: Severance accruals		_				40			
Railcar leases		_				15			
Tax effect of pre-tax adjustments		_				(22)			
Discontinued operations, net **		18				7			
Corporate Core Results - Non Segment		(2,678)				(1,585)			
TOTAL CORE RESULTS	\$	3,336	\$	4.09	\$	2,025	\$	2.48	

<sup>\*</sup> Interest expense, income taxes, G&A expense and other.

<sup>\*\*</sup> Amounts shown after tax.

# Occidental Petroleum Corporation Free Cash Flow Reconciliation to Generally Accepted Accounting Principles (GAAP) (\$ Millions)

Consolidated Statement of Cash Flows Cash flow from operating activities Cash flow from investing activities Cash flow from financing activities Change in cash	Nine Months 2010 6,607 (4,574) (1,154) 879
Free Cash Flow Cash flow from operating activities Capital spending Cash dividends paid Equity method investment dividends Free cash flow	6,607 (2,814) (848) 133 3,078

#### Section 9 - Financial Statements and Exhibits

## Item 9.01. Financial Statements and Exhibits

- (d) Exhibits
- 99.1 Press release dated October 19, 2010.
- 99.2 Full text of speeches given by Dr. Ray R. Irani and Stephen I. Chazen.
- 99.3 Investor Relations Supplemental Schedules.
- 99.4 Earnings Conference Call Slides.
- 99.5 Forward-Looking Statements Disclosure for Earnings Release Presentation Materials.

#### **SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

# OCCIDENTAL PETROLEUM CORPORATION (Registrant)

DATE: October 19, 2010 /s/ ROY PINECI

Roy Pineci, Vice President, Controller and Principal Accounting Officer

## EXHIBIT INDEX

99.1	Press relea	ise dated	October 1	19, 2010.	

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For Immediate Release: October 19, 2010

#### Occidental Petroleum Announces Third Quarter of 2010 Results

- $\ddot{Y}$  Q3 2010 income from continuing operations \$1.2 billion (\$1.47 per diluted share)
- $\ddot{\mathrm{Y}}$  Quarterly year-over-year production volume growth of 6.5 percent
- $\ddot{Y}$  Quarterly oil and gas production average of 751,000 BOE per day

LOS ANGELES, October 19, 2010 -- Occidental Petroleum Corporation (NYSE:OXY) announced income from continuing operations for the third quarter of 2010 of \$1.2 billion (\$1.47 per diluted share), compared with \$929 million (\$1.14 per diluted share) for the third quarter of 2009. Net income was \$1.2 billion (\$1.46 per diluted share) for the third quarter of 2010, compared with \$927 million (\$1.14 per diluted share) for the third quarter of 2009.

In announcing the results, Dr. Ray R. Irani, Chairman and Chief Executive Officer, said, "The third quarter 2010 net income of \$1.2 billion was 28 percent higher than the same period of 2009. Our oil & gas production of 751,000 BOE per day was the highest in Oxy's history and reflected our continuing growth representing a 6.5-percent increase over 2009. We continue to generate significant cash flow with the first nine months of 2010 results generating cash flow from operating activities of \$6.6 billion. Free cash flow after capital spending and dividends was \$3.1 billion."

#### **QUARTERLY RESULTS**

#### Oil and Gas

Oil and gas segment earnings were \$1.7 billion for the third quarter of 2010, compared with \$1.5 billion for the same period in 2009. The increase in the third quarter of 2010 results was due to higher crude oil and natural gas prices and higher volumes, partially offset by higher operating costs and DD&A rates.

For the third quarter of 2010, daily oil and gas production volumes averaged 751,000 barrels of oil equivalent (BOE), compared with 705,000 BOE in the third quarter of 2009. Volumes increased 6.5 percent, primarily in the Middle East/North Africa, with smaller increases in Argentina and the United States. The Middle East/North Africa increase included new production from the Bahrain start-up and increased production from the Mukhaizna field in Oman. Daily sales volumes were 749,000 BOE in the third quarter of 2010, compared to 702,000 BOE in the third quarter of 2009.

Oxy's realized price for worldwide crude oil was \$70.71 per barrel for the third quarter of 2010, compared with \$62.79 per barrel for the third quarter of 2009. Domestic realized gas prices rose from \$3.04 per MCF in the third quarter of 2009 to \$4.20 per MCF for the third quarter of 2010.

#### **Chemicals**

Chemical segment earnings for the third quarter 2010 were \$189 million, compared with \$72 million for the same period in 2009. The third quarter of 2010 results reflect improved margins and volumes across chlor-alkali and vinyl products. Export volumes also increased by 22 percent compared to 2009.

# Midstream, Marketing and Other

Midstream segment earnings were \$163 million for the third quarter of 2010, compared with \$77 million for the third quarter of 2009. Earnings for the third quarter of 2010 reflect higher margins in the trading and marketing businesses and higher pipeline income.

#### **NINE-MONTH RESULTS**

Year-to-date 2010 income from continuing operations was \$3.3 billion (\$4.09 per diluted share), compared with \$2.0 billion (\$2.44 per diluted share) for 2009. Net income for the first nine months of 2010 was \$3.3 billion (\$4.07 per diluted share), compared with \$2.0 billion (\$2.43 per diluted share) for the same period in 2009.

#### Oil and Gas

Oil and gas segment earnings were \$5.4 billion for the nine months of 2010, compared with \$3.1 billion for the same period of 2009. The \$2.3 billion increase in the 2010 results reflected higher crude oil and natural gas prices and higher volumes, partially offset by higher operating costs and DD&A rates.

Daily oil and gas production volumes for the nine months were 746,000 BOE for 2010, compared with 711,000 BOE for the 2009 period, an increase of nearly 5 percent. Volumes increased in the Middle East/North Africa, resulting from the new production in Bahrain and higher production in the Mukhaizna field in Oman, and domestically in California. Production was negatively impacted in the Middle East/North Africa, Long Beach and Colombia resulting from higher year-over-year average oil prices affecting production sharing and similar contracts by 21,000 BOE per day. Daily sales volumes were 741,000 BOE in the first nine months of 2010, compared with 711,000 BOE for 2009.

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#### Midstream, Marketing and Other

Midstream segment earnings were \$270 million for the nine months of 2010, compared with \$154 million for the same period in 2009. The 2010 results reflect higher margins in the gas processing business and increased earnings in the pipeline and power generation businesses.

#### **About Oxy**

Occidental Petroleum Corporation is an international oil and gas exploration and production company with operations in the United States, Middle East/North Africa and Latin America regions. Oxy is the fourth largest U.S. oil and gas company, based on equity market capitalization. Oxy's wholly owned subsidiary, OxyChem, manufactures and markets chlor-alkali products and vinyls. Occidental is committed to safeguarding the environment, protecting the safety and health of employees and neighboring communities and upholding high standards of social responsibility in all of the company's worldwide operations.

#### **Forward-Looking Statements**

Portions of this press release contain forward-looking statements and involve risks and uncertainties that could materially affect expected results of operations, liquidity, cash flows and business prospects. Factors that could cause results to differ materially include, but are not limited to: global commodity pricing fluctuations; supply and demand considerations for Occidental's products; not successfully completing, or any material delay of, any development of new fields, expansion projects, capital expenditures, efficiency-improvement projects, acquisitions or dispositions; potential failure to achieve expected production from existing and future oil and gas development projects; exploration risks such as drilling unsuccessful wells; any general economic recession or slowdown domestically or internationally; higher-than-expected costs; potential liability for remedial actions under existing or future environmental regulations and litigation; potential liability resulting from pending or future litigation; general domestic and international political conditions; potential disruption or interruption of Occidental's production or manufacturing or damage to facilities due to accidents, chemical releases, labor unrest, weather, natural disasters, political events or insurgent activity; failure of risk management; changes in laws or regulations; or changes in tax rates. Words such as "estimate", "project", "predict", "will", "would", "should", "could", "may", "might", "anticipate", "plan", "intend", "believe", "expect" or similar expressions that convey the un certainty of future

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212-603-8184

For further analysis of Occidental's quarterly performance, please visit the web site: www.oxy.com

# SUMMARY OF SEGMENT NET SALES AND EARNINGS

	Third Quarter				Nine Months				
(\$ millions, except per-share amounts)		2010	- 2	2009	-	2010	2009		
SEGMENT NET SALES				•					
Oil and Gas	\$	3,641	\$	3,089	\$	10,963	\$	7,952	
Chemical		1,051		842		3,020		2,445	
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Income from continuing operations	\$	1.47	\$	1.14	\$	4.10	\$	2.44	
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	\$	1.46	\$	1.14	\$	4.08	\$	2.43	
DILUTED EARNINGS PER COMMON SHARE									
Income from continuing operations	\$	1.47	\$	1.14	\$	4.09	\$	2.44	
Discontinued operations, net		(0.01)		-		(0.02)		(0.01)	
	\$	1.46	\$	1.14	\$	4.07	\$	2.43	
AVERAGE BASIC COMMON SHARES OUTSTANDING									
BASIC		812.7		811.8		812.4		811.1	
DILUTED		813.9		814.4		813.8		813.9	

<sup>(</sup>a) **Net Income** - Net income and income from continuing operations represent amounts attributable to Common Stock, after deducting non-controlling interest of \$21 million for the third quarter of 2010, \$14 million for the third quarter of 2009 and \$57 million and \$35 million for the first nine months of 2010 and 2009, respectively. Oil and gas segment earnings are presented net of these non-controlling interest amounts.

<sup>(</sup>b) Unallocated Corporate Items - Other - The first nine months of 2009 includes pre-tax charges of \$40 million for severance and \$15 million for railcar leases.

## SUMMARY OF CAPITAL EXPENDITURES AND DD&A EXPENSE

	i nird Quarter					Nine Months						
(\$ millions)	201		2010		<b>2010</b> 2009		2009		2010			2009
CAPITAL EXPENDITURES	\$	1,100	\$	746	\$	2,816	\$	2,649				
DEPRECIATION, DEPLETION AND AMORTIZATION OF ASSETS	\$	858	\$	769	\$	2,608	\$	2,297				

## ITEMS AFFECTING COMPARABILITY OF CORE EARNINGS BETWEEN PERIODS

Income / (Expense)		Third Quarter				Nine Months		
(\$ millions)	201	2010		2009		2010		009
					·			
Foreign exchange gains and (losses) *	\$	2	\$	(3)	\$	1	\$	28

<sup>\*</sup> Amounts shown after tax.

# **SUMMARY OF OPERATING STATISTICS - SALES**

	Third Qu	Third Quarter		
	2010	2009	Nine Mo <b>2010</b>	2009
NET OIL, GAS AND LIQUIDS SALES PER DAY				
United States				
Crude Oil and Liquids (MBBL)				
California	92	92	92	93
Permian	160	162	160	164
Midcontinent Gas	18	15	18	14
Total	270	269	270	271
Natural Gas (MMCF)				
California	276	269	288	240
Permian	122	133	126	127
Midcontinent Gas	258	251	257	265
Total	656	653	671	632
Latin America				
Crude Oil (MBBL)				
Argentina	30	30	34	37
Colombia	36	39	32	40
Total	66	69	66	77
Natural Gas (MMCF)				
Argentina	35	27	33	30
Bolivia	19	18	15	17
Total	54	45	48	47
Middle East / North Africa				
Crude Oil and Liquids (MBBL)				
Bahrain	3	-	3	-
Dolphin	25	26	24	26
Libya	12	9	13	10
Oman	66	50	60	48
Qatar	79	77	77	78
Yemen	30	34	32	36
Total	215	196	209	198
Natural Gas (MMCF)				
Bahrain	181	-	169	-
Dolphin	250	258	238	258
Oman	47_	48	49	50
Total	478	306	456	308
Barrels of Oil Equivalent (MBOE)				
Total Sales - MBOE	749	702	741	711

# **SUMMARY OF OPERATING STATISTICS - PRODUCTION**

	Third Quarter		Nine Months		
	2010	2009	2010	2009	
NET OIL, GAS AND LIQUIDS PRODUCTION					
PER DAY					
United States					
Crude Oil and Liquids (MBBL)	270	269	270	271	
Natural Gas (MMCF)	656	653	671	632	
Latin America					
Crude Oil (MBBL)					
Argentina	39	31	37	36	
Colombia	33	38	33	40	
Total	72	69	70	76	
Natural Gas (MMCF)	54	45	48	47	
Middle East / North Africa					
Crude Oil and Liquids (MBBL)					
Bahrain	3	-	3	-	
Dolphin	25	26	24	26	
Libya	12	10	14	11	
Oman	63	51	60	48	
Qatar	78	79	77	79	
Yemen	30	34	32	36	
Total	211	200	210	200	
Natural Gas (MMCF)	478	306	456	308	
Barrels of Oil Equivalent (MBOE)					
Total Worldwide Production - MBOE	751	705	746	711	

#### SIGNIFICANT TRANSACTIONS AND EVENTS AFFECTING EARNINGS

Occidental's results of operations often include the effects of significant transactions and events affecting earnings that vary widely and unpredictably in nature, timing and amount. Therefore, management uses a measure called "core results," which excludes those items. This non-GAAP measure is not meant to disassociate those items from management's performance, but rather is meant to provide useful information to investors interested in comparing Occidental's earnings performance between periods. Reported earnings are considered representative of management's performance over the long term. Core results is not considered to be an alternative to operating income in accordance with generally accepted accounting principles.

			D'I	. 1		Third Quarter
(\$ millions, except per-share amounts)	201	0	Dilu EP	tea S	2009	Diluted EPS
TOTAL REPORTED EARNINGS		1,191	\$	1.46	\$ 927	\$ 1.14
Oil and Gas						
Segment Earnings Add:	\$	1,745			\$ 1,464	
No significant items affecting earnings					 	
Segment Core Results		1,745			 1,464	
Chemicals						
Segment Earnings Add:		189			72	
No significant items affecting earnings					 -	
Segment Core Results		189			 72	
Midstream, Marketing and Other		100				
Segment Earnings Add:		163			77	
No significant items affecting earnings					 	
Segment Core Results		163			 77	
Total Segment Core Results		2,097			 1,613	
Corporate						
Corporate Results		(000)			(606)	
Non Segment * Add:		(906)			(686)	
Discontinued operations, net **		5			 2	
Corporate Core Results - Non Segment		(901)			 (684)	
TOTAL CORE RESULTS	\$	1,196	\$	1.47	\$ 929	\$ 1.14

 $<sup>\</sup>ensuremath{^{*}}$  Interest expense, income taxes, G&A expense and other.

<sup>\*\*</sup> Amounts shown after tax.

# SIGNIFICANT TRANSACTIONS AND EVENTS AFFECTING EARNINGS (continued)

						Nir	ne Months	
(\$ millions, except per-share amounts)	 2010		Diluted EPS		2009		Diluted EPS	
TOTAL REPORTED EARNINGS	\$ 3,318	\$	4.07	\$	1,977	\$	2.43	
Oil and Gas								
Segment Earnings Add:	\$ 5,417			\$	3,092			
Rig Terminations	 				8			
Segment Core Results	 5,417				3,100			
Chemicals								
Segment Earnings Add:	327				356			
No significant items affecting earnings	 							
Segment Core Results	 327				356			
Midstream, Marketing and Other								
Segment Earnings Add:	270				154			
No significant items affecting earnings	 			-				
Segment Core Results	 270				154			
<b>Total Segment Core Results</b>	 6,014				3,610			
Corporate								
Corporate Results Non Segment *	(2,696)				(1,625)			
Add:	(2,090)				(1,023)			
Severance accruals	_				40			
Railcar leases	-				15			
Tax effect of pre-tax adjustments	-				(22)			
Discontinued operations, net **	 18				7			
Corporate Core Results - Non Segment	 (2,678)				(1,585)			
TOTAL CORE RESULTS	\$ 3,336	\$	4.09	\$	2,025	\$	2.48	

<sup>\*</sup> Interest expense, income taxes, G&A expense and other. \*\* Amounts shown after tax.

# Occidental Petroleum Corporation Free Cash Flow Reconciliation to Generally Accepted Accounting Principles (GAAP) (\$ Millions)

	Nine Months
	<u>2010</u>
Consolidated Statement of Cash Flows	
Cash flow from operating activities	6,607
Cash flow from investing activities	(4,574)
Cash flow from financing activities	(1,154)
Change in cash	879
Free Cash Flow	
Cash flow from operating activities	6,607
Capital spending	(2,814)
Cash dividends paid	(848)
Equity method investment dividends	133
Free cash flow	3,078

# **Occidental Petroleum Corporation**

# DR. RAY R. IRANI Chairman and Chief Executive Officer

# -Conference Call-Third Quarter 2010 Earnings Announcement

# October 19, 2010 Los Angeles, California

Thank you, Chris. Good morning, ladies and gentlemen.

I am very enthusiastic about the new management structure we announced last week, both for myself and for Oxy. The new structure will assure Oxy of continuity of a winning team, both in terms of our experienced and effective management, and in terms of our emphasis on a highly successful business strategy.

To recap the new structure, I informed our Board of Directors of my desire to relinquish the position of Chief Executive Officer, effective at the May 2011 Annual Meeting of Stockholders, and to continue as full-time Executive Chairman. I recommended to the Board that Steve Chazen replace me as CEO. The Board agreed with this new structure. Steve is a proven leader. He has been an integral member of our senior management team for many years. Steve joined Occidental in 1994 as Executive Vice President – Corporate Development, became Chief Financial Officer in 1999, President in 2007, and Chief Operating Officer earlier this year. He was also elected to the Board of Directors in 2010. He has made and will continue to make significant contributions to Occidental's ongoing success and development. This is a carefully developed and long anticipated senior management transition.

Steve and I have had an extraordinarily productive partnership for many years. Clearly, maintaining this partnership is in the best interests of Oxy and its stockholders, and I look forward to continuing this partnership in future years.

During the 20 years that I have been CEO, our management team has transformed Oxy from a conglomerate of unrelated business entities with a market capitalization of \$5 billion, into the fourth-largest oil and gas company in the United States with a market capitalization of almost \$70 billion. Oxy has led its proxy peer group in total stockholder return – with cumulative returns of 76 percent over the past three years, 204 percent over the past five years and 870 percent over the past 10 years. I am very proud of these accomplishments.

Our management team is strong and cohesive, and will be ready, willing and able under this new structure to take Oxy to new heights in performance and excellence.

I'll now turn the call over to Steve Chazen for the details on our third quarter performance.

###

# **Occidental Petroleum Corporation**

# STEPHEN CHAZEN President and Chief Operating Officer

# Conference Call –Third Quarter 2010 Earnings Announcement

October 19, 2010

Los Angeles, California

Thank you Ray.

Net income was \$1.2 billion or \$1.46 per diluted share in the third quarter of 2010, compared to \$927 million or \$1.14 per diluted share in the third quarter of 2009. Income from continuing operations was \$1.47 per diluted share in the third quarter this year, compared to \$1.14 per diluted share in the third quarter of last year.

Here's the segment breakdown for the third quarter.

Oil and gas third quarter 2010 segment earnings were \$1.7 billion, compared to \$1.5 billion for the third quarter of 2009. The improvement in 2010 was driven mostly by higher commodity prices with additional contributions from higher volumes. Realized crude oil prices increased 13 percent in 2010 and domestic natural gas prices improved 38 percent from the third quarter of 2009. Partially offsetting these gains were higher DD&A rates and higher operating expenses, partly resulting from fully expensing CO<sub>2</sub> costs in 2010.

- Production volumes for the third quarter of 2010 were 751,000 BOE per day, a 6 ½ percent increase compared with 705,000 BOE per day for the third quarter of 2009. Most of the year-over-year production increases came from the Middle East / North Africa region, with smaller increases in Argentina and the United States.
- Worldwide oil and gas sales volumes for the third quarter of 2010 were 749,000 barrels of oil equivalent per day, an increase of over 6 ½ percent, compared with 702,000 BOE per day in the third quarter of last year. Sales volume differs from the production volumes above due mainly to the timing of a lifting in Argentina.
- Exploration expense was \$83 million in the quarter.
- Oil and gas cash production costs, excluding production and property taxes, were \$10.25 a barrel for the first nine months of 2010. Last year's twelve-month costs were \$9.37 a barrel. The nine-month increase reflects \$0.35 a barrel higher CO<sub>2</sub> costs, due to our decision to expense 100% of injected CO<sub>2</sub> beginning in 2010, and higher field support operations, workovers and maintenance costs. The higher domestic workover activity is mostly in the Permian.
- Taxes other than on income were \$1.76 per barrel for the nine months of 2010 compared to \$1.60 per barrel for all of 2009. These costs, which are sensitive to product prices, reflect the effect of higher crude oil and gas prices in 2010.

Chemical segment earnings for the third quarter of 2010 were \$189 million, compared with \$108 million in the second quarter of 2010. The third quarter results reflect improvement from the second quarter 2010 in

both volumes and margins across most product lines. Export markets have improved more rapidly than domestic markets due in part to the favorable feedstock costs in North America versus Europe and Asia.

Midstream segment earnings for the third quarter of 2010 were \$163 million, compared to \$77 million in the third quarter of 2009. The increase in earnings was mainly due to trading and marketing income and higher margins in the pipeline businesses.

The worldwide effective tax rate was 41 percent for the third quarter of 2010.

Let me now turn to Occidental's performance during the first nine months.

Net income was \$3.3 billion or \$4.07 per diluted share for the first nine months of 2010, compared with \$2.0 billion or \$2.43 per diluted share for the first nine months of 2009. Core income was \$3.3 billion or \$4.09 per diluted share for the first nine months of this year, compared with \$2.0 billion or \$2.48 per diluted share for the year to date 2009 period.

The weighted-average basic shares outstanding for the nine months of 2010 were 812.4 million and the weighted-average diluted shares outstanding were 813.8 million.

Our debt to capitalization ratio was 7 percent at the end of the third quarter.

**Capital spending** for the third quarter of 2010 was about \$1.1 billion and \$2.8 billion for the first nine months. Year to-date capital expenditures by segment were 82 percent in Oil and Gas, 13 percent in Midstream with the remainder in Chemicals.

**Cash flow from operations** for the nine months of 2010 was \$6.6 billion. We used \$2.8 billion of the company's cash flow to fund capital

expenditures, \$1.6 billion on acquisitions and \$340 million on foreign contracts. These investing cash flow uses amounted to \$4.7 billion. We also used \$850 million to pay dividends and \$310 million to retire debt. These and other net cash flows increased our \$1.2 billion cash balance at the end of last year by \$0.9 billion to \$2.1 billion at September 30. The first nine months' free cash flow after capital spending and dividends but before acquisition activity and debt retirements was about \$3.1 billion.

# **Acquisitions**

- Our acquisition costs in the third quarter were \$1.1 billion and we expect to spend about \$300 million in the first part of the fourth quarter. Through these acquisitions we expect to add about 10,000 BOE per day average production in the fourth quarter. These acquisitions have a run rate of about 12,000 BOE per day. Of this production about a third will be liquids and the balance will be natural gas. Over the medium-term, we expect these acquisitions to add at least 25,000 BOE per day of production. This increase will come largely from oil production.
- In addition to these acquisitions, we expect to add an additional 380,000 acres to our California acreage position and interests in 100,000 acres in other producing areas. Our California acreage will now reach approximately 1.6 million acres, an overwhelming portion of which consists of mineral interests.
- We don't contemplate any more sizeable acquisitions of acreage in California.

Our total year **capital spending** is expected to be about \$4.4 billion. The capital spending rate will increase in the fourth quarter of the year largely in our domestic operations and in Iraq.

**Drilling rigs** – At the beginning of the year we were running 11 development rigs in California and 5 rigs in the Permian. We are currently running 16 drilling rigs in California and 9 in the Permian and expect our year-end exit rate rig count to reach 19 rigs in California and 14 in the Permian. Next year, we anticipate working 21 rigs in California and 15 rigs in the Permian. In the current environment, we are cautious about natural gas drilling and may reevaluate our 2011 U.S. natural gas drilling program.

**Workover rigs** – In the Permian, we are currently running 94 workover rigs, compared with the 57 rigs we had at the beginning of the year. We currently expect to be operating 110 rigs at the end of 2010. A portion of workover expenditures are expensed as opposed to being capitalized depending on their nature. Our operating costs have recently increased due to higher workover activity to \$10.94 per barrel in the third quarter of 2010 and further increases are expected in the fourth quarter.

# As we look ahead in the **current quarter**:

We expect oil and gas production and sales volumes to be in the range of 760,000 to 770,000 BOE/day at third quarter average oil prices. Volume increases in the fourth quarter are expected to come from California, Oman's Mukhaizna field and the acquisitions. An increase in oil prices of \$5.00 per barrel from the third quarter 2010 levels would result in about 4,000 BOE per day

lower production due to the impact of higher prices affecting our production sharing and similar contracts.

• Based on the development plan at the Zubair field in Iraq, we believe we should have a small amount of production in the fourth quarter. We do not expect to report any sales from Iraq until the first quarter of 2011. The field development plan is on track for us to meet next year's production targets.

# With regard to prices -

- At current market prices, a \$1.00 per barrel change in oil prices impacts quarterly earnings before income taxes by about \$39 million. The average third quarter WTI oil price was \$76.20 per barrel.
- A swing of 50-cents per million BTUs in domestic gas prices has a \$27 million impact on quarterly earnings before income taxes. The current NYMEX gas price is around \$3.90 per MCF.

# Additionally -

- We expect exploration expense to be about \$110 million for seismic and drilling for our exploration programs.
- The chemical segment is expected to provide earnings for the fourth quarter of \$100 to \$120 million. The fourth quarter is usually the weakest quarter for the business. We expect that continued margin improvements will be offset by the typical seasonal slowdown in the housing, construction, bleach and fertilizer markets.
- We expect our combined worldwide tax rate in the fourth quarter of 2010 to be about 41 percent. Our third quarter U.S. and foreign

tax rates are included in the "Investor Relations Supplemental Schedule."

## **Century Plant**

The Century Plant has just started operations and will be providing additional  $CO_2$  to support growth in our Permian operations. We expect that the plant will yield about 180 million cubic feet per day of  $CO_2$  next year to support our Permian EOR operations. We are in the process of contracting additional  $CO_2$  from other sources and will use penalty payments due from the operator for under production to support these activities. We expect to have sufficient  $CO_2$  to meet the needs of our previously disclosed expansion of flooding activities.

# California Update -

- During the first nine months of the year, we drilled 7 conventional exploration and extension wells in California. Of these, 5 were outside of the Kern County Discovery area. Two of these wells are currently being tested. We also drilled 12 unconventional exploration wells in the first nine months of the year, of which 3 were successful and 5 are being tested.
- In the fourth quarter, we expect to drill 10 exploration wells of which 2 will be conventional and the remaining 8 wells will be non-conventional. In the fourth quarter, our exploration program will target smaller prospects until permits are obtained for larger ones.
- We have also drilled 13 conventional exploitation wells in the Kern County Discovery area and 15 unconventional exploitation wells in California in the first nine months.

- Due to delays in permitting, we've reduced our exploitation plans for the second half of the year by about 10 wells.
- We are continuing to have problems with our gas processing and gathering infrastructure at Elk Hills. As a result, we expect our gas and related NGL production to be about flat in the fourth quarter. We have ordered and commenced construction of the first new processing plant and will order the second plant shortly. Once complete, the new processing plants will increase productive capacity, improve yields, enhance netbacks and lower operating costs. We are also actively working to optimize and debottleneck our existing facilities to improve performance. In addition, we are shifting our drilling to oil wells, which we expect will result in higher oil production in the fourth quarter.
- Copies of the press release announcing our third quarter earnings and the Investor Relations Supplemental Schedules are available on our website at www.oxy.com or through the SEC's EDGAR system.

Now we're ready to take your questions.

# Occidental Petroleum Corporation Free Cash Flow Reconciliation to Generally Accepted Accounting Principles (GAAP) (\$ Millions)

	Nine Months 2010
Consolidated Statement of Cash Flows Cash flow from operating activities Cash flow from investing activities Cash flow from financing activities Change in cash	6,607 (4,574) (1,154) 879
Free Cash Flow	
Cash flow from operating activities	6,607
Capital spending	(2,814)
Cash dividends paid	(848)
Equity method investment dividends	133
Free cash flow	3,078



# Investor Relations Supplemental Schedules Summary (\$ Millions)

		<u>3Q 2010</u>	<u>3Q 2009</u>
Reported Net Income EPS - Diluted		\$1,191 \$1.46	\$927 \$1.14
Core Results EPS - Diluted		\$1,196 \$1.47	\$929 \$1.14
Total Worldwide Sales Volumes (mboe/day)		749	702
Total Worldwide Crude Oil Realizations (\$/BBL) Domestic Natural Gas Realizations (\$/MCF)		\$70.71 \$4.20	\$62.79 \$3.04
Wtd. Average Basic Shares O/S (mm) Wtd. Average Diluted Shares O/S (mm)		812.7 813.9	811.8 814.4
	3	YTD 2010	<u>YTD 2009</u>
Reported Net Income EPS - Diluted		\$3,318 \$4.07	\$1,977 \$2.43
Core Results EPS - Diluted		\$3,336 \$4.09	\$2,025 \$2.48
Total Worldwide Sales Volumes (mboe/day)		741	711
Total Worldwide Crude Oil Realizations (\$/BBL) Domestic Natural Gas Realizations (\$/MCF)		\$71.57 \$4.67	\$51.44 \$3.15
Wtd. Average Basic Shares O/S (mm) Wtd. Average Diluted Shares O/S (mm)		812.4 813.8	811.1 813.9
Shares Outstanding (mm)		812.6	811.7
Cash Flow from Operations	\$	6,600	\$ 3,800



#### OCCIDENTAL PETROLEUM 2010 Third Quarter Net Income (Loss) (\$ millions)

	Reported Income	Significant Items Affecting Income	Core Results
Oil & Gas	\$ 1,745		\$ 1,745
Chemical	189		189
Midstream, marketing and other	163		163
Corporate			
Interest expense, net	(19)		(19)
Other	(66)		(66)
Taxes	(816)		(816)
Income from continuing operations	1,196		1,196
Discontinued operations, net of tax  Net Income	(5) <b>\$ 1,191</b>	5 Discontinued operations, net	\$ 1,196
Basic Earnings Per Common Share			
Income from continuing operations	\$ 1.47		
Discontinued operations, net	(0.01)		
Net Income	\$ 1.46		\$ 1.47
Diluted Earnings Per Common Share			
Income from continuing operations	\$ 1.47		
Discontinued operations, net	(0.01)		<u>.</u>
Net Income	\$ 1.46		\$ 1.47



#### OCCIDENTAL PETROLEUM 2009 Third Quarter Net Income (Loss) (\$ millions)

	Reported Income	Significant Items Affecting Income	Core Results
Oil & Gas	\$ 1,464		\$ 1,464
Chemical	72		72
Midstream, marketing and other	77		77
Corporate Interest expense, net	(33)		(33)
Other	(102)		(102)
Taxes	(549)		(549)
Income from continuing operations	929		929
Discontinued operations, net of tax  Net Income	(2) <b>\$ 927</b>	S Discontinued operations, net	\$ 929
	<u> </u>		
Basic Earnings Per Common Share	\$ 1.14		
Income from continuing operations Discontinued operations, net	φ 1.14 -		
Net Income	\$ 1.14		\$ 1.14
Diluted Earnings Per Common Share			
Income from continuing operations	\$ 1.14		
Discontinued operations, net	<del></del>		
Net Income	\$ 1.14		\$ 1.14



#### OCCIDENTAL PETROLEUM 2010 First Nine Months Net Income (Loss) (\$ millions)

	Reported Income	Significant Items Affecting Income	Core Results
Oil & Gas	\$ 5,417	- <sup>3</sup>	\$ 5,417
Chemical	327		327
Midstream, marketing and other	270		270
Corporate			
Interest expense, net	(77)		(77)
Other	(256)		(256)
Taxes	(2,345)		(2,345)
Income from continuing operations	3,336	-	3,336
Discontinued operations, net of tax  Net Income	(18) <b>\$ 3,318</b>	\$ 18 Discontinued operations, net	\$ 3,336
Act income	ψ 3,510	<u> </u>	φ 3,550
Basic Earnings Per Common Share			
Income from continuing operations	\$ 4.10		
Discontinued operations, net	(0.02)		
Net Income	\$ 4.08		\$ 4.10
Diluted Earnings Per Common Share			
Income from continuing operations	\$ 4.09		
Discontinued operations, net	(0.02)		
Net Income	\$ 4.07		\$ 4.09



#### OCCIDENTAL PETROLEUM 2009 First Nine Months Net Income (Loss) (\$ millions)

	Reported Income	Significant Iter	ns Affecting Income	Core Results
Oil & Gas	\$ 3,092	\$ 8	Rig contract terminations	\$ 3,100
Chemical	356			356
Midstream, marketing and other	154			154
Corporate Interest expense, net	(76)			(76)
Other	(297)	40 15	Severance Railcar leases	(242)
Taxes	(1,245)	(22)	Tax effect of adjustments	(1,267)
Income from continuing operations Discontinued operations, net of tax Net Income	1,984 (7) \$ 1,977	\$ 41 7 \$ 48	Discontinued operations, net	2,025 - \$ 2,025
Basic Earnings Per Common Share Income from continuing operations Discontinued operations, net Net Income	\$ 2.44 (0.01) \$ 2.43			\$ 2.49
Diluted Earnings Per Common Share Income from continuing operations Discontinued operations, net Net Income	\$ 2.44 (0.01) \$ 2.43			_ \$ 2.48



#### OCCIDENTAL PETROLEUM

### **Items Affecting Comparability of Core Results Between Periods**

The item(s) below are included in core results and are shown in this table because they affect the comparability between periods.

Pre-tax				
Income / (Expense)	Third Q	Third Quarter		
	2010	2009	2010	2009
Foreign Exchange Gains & (Losses) *	2	(3)	1	28

<sup>\*</sup>Amounts shown after-tax



## OCCIDENTAL PETROLEUM Worldwide Effective Tax Rate

		QUARTERLY	1	YEAR-TO	-DATE
	2010	2010	2009	2010	2009
REPORTED INCOME	QTR 3	QTR 2	QTR 3	9 Months	9 Months
Oil & Gas	1,745	1,853	1,464	5,417	3,092
Chemicals	189	108	72	327	356
Midstream, marketing and other	163	13	77	270	154
Corporate & other	(85)	(105)	(135)	(333)	(373)
Pre-tax income	2,012	1,869	1,478	5,681	3,229
Income tax expense					
Federal and state	322	329	189	958	349
Foreign	494	471	360	1,387	896
Total	816	800	549	2,345	1,245
Income from continuing operations	1,196	1,069	929	3,336	1,984
Worldwide effective tax rate	41%	43%	37%	41%	39%
CORE RESULTS	2010 QTR 3	2010 QTR 2	2009 QTR 3	2010 9 Months	2009 9 Months
Oil & Gas	1,745	1,853	1,464	5,417	3,100
Chemicals	189	1,033	1,404 72	3,417	356
Midstream, marketing and other	163	13	77	270	154
Corporate & other	(85)	(105)	(135)	(333)	(318)
Pre-tax income	2,012	1,869	1,478	5,681	3,292
Income tax expense					
Federal and state	322	329	189	958	371
Foreign	494	471	360	1,387	896
Total	816	800	549	2,345	1,267
Core results	1,196	1,069	929	3,336	2,025
Worldwide effective tax rate	41%	43%	37%	41%	38%



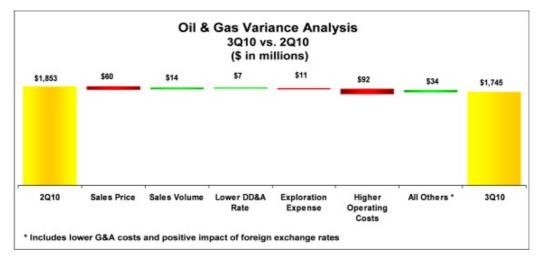
#### OCCIDENTAL PETROLEUM 2010 Third Quarter Net Income (Loss) Reported Income Comparison

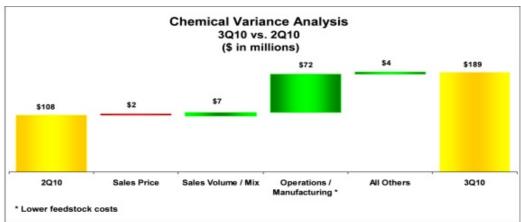
	Third Quarter 2010	Second Quarter 2010	B / (W)	
Oil & Gas	\$ 1,745	\$ 1,853	\$ (108)	
Chemical	189	108	81	
Midstream, marketing and other	163	13	150	
Corporate				
Interest expense, net	(19)	(22)	3	
Other	(66)	(83)	17	
Taxes	(816)	(800)	(16)	
Income from continuing operations	1,196	1,069	127	
Discontinued operations, net	(5)	(6)	1	
Net Income	\$ 1,191	\$ 1,063	\$ 128	
Earnings Per Common Share				
Basic	\$ 1.46	<b>\$ 1.31</b>	\$ 0.15	
Diluted	\$ 1.46	\$ 1.31	\$ 0.15	
Worldwide Effective Tax Rate	41%	43%	2%	

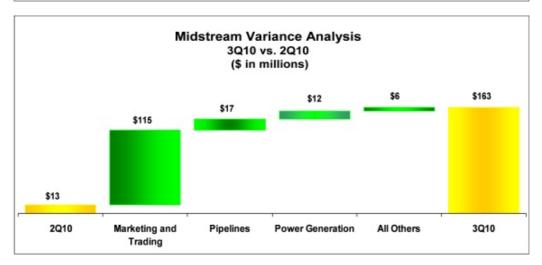
#### OCCIDENTAL PETROLEUM 2010 Third Quarter Net Income (Loss) Core Results Comparison

	Q	Fhird uarter 2010	Second Quarter 2010		B / (W)	
Oil & Gas	\$	1,745	\$	1,853	\$	(108)
Chemical		189		108		81
Midstream, marketing and other		163		13		150
Corporate						
Interest expense, net		(19)		(22)		3
Other		(66)		(83)		17
Taxes		(816)		(800)		(16)
Core Results	\$	1,196	\$	1,069	\$	127
Core Results Per Common Share						
Basic	\$	1.47	\$	1.31	\$	0.16
Diluted	\$	1.47	\$	1.31	\$	0.16
Worldwide Effective Tax Rate		41%		43%		2%











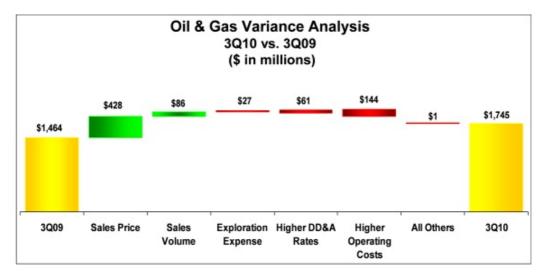
#### OCCIDENTAL PETROLEUM 2010 Third Quarter Net Income (Loss) Reported Income Comparison

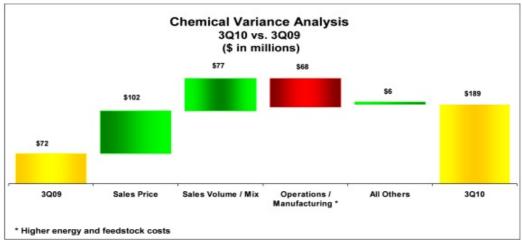
	Third Quarter 2010	Third Quarter 2009	B / (W)
Oil & Gas	\$ 1,745	\$ 1,464	\$ 281
Chemical	189	72	117
Midstream, marketing and other	163	77	86
Corporate			
Interest expense, net	(19)	(33)	14
Other	(66)	(102)	36
Taxes	(816)	(549)	(267)
Income from continuing operations	1,196	929	267
Discontinued operations, net	(5)	(2)	(3)
Net Income	\$ 1,191	\$ 927	\$ 264
Earnings Per Common Share			
Basic	\$ 1.46	\$ 1.14	\$ 0.32
Diluted	\$ 1.46	\$ 1.14	\$ 0.32
Worldwide Effective Tax Rate	41%	37%	-4%

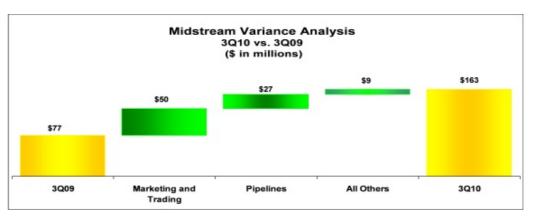
# OCCIDENTAL PETROLEUM 2010 Third Quarter Net Income (Loss) Core Results Comparison

	Q	Third Juarter 2010	er Quarter		B / (W)	
Oil & Gas	\$	1,745	\$	1,464	\$	281
Chemical		189		72		117
Midstream, marketing and other		163		77		86
Corporate						
Interest expense, net		(19)		(33)		14
Other		(66)		(102)		36
Taxes		(816)		(549)		(267)
Core Results	\$	1,196	\$	929	\$	267
Core Results Per Common Share						
Basic	\$	1.47	\$	1.14	\$	0.33
Diluted	\$	1.47	\$	1.14	\$	0.33
Worldwide Effective Tax Rate		41%		37%		-4%











# OCCIDENTAL PETROLEUM SUMMARY OF OPERATING STATISTICS

		Third Quarter		Nine Months	
		2010	2009	2010	2009
NET SALES VOLUMES PER DAY:					
United States					
Crude Oil and Liquids (MBBL)					
	California	92	92	92	93
	Permian	160	162	160	164
	Midcontinent Gas	18	15	18	14
	Total	270	269	270	271
Natural Gas (MMCF)					
	California	276	269	288	240
	Permian	122	133	126	127
	Midcontinent Gas	258	251	257	265
	Total	656	653	671	632
Latin America					
Crude Oil (MBBL)					
	Argentina	30	30	34	37
	Colombia	36	39	32	40
	Total	66	69	66	77
Natural Gas (MMCF)					
	Argentina	35	27	33	30
	Bolivia	19	18	15	17
	Total	54	45	48	47
Middle East / North Africa					
Crude Oil and Liquids (MBBL)					
	Bahrain	3	-	3	-
	Dolphin	25	26	24	26
	Libya	12	9	13	10
	Oman	66	50	60	48
	Qatar	79	77	77	78
	Yemen	30	34	32	36
	Total	215	196	209	198
Natural Gas (MMCF)					
	Bahrain	181	-	169	-
	Dolphin	250	258	238	258
	Oman	47	48	49	50
	Total	478	306	456	308
Barrels of Oil Equivalent (MBOE)		749	702	741	711



## OCCIDENTAL PETROLEUM SUMMARY OF OPERATING STATISTICS

		Third Quarter		Nine Months	
		2010	2009	2010	2009
NET PRODUCTION PER DAY:					
United States					
Crude Oil and Liquids (MBBL)		270	269	270	271
Natural Gas (MMCF)		656	653	671	632
Latin America					
Crude Oil (MBBL)					
	Argentina	39	31	37	36
	Colombia	33	38_	33	40
	Total	72	69	70	76
Natural Gas (MMCF)		54	45	48	47
Middle East / North Africa					
Crude Oil and Liquids (MBBL)					
	Bahrain	3	=	3	-
	Dolphin	25	26	24	26
	Libya	12	10	14	11
	Oman	63	51	60	48
	Qatar	78	79	77	79
	Yemen	30	34	32	36
	Total	211	200	210	200
Natural Gas (MMCF)		478	306	456	308
Barrels of Oil Equivalent (MBOE)		751	705	746	711



# OCCIDENTAL PETROLEUM SUMMARY OF OPERATING STATISTICS

			Third Quarter		Nine Months				
		2	010		09	2	2010	2	009
OIL & GAS: PRICES									
United States									
Crude Oil (\$/BBL)			71.14		63.37		71.96		52.04
Natural gas (\$/MCF)			4.20		3.04		4.67		3.15
Latin America									
Crude Oil (\$/BBL)			61.01		55.40		59.91		46.51
Natural Gas (\$/MCF)			3.83		2.87		3.71		3.04
Middle East / North Africa									
Crude Oil (\$/BBL)			73.66		66.04		75.39		53.55
Total Worldwide									
Crude Oil (\$/BBL)			70.71		62.79		71.57		51.44
Natural Gas (\$/MCF)			2.82		2.53		3.13		2.59
			Third Q	)uarter			Nine M	onths	
		2	010		09	2	2010		009
Exploration Expense									
United States		\$	63	\$	45	\$	135	\$	107
Latin America			-		4		5		14
Middle East / North Africa			20		7		72		47
TOTAL	REPORTED	\$	83	\$	56	\$	212	\$	168



# OCCIDENTAL PETROLEUM SUMMARY OF OPERATING STATISTICS

			Third (	Quarter		Nine N	<b>Ionths</b>	
Capital Expenditures (\$MM)			2010	2	009	 2010	2	2009
Oil & Gas								
California		\$	215	\$	118	\$ 544	\$	402
Permian			136		57	290		328
Midcontinent Gas			52		9	138		77
Latin America			120		93	335		401
Middle East / North Africa			340		234	855		768
Exploration			46		18	138		95
Chemicals			50		43	129		114
Midstream, marketing and other			128		165	357		430
Corporate			13		9	30		34
	TOTAL	\$	1,100	\$	746	\$ 2,816	\$	2,649
Depreciation, Depletion &			Third (	Quarter		Nine N	<b>Ionths</b>	
Amortization of Assets (\$MM)			2010	2	009	2010	2	2009
Oil & Gas		-				 		
Domestic		\$	346	\$	317	\$ 1,046	\$	932
Latin America			99		140	346		463
Middle East / North Africa			294		199	853		586
Chemicals			81		78	242		222
Midstream, marketing and other			32		30	105		79
Corporate			6		5	16		15
-	TOTAL	\$	858	\$	769	\$ 2,608	\$	2,297



# OCCIDENTAL PETROLEUM CORPORATE (\$ millions)

		30	-Sep-10	31	-Dec-09
CAPITALIZATION					
Long-Term Debt (including current maturities)		\$	2,512	\$	2,796
Others			<u>-</u>		25
	Total Debt	\$	2,512	\$	2,821
EQUITY		\$	31,844	\$	29,159
Total Debt To Total Capitalization			7%		9%

# **Occidental Petroleum Corporation**

# **Third Quarter 2010 Earnings Conference Call**

October 19, 2010





## Third Quarter 2010 Earnings - Highlights

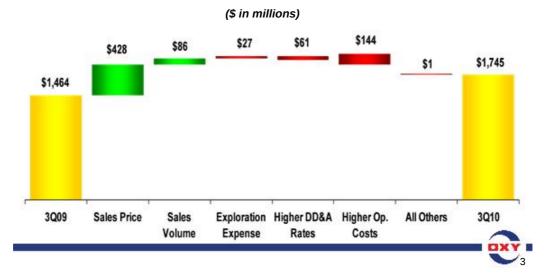
- Core Results \$1.2 Billion vs. \$929 Million in 3Q09
  - Core EPS \$1.47 (diluted) vs. \$1.14 in 3Q09.
- Net Income \$1.2 Billion vs. \$927 Million in 3Q09
  - EPS \$1.46 (diluted) vs. \$1.14 in 3Q09.



## Third Quarter 2010 Earnings - Oil & Gas Segment Variance Analysis - 3Q10 vs. 3Q09

### Core Results for 3Q10 of \$1.745 B vs. \$1.464 B in 3Q09

 Improvement in 2010 driven mostly by higher commodity prices with additional contributions from higher volumes. Partially offsetting these gains were higher DD&A rates and higher operating expenses, partly resulting from fully expensing CO<sub>2</sub> costs in 2010.



## Third Quarter 2010 Earnings - Oil & Gas Segment

	<u>3Q10</u>	<u>3Q09</u>
Reported Segment Earnings (\$ mm)	\$1,745	\$1,464
WTI Oil Price (\$/bbl)	\$76.20	\$68.30
NYMEX Gas Price (\$/mcf)	\$4.53	\$3.60
Oxy's Realized Prices		
Worldwide Oil (\$/bbl)	\$70.71	\$62.79
US Natural Gas (\$/mcf)	\$4.20	\$3.04



## Third Quarter 2010 Earnings - Oil & Gas Segment

	<u>3Q10</u>	<u>3Q09</u>
Oil and Gas Production Volumes (mboe/d)	751	705
Oil and Gas Sales Volumes (mboe/d)	749	702

- Year-over-year increases of over 6.5%.
- Most of the year-over-year production increases came from the Middle East / North Africa region, with smaller increases in Argentina and the US.
- Sales volume differs from the production volumes above due mainly to the timing of a lifting in Argentina.
- Exploration expense was \$83 million in 3Q10.



## Third Quarter 2010 Earnings - Oil & Gas Segment - Cash Production Costs and Taxes

- Oil and gas cash production costs, excluding production and property taxes, were \$10.25 per boe for YTD 2010.
  - Full-year 2009 costs were \$9.37 a boe.
  - The nine-month increase reflects \$0.35 a barrel higher CO<sub>2</sub> costs, due to our decision to expense 100% of injected CO<sub>2</sub> beginning in 2010, and higher field support operations, workovers and maintenance costs.
  - The higher domestic workover activity is mostly in the Permian.
- Taxes other than on income were \$1.76 per boe for the first nine months of 2010 compared to \$1.60 per boe for all of 2009. These costs, which are sensitive to product prices, reflect the effect of higher crude oil and gas prices in 2010.

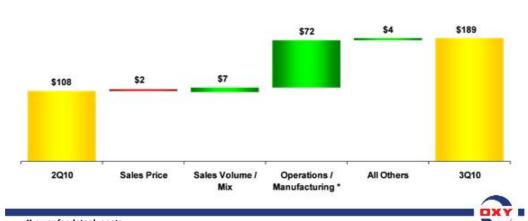


## Third Quarter 2010 Earnings - Chemical Segment Variance Analysis - 3Q10 vs. 2Q10

### Core Results for 3Q10 of \$189 mm vs. \$108 mm in 2Q10

 Results reflect improvement from 2Q10 in both volumes and margins across most product lines. Export markets have improved more rapidly than domestic markets due in part to the favorable feedstock costs in North America versus Europe and Asia.

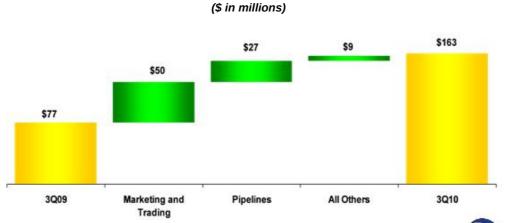
#### (\$ in millions)



\*Lower feedstock costs

## Third Quarter 2010 Earnings - Midstream Segment Variance Analysis - 3Q10 vs. 3Q09

- Core Results for 3Q10 of \$163 mm vs. \$77 mm in 3Q09
  - The increase in earnings was mainly due to trading and marketing income and higher margins in the pipeline businesses.





# Third Quarter 2010 Earnings - Nine Months Results & Capital Spending

		YTD2010	YTD2009
•	Net Income (\$ mm)	\$3,318	\$1,977
•	EPS (diluted)	\$4.07	\$2.43
•	Core Income (\$ mm)	\$3,336	\$2,025
•	EPS (diluted)	\$4.09	\$2.48

- Capital spending for 3Q10 was about \$1.1 billion and \$2.8 billion for YTD 2010.
  - Year to-date capital expenditures by segment were 82% in Oil and Gas, 13% in Midstream with the remainder in Chemicals.
  - Our total year capital is expected to be about \$4.4 billion.
  - The capital spending rate will increase in 4Q10 largely in our domestic operations and in Iraq.



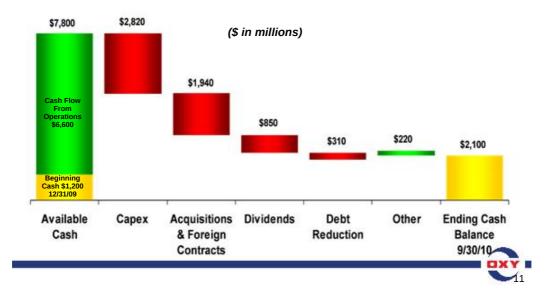
## Third Quarter 2010 Earnings -Shares Outstanding and Debt

Shares Outstanding (mm)	<u>YTD10</u>	9/30/10
Weighted Average Basic Weighted Average Diluted	812.4 813.8	
Basic Shares Outstanding Diluted Shares Outstanding		812.6 814.0
	9/30/10	<u>12/31/09</u>
Debt/Capital	7%	9%



## Third Quarter 2010 Earnings - Cash Flow 2010 YTD

 2010 YTD free cash flow after capex and dividends but before acquisition activity and debt retirements was about \$3.1 billion.



### Third Quarter 2010 Earnings - Acquisitions

- Our acquisition costs in 3Q10 were \$1.1 billion and we expect to spend about \$300 million in the first part of 4Q10.
  - Through these acquisitions we expect to add about 10 mboe/d average production in 4Q10.
  - These acquisitions have a run rate of about 12 mboe/d.
  - Of this production about a third will be liquids and the balance will be gas.
  - Over the medium-term, we expect these acquisitions to add at least 25 mboe/d of production.
  - This increase will come largely from oil production.
- In addition to these acquisitions, we expect to add an additional 380,000 acres to our California acreage position and interests in 100,000 acres in other producing areas.
  - Our California acreage will now reach approximately 1.6 million acres, an overwhelming portion of which consists of mineral interests.
- We don't contemplate any more sizeable acquisitions of acreage in California.

## Third Quarter 2010 Earnings - Rig Activity

### Drilling rigs

- At the beginning of 2010 we were running 11 development rigs in California and 5 rigs in the Permian.
- We are currently running 16 drilling rigs in California and 9 in the Permian and expect our year-end exit rate rig count to reach 19 rigs in California and 14 in the Permian.
- Next year, we anticipate working 21 rigs in California and 15 rigs in the Permian.
- In the current environment, we are cautious about natural gas drilling and may reevaluate our 2011 US natural gas drilling program.



## Third Quarter 2010 Earnings - Rig Activity

### Workover rigs

- In the Permian, we are currently running 94 workover rigs, compared with the 57 rigs we had at the beginning of the year.
- We currently expect to be operating 110 rigs at the end of 2010.
- A portion of workover expenditures are expensed as opposed to being capitalized depending on their nature.
- Our operating costs have recently increased due to higher workover activity to \$10.94 per boe in 3Q10 and further increases are expected in 4Q10.



# Third Quarter 2010 Earnings - Oil and Gas Production - 4Q10 Outlook

- We expect oil and gas production and sales volumes to be in the range of 760 to 770 mboe/d at 3Q10 average oil prices.
  - Volume increases in 4Q10 are expected to come from California,
     Oman's Mukhaizna field and the acquisitions.
  - An increase in oil prices of \$5.00 per barrel from 3Q10 levels would result in about 4 mb/d lower production due to the impact of higher prices affecting our production sharing and similar contracts.
- Based on the development plan at the Zubair field in Iraq, we believe we should have a small amount of production in 4Q10.
  - We do not expect to report any sales from Iraq until 1Q11.
  - The field development plan is on track for us to meet next year's production targets.



## Third Quarter 2010 Earnings - 4Q10 Outlook

- Commodity Price Sensitivity Earnings
  - At current market prices, a \$1.00 per barrel change in oil prices impacts oil and gas quarterly earnings before income taxes by about \$39 mm;
  - A swing of \$0.50 per mm BTU in domestic gas prices has a \$27 mm impact on quarterly pretax income; the current NYMEX gas price is around \$3.90 p/mcf.
- We expect 4Q10 exploration expense to be about \$110 mm for seismic and drilling for our exploration programs.



## Third Quarter 2010 Earnings - 4Q10 Outlook

- The Chemical segment is expected to provide earnings for 4Q10 of \$100 to \$120 million.
  - The fourth quarter is usually the weakest quarter for the business.
  - We expect that continued margin improvements will be offset by the typical seasonal slowdown in the housing, construction, bleach and fertilizer markets.
- We expect our combined worldwide tax rate in 4Q10 to be about 41 percent.



## Third Quarter 2010 Earnings - Century Plant

- The Century Plant has just started operations and will be providing additional CO<sub>2</sub> to support growth in our Permian operations.
  - We expect that the plant will yield about 180 mmcf/d of  ${\rm CO_2}$  next year to support our Permian EOR operations.
  - We are in the process of contracting additional CO<sub>2</sub> from other sources and will use penalty payments due from the operator for under production to support these activities.
  - We expect to have sufficient CO<sub>2</sub> to meet the needs of our previously disclosed expansion of flooding activities.



## Third Quarter 2010 Earnings - California Update

### • Exploration Activity:

- During the first nine months of 2010, we drilled 7 conventional exploration and extension wells in California.
- Of these, 5 were outside of the Kern County Discovery area.
- Two of these wells are currently being tested.
- We also drilled 12 unconventional exploration wells in the first nine months of 2010, of which 3 were successful and 5 are being tested.
- In 4Q10, we expect to drill 10 exploration wells of which 2 will be conventional and the remaining 8 wells will be non-conventional.
- Our 4Q10 exploration program will target smaller prospects until permits are obtained for larger ones.

#### Exploitation Activity:

- We have drilled 13 conventional exploitation wells in the Kern County Discovery area and 15 unconventional exploitation wells in California in the first nine months.
- Due to delays in permitting, we've reduced our exploitation plans for the second half of the year by about 10 wells.

## Third Quarter 2010 Earnings - California Update

- We are continuing to have problems with our gas processing and gathering infrastructure at Elk Hills.
- As a result, we expect our gas and related NGL production to be about flat in 4Q10.
- We have ordered and commenced construction of the first new processing plant and will order the second plant shortly.
- Once complete, the new processing plants will increase productive capacity, improve yields, enhance netbacks and lower operating costs.
- We are also actively working to optimize and debottleneck our existing facilities to improve performance.
- In addition, we are shifting our drilling to oil wells, which we expect will result in higher oil production in 4Q10.





#### **Forward-Looking Statements**

Portions of this report contain forward-looking statements and involve risks and uncertainties that could materially affect expected results of operations, liquidity, cash flows and business prospects. Factors that could cause results to differ materially include, but are not limited to: global commodity pricing fluctuations; supply and demand considerations for Occidental's products; not successfully completing, or any material delay of, any development of new fields, expansion, capital expenditure, efficiency-improvement project, acquisition or disposition; potential failure to achieve expected production from existing and future oil and gas development projects; exploration risks such as drilling unsuccessful wells; any general economic recession or slowdown domestically or internationally; higher-than-expected costs; potential liability for remedial actions under existing or future environmental regulations and litigation; potential liability resulting from pending or future litigation; general domestic and international political conditions; potential disruption or interruption of Occidental's production or manufacturing or damage to facilities due to accidents, chemical releases, labor unrest, weather, natural disasters, political events or insurgent activity; failure of risk management; changes in law or regulations; or changes in tax rates. Words such as "estimate", "project", "will", "would", "should", "could", "may", "might", "anticipate", "plan", "intend", "believe", "expect" or sim ilar expressions that convey the uncertainty of future events or outcomes generally indicate forward-looking statements. You should not place undue reliance on these forward-looking statements, which speak only as of the date of this report. Unless legally required, Occidental does not undertake any obligation to update any forward-looking statements, as a result of new information, future events or otherwise. Material risks that may affect Occidental's results of operations and financial position appear in Part 1, Item 1